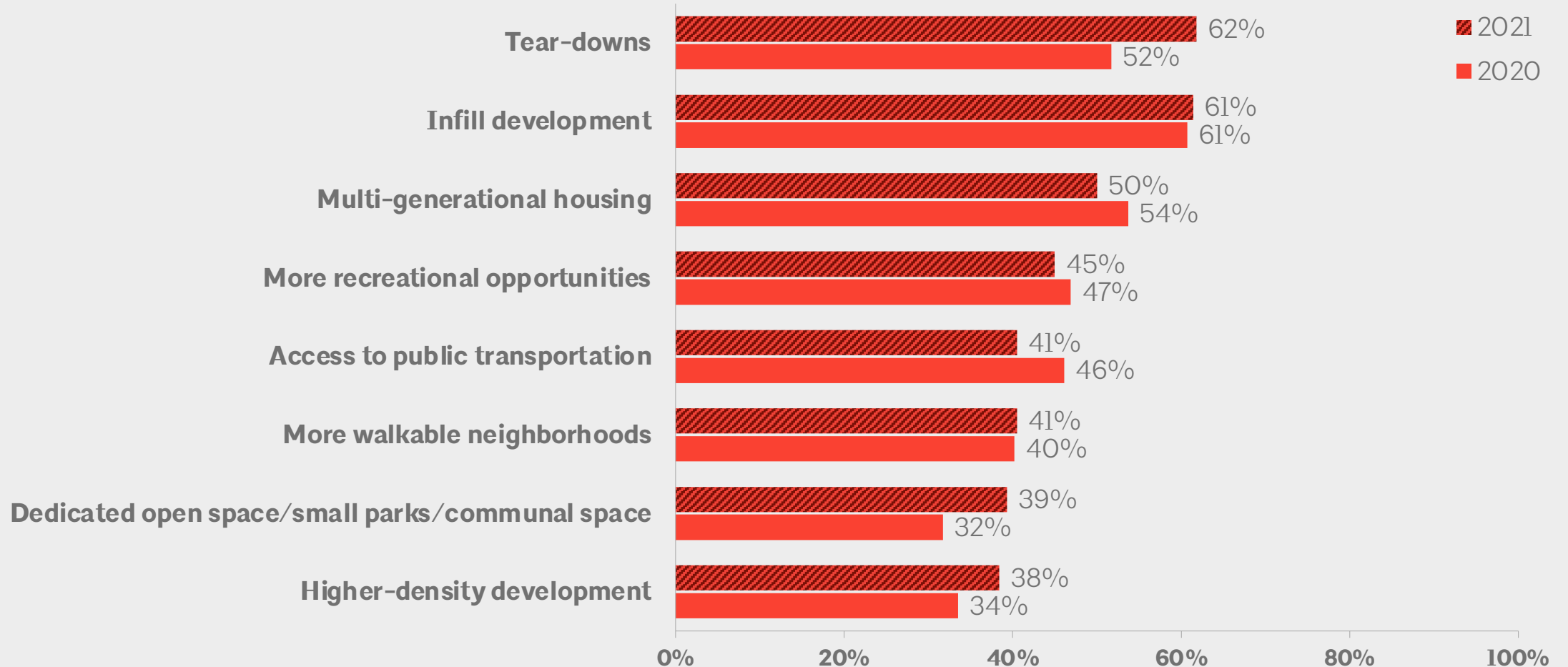


FIGURE 1

Tear-downs in desirable locations saw an increase this year as well as dedicated open spaces in developments

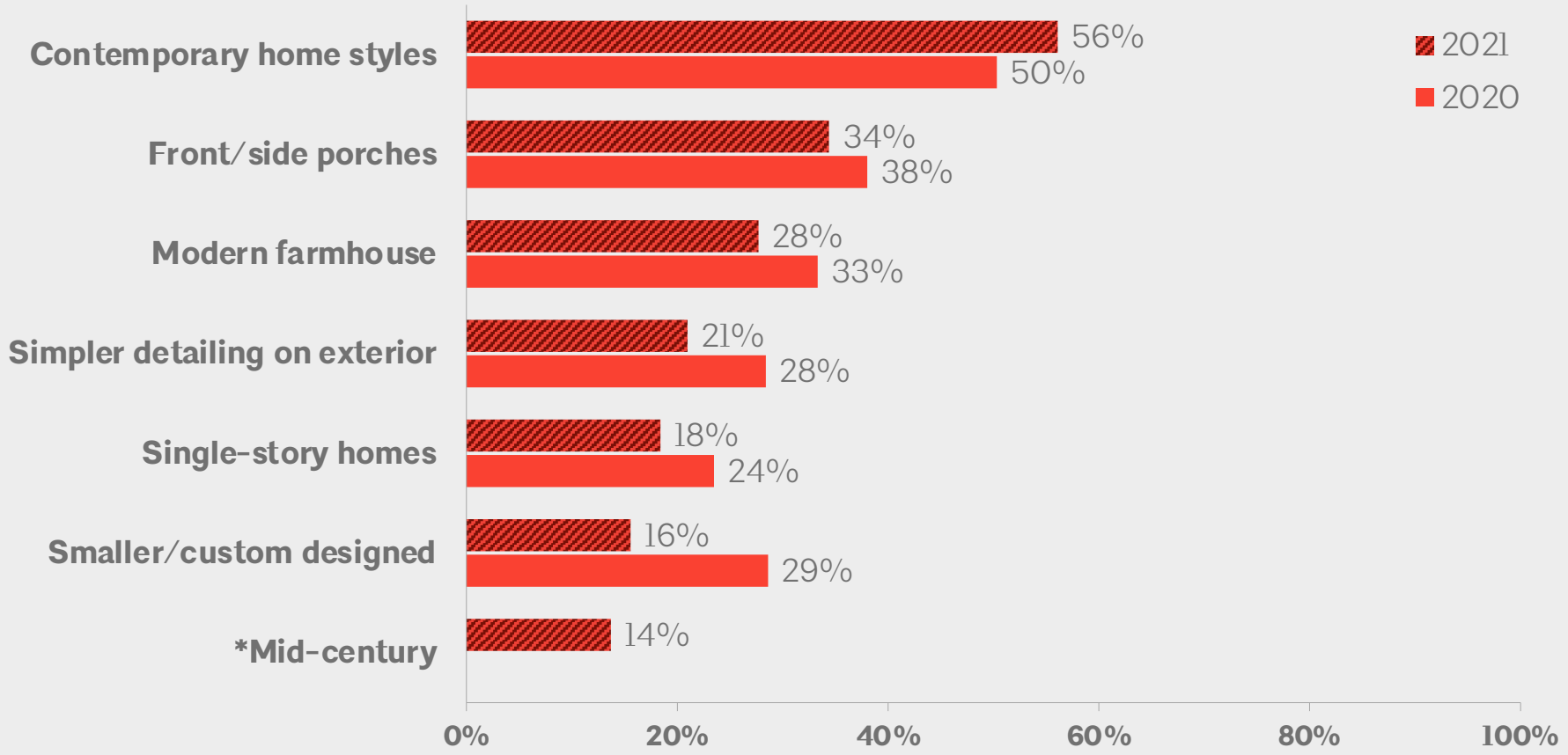
% of respondents reporting popularity of neighborhood/community trend “increasing” minus % reporting “decreasing;” data from Q3 2021 compared to data from Q3 2020



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 2 Contemporary home styles grew in popularity and continue to top the list of home styles

% of respondents reporting popularity of home style “increasing” minus % reporting “decreasing;” data from Q3 2021 compared to data from Q3 2020

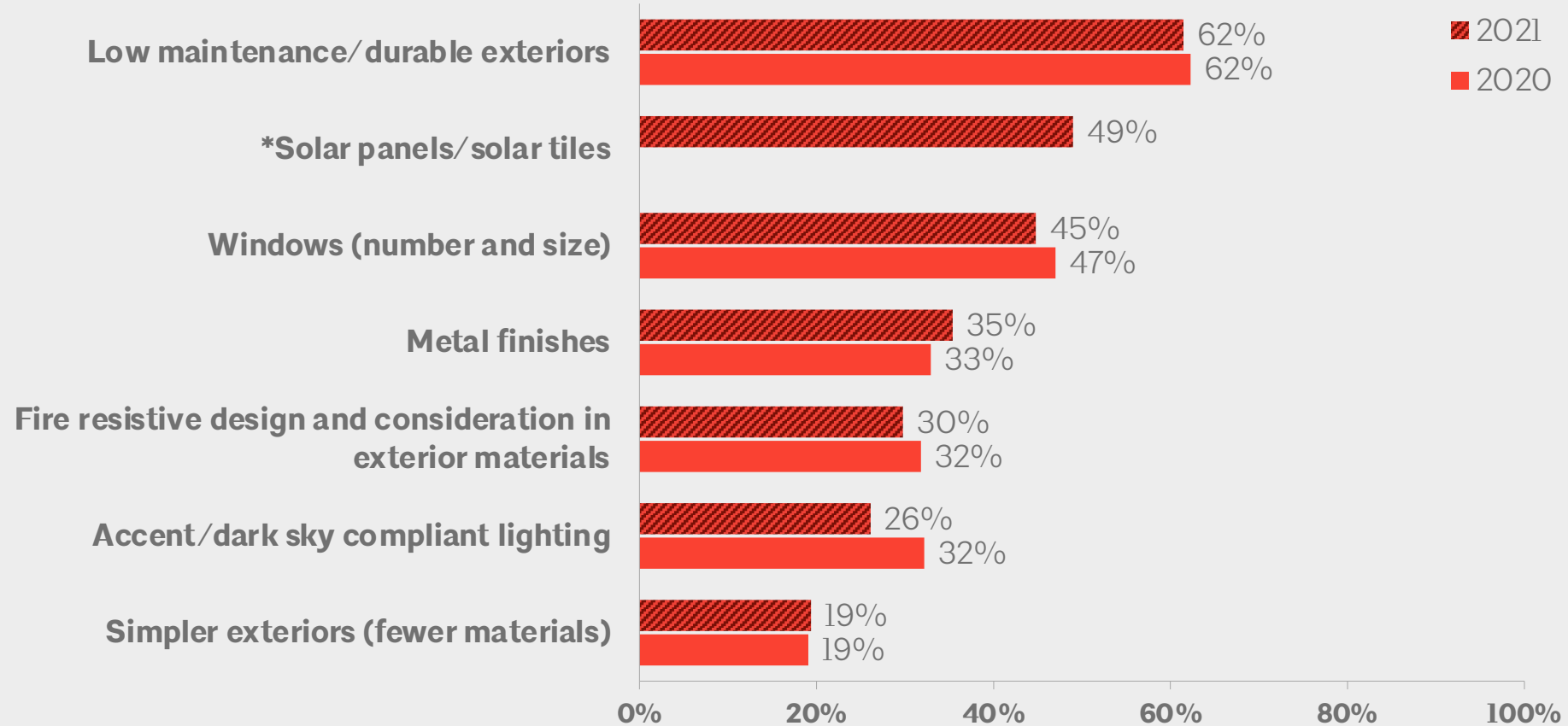


*Mid-century not asked about in 2020
Source: The American Institute of Architects Home Design Trends Survey

FIGURE 3

Durability/low maintenance remains a popular choice for home exteriors along with solar panels/solar tiles

% of respondents reporting popularity of home exterior “increasing” minus % reporting “decreasing;” data from Q3 2021 compared to data from Q3 2020

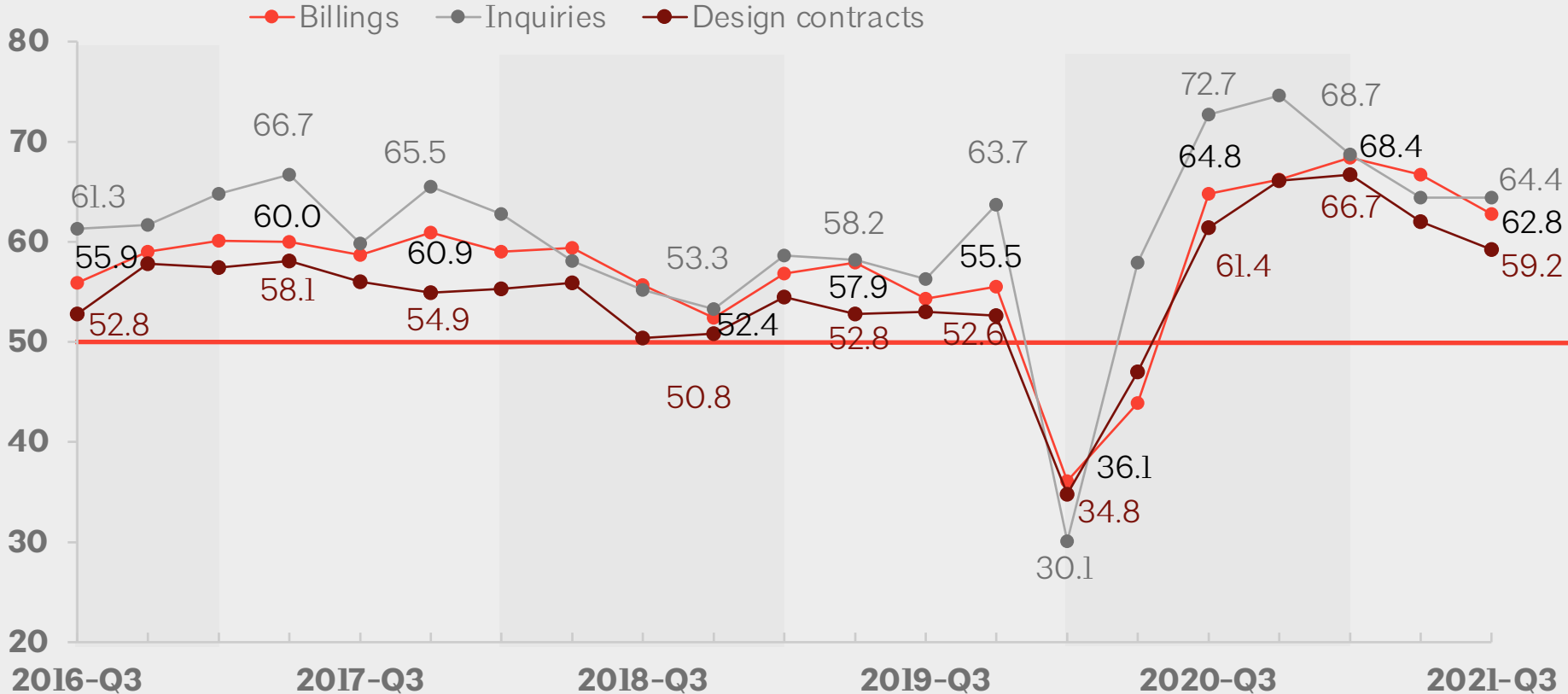


*Solar panels/solar tiles not asked in 2020

Source: The American Institute of Architects Home Design Trends Survey

FIGURE 4 Project billings, inquiries, and design contracts remain strong in Q3

Diffusion index: 50 = no change from previous quarter; data are seasonally adjusted; data from Q3 2016-Q3 2021



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 5 Firms in all regions report strong growth in Q3

Diffusion index for billings: 50 = no change from previous quarter; data are seasonally adjusted; data from Q3 2016-Q3 2021

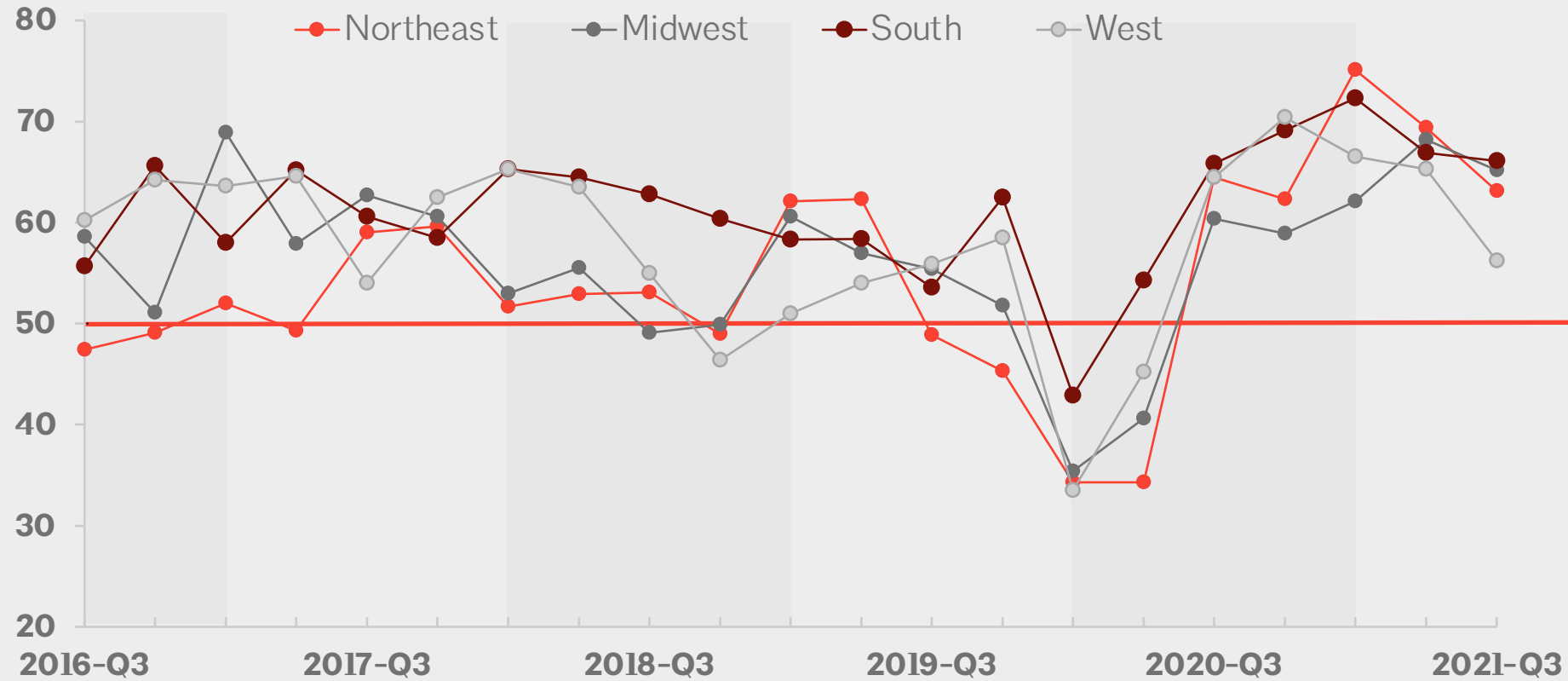
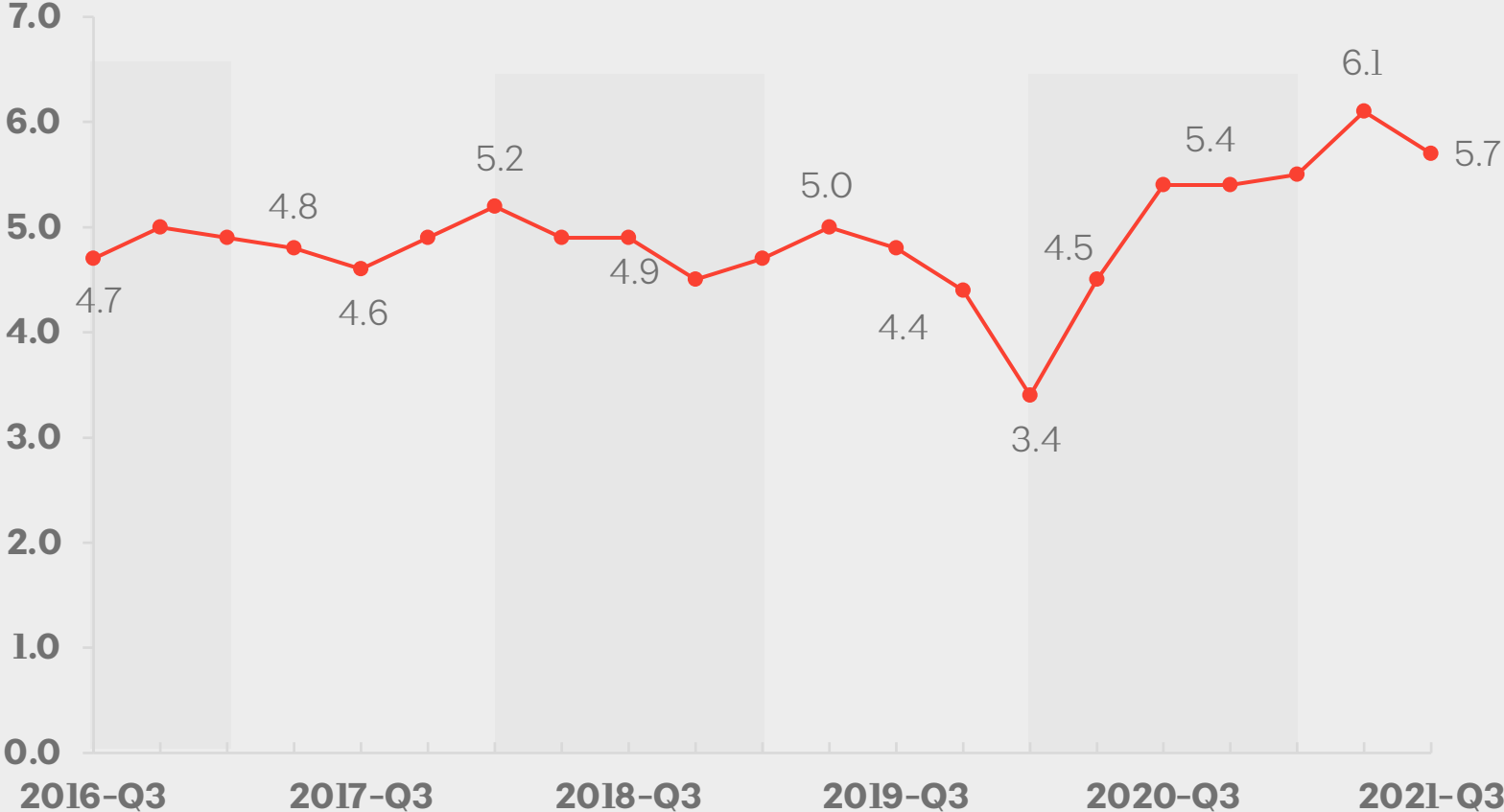


FIGURE 6 Project backlogs at residential firms see slight decline in the third quarter

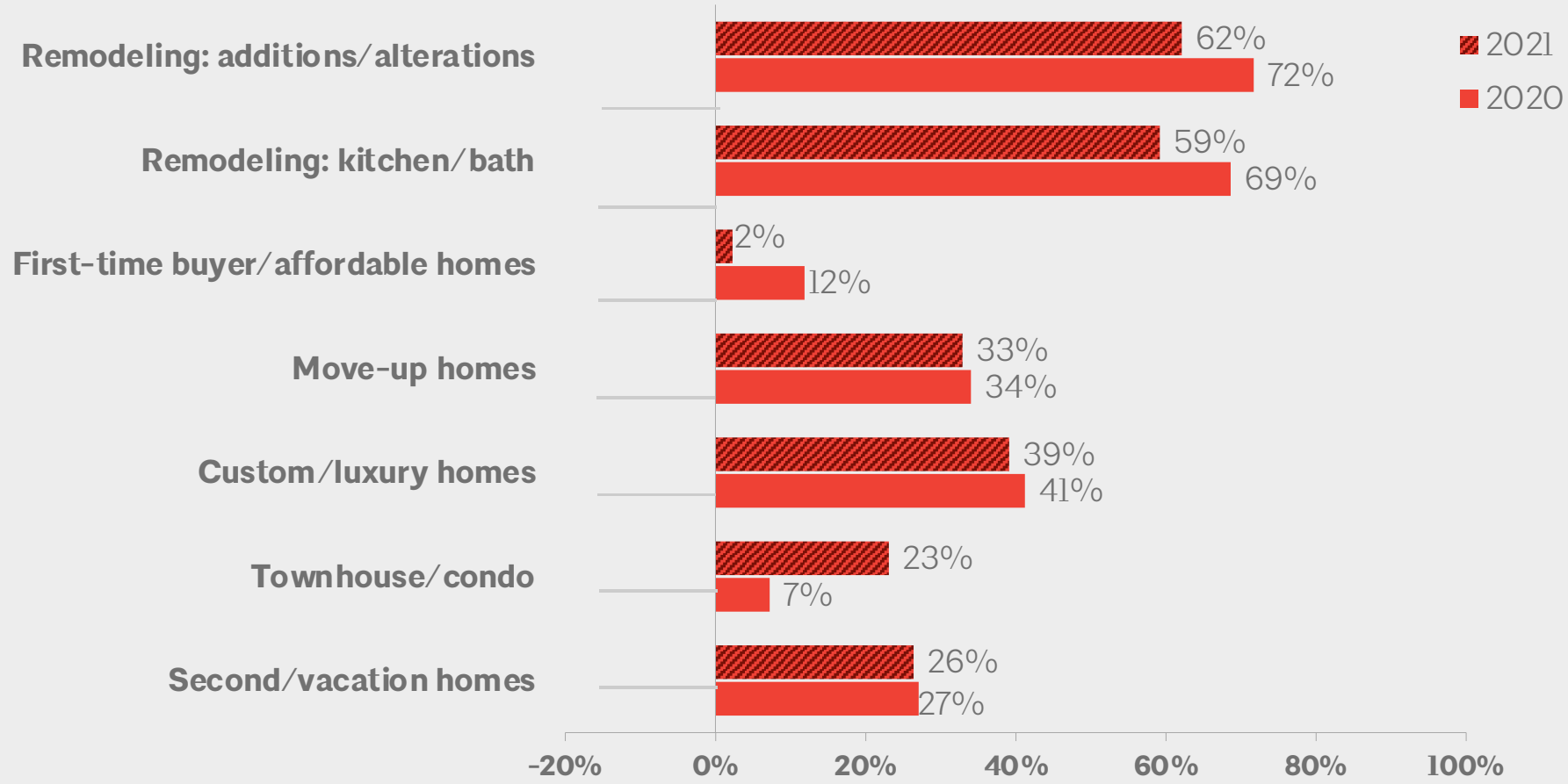
Number of months of project backlogs, averages across all firms; data are not seasonally adjusted; data from Q3 2016-Q3 2021



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 7 Remodeling sectors see strongest growth

% of respondents reporting popularity of sector “increasing” minus % reporting “decreasing;” data from Q3 2021 compared to data from Q3 2020



Source: The American Institute of Architects Home Design Trends Survey