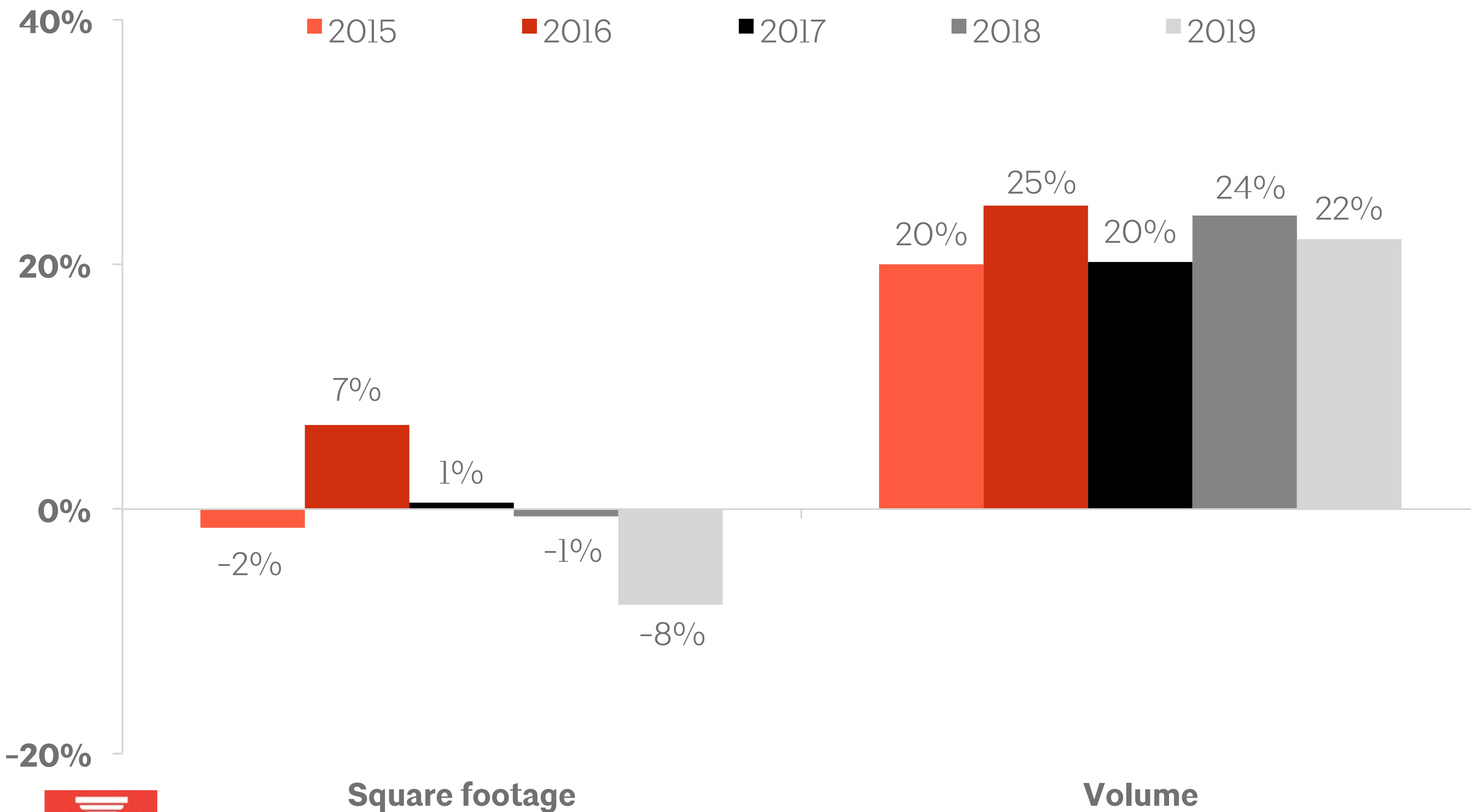
FIGURE 1 Overall size of homes seems to be softening

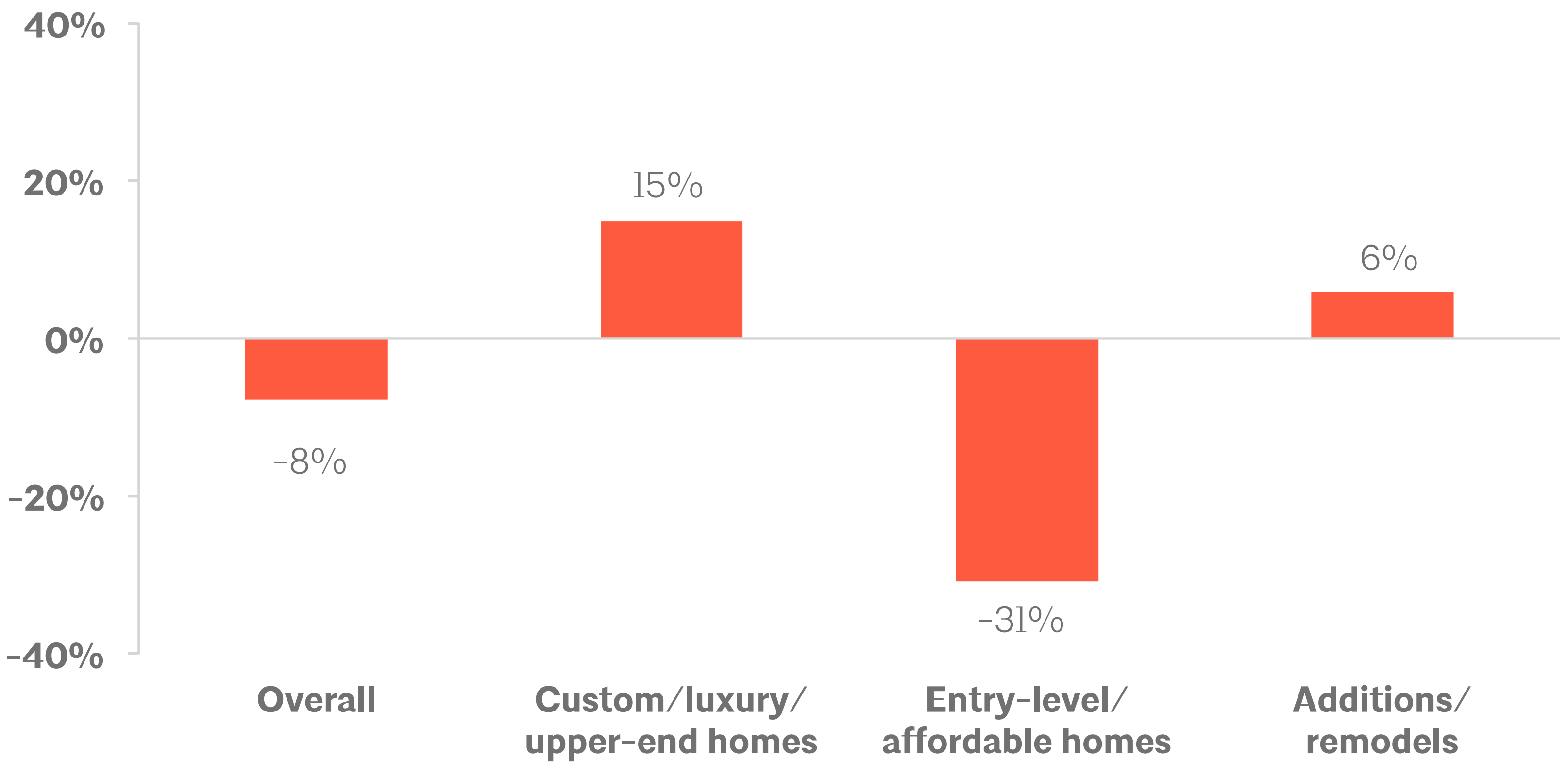
% of respondents reporting “increasing” minus % reporting “decreasing”; data from Q1 2015-2019



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 2 Easing in home sizes coming from lower end of market

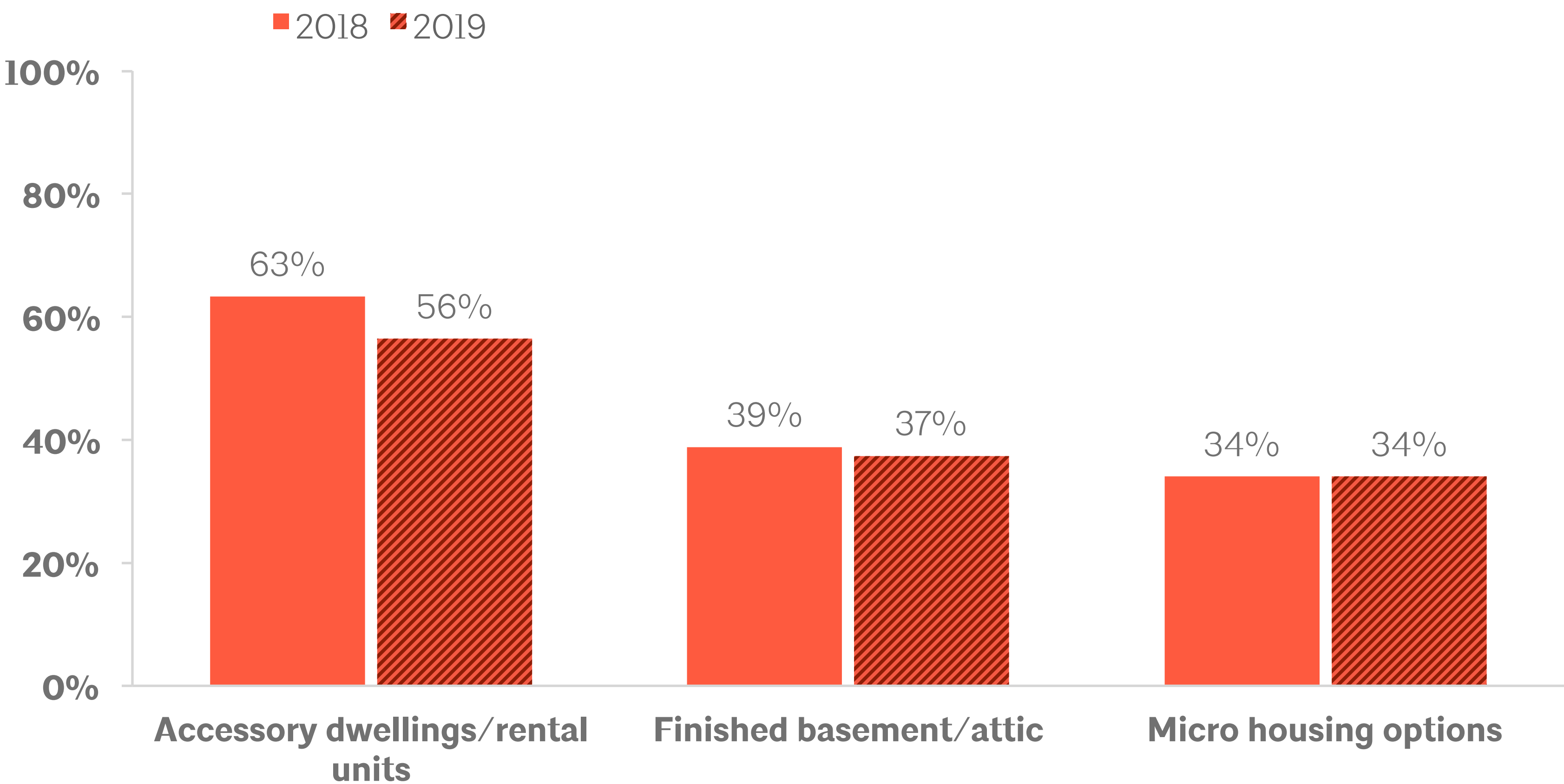
% of respondents indicating that square footage of homes in category is "increasing" minus % reporting "decreasing"; data from Q1 2019



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 3 **Rental units/accessory dwellings continue to remain popular but see a decrease from last year**

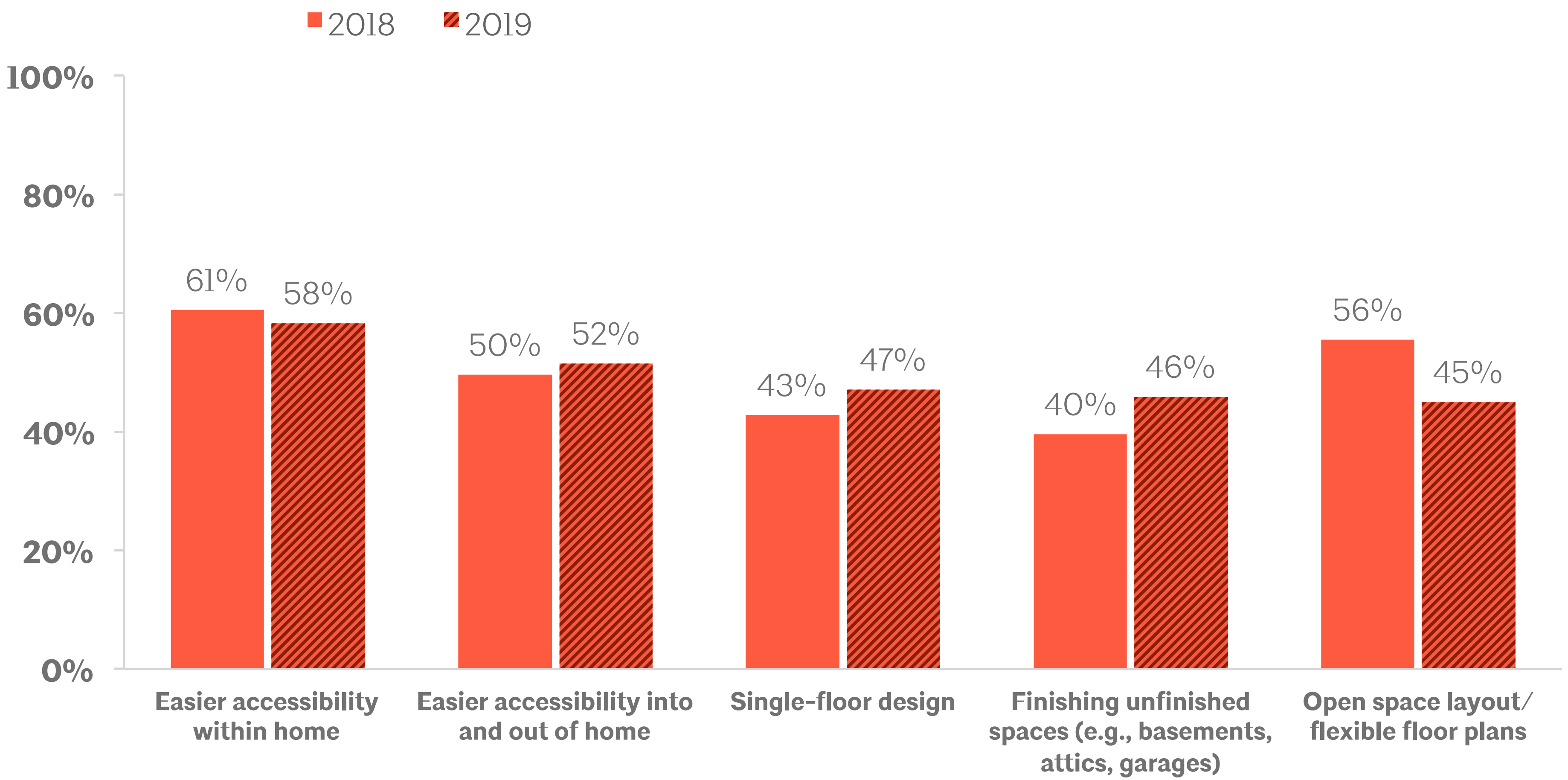
% of firms reporting "increasing" minus % reporting "decreasing"; data from Q1 2019 compared to data from Q1 2018



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 4 Accessibility remains popular for home layout design

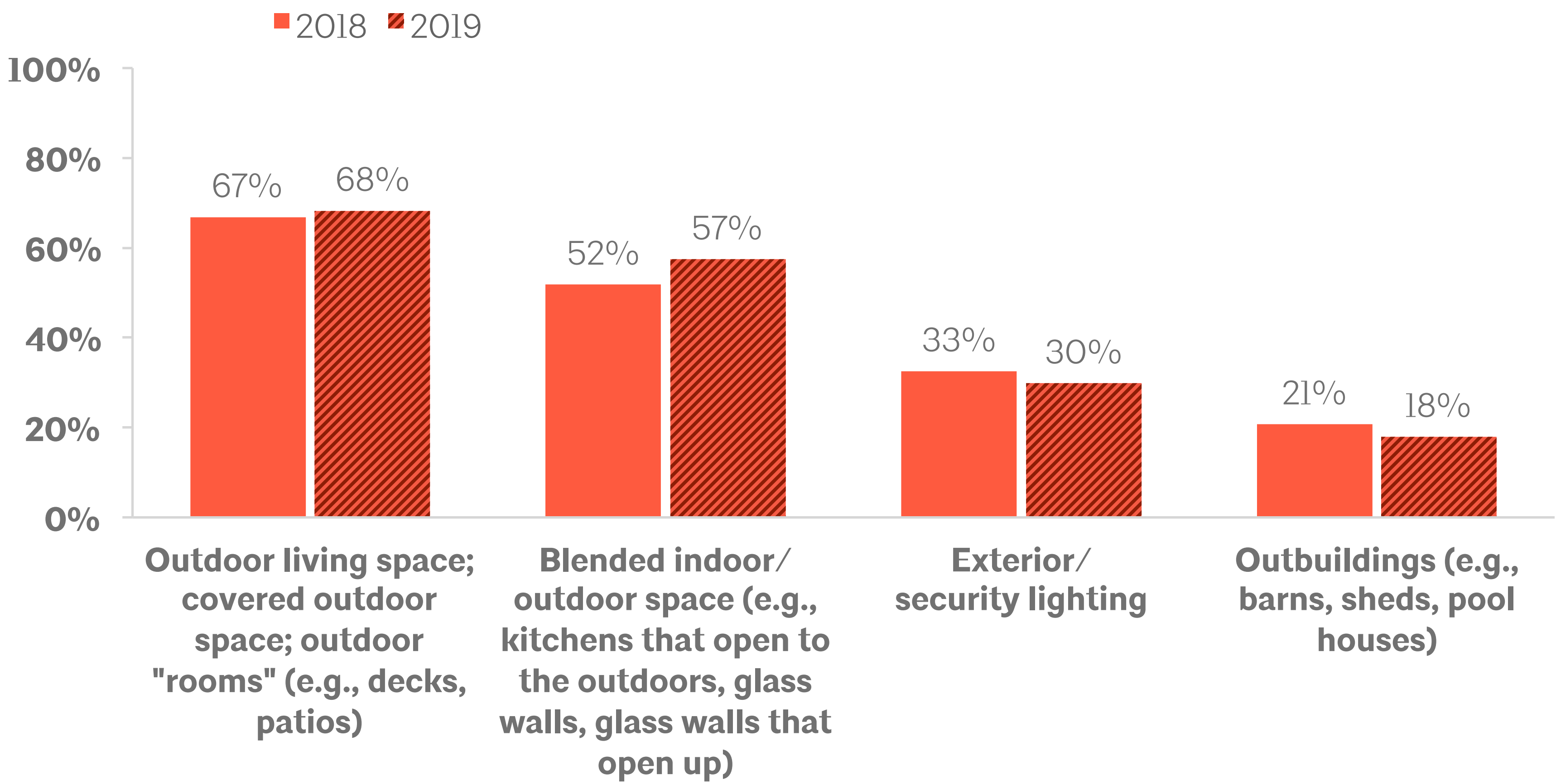
% of firms reporting "increasing" minus % reporting "decreasing"; data from Q1 2019 compared to data from Q1 2018



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 5 Emphasis on outdoor improvements and outdoor living space continues to increase

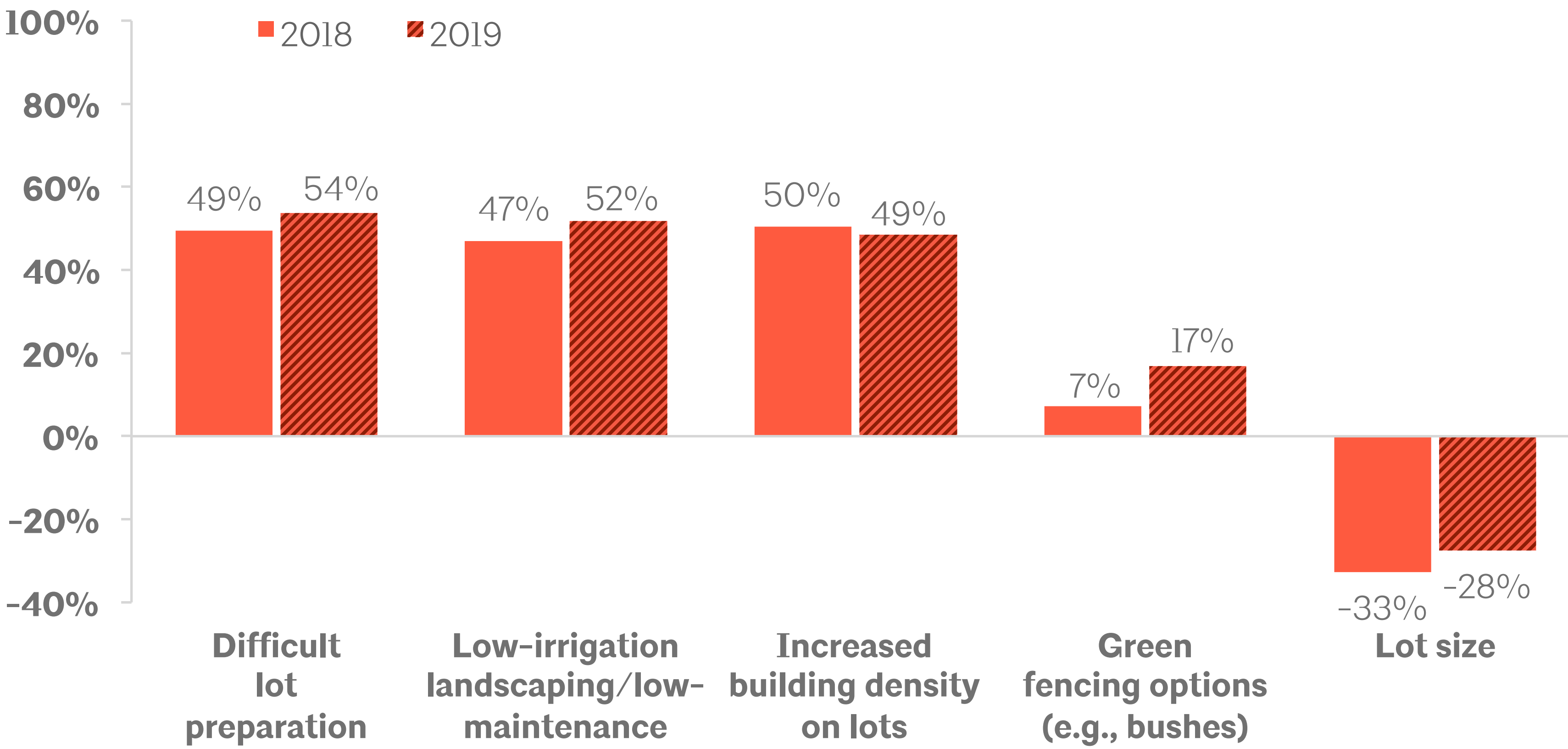
% of firms reporting “increasing” minus % reporting “decreasing”; data from Q1 2019 compared to data from Q1 2018



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 6 **Properties that pose design and lot preparation challenges continue to be popular while green fencing options grow in popularity**

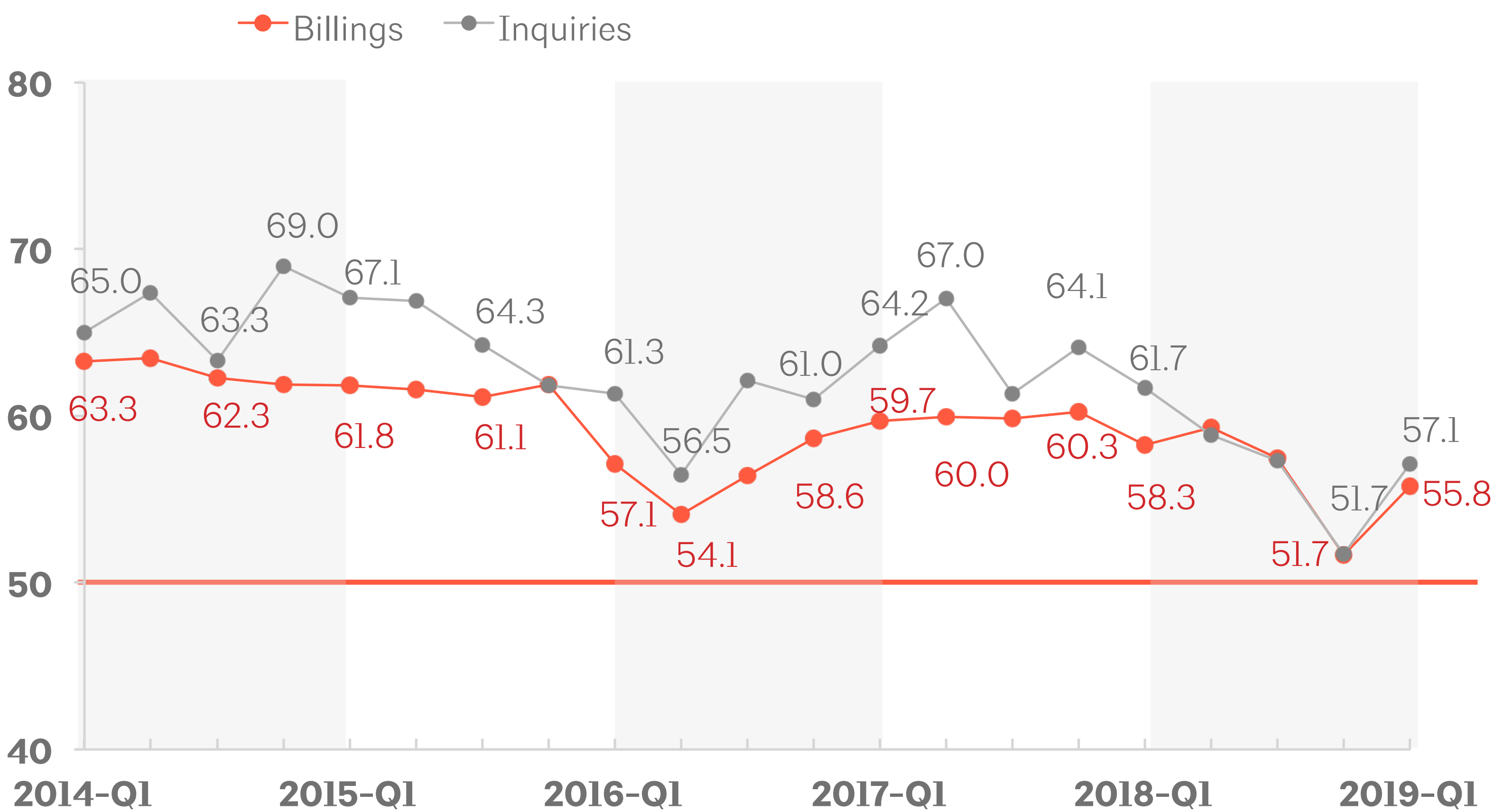
% of firms reporting "increasing" minus % reporting "decreasing"; data from Q1 2019 compared to data from Q1 2018



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 7 Project billings and inquiries see bounce in Q1 at residential firms

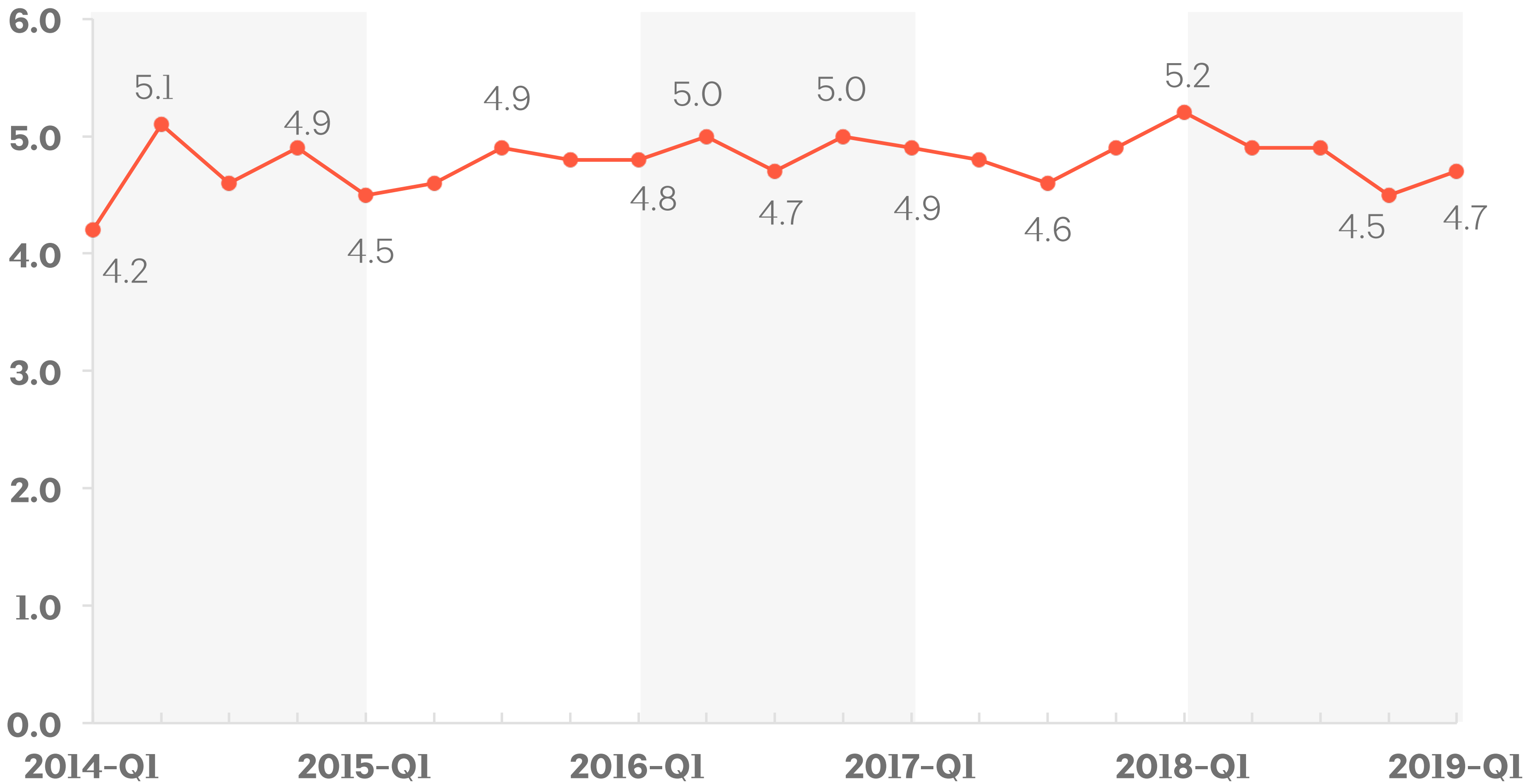
Diffusion index: 50 = no change from previous quarter; data is seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 8 Project backlogs increase in the first quarter

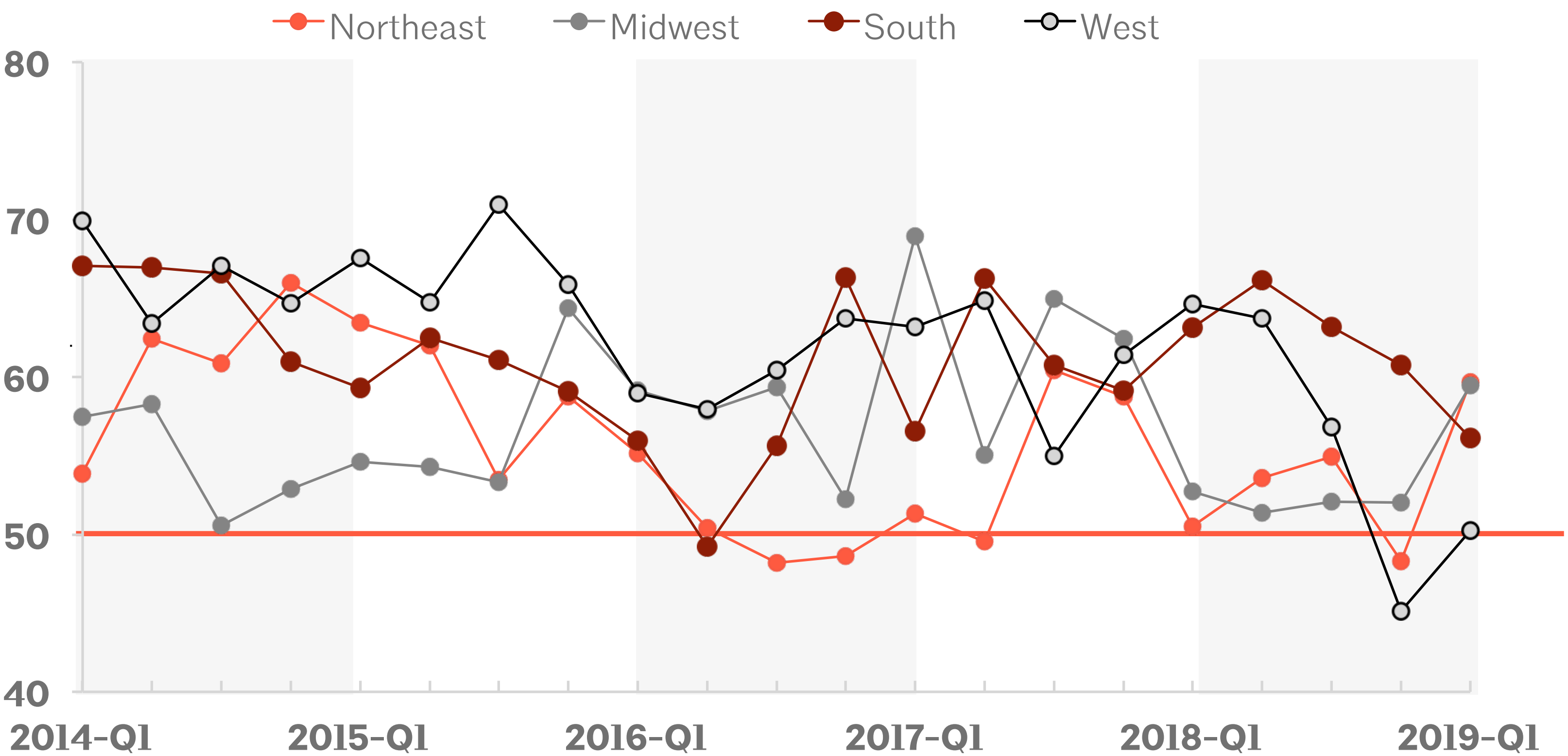
Number of months of project backlogs, averages across all firms; data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 9 Strong spike in billings at firms in the Northeast and Midwest, while billings in the West bounce back

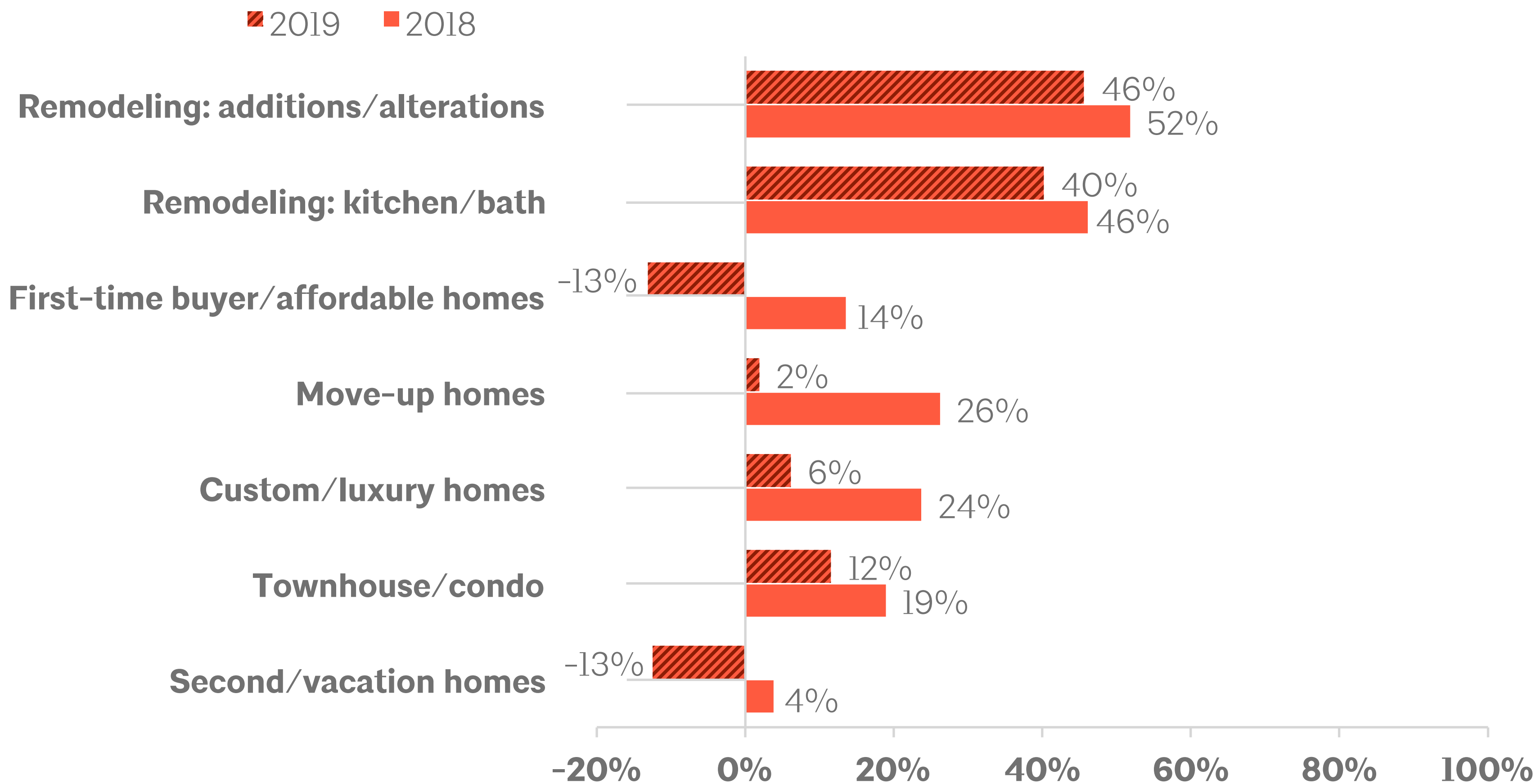
Diffusion index for billings: 50 = no change from previous quarter; data is seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 10 First time buyer and second/vacation homes report weakness while all other sectors report slower growth

% of respondents reporting sector "improving" minus % reporting "weakening"; data from Q1 2019 compared to data from Q1 2018



Source: The American Institute of Architects Home Design Trends Survey