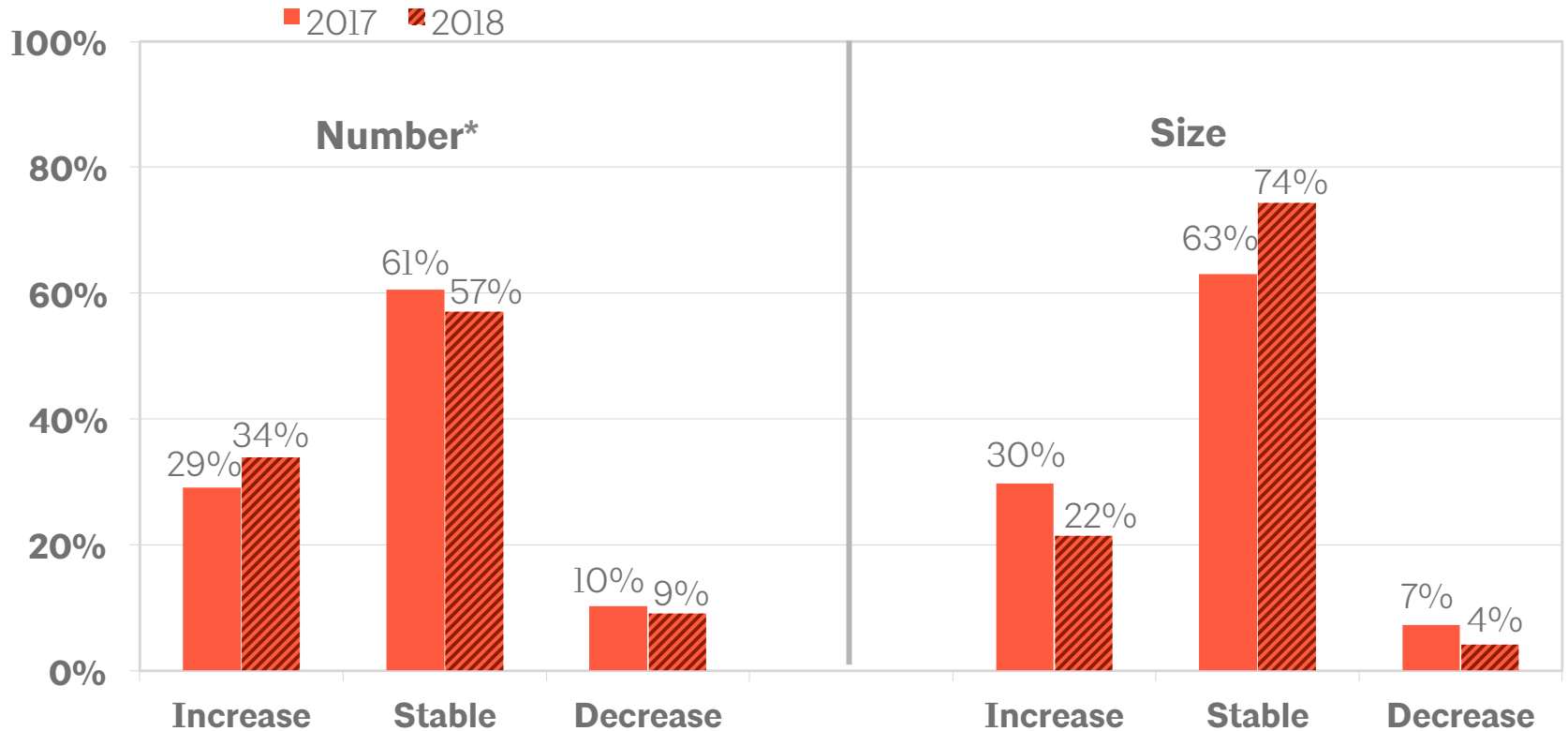


FIGURE 1

The share of firms reporting an increase in the number of kitchens continues to grow while kitchen sizes continue to stabilize

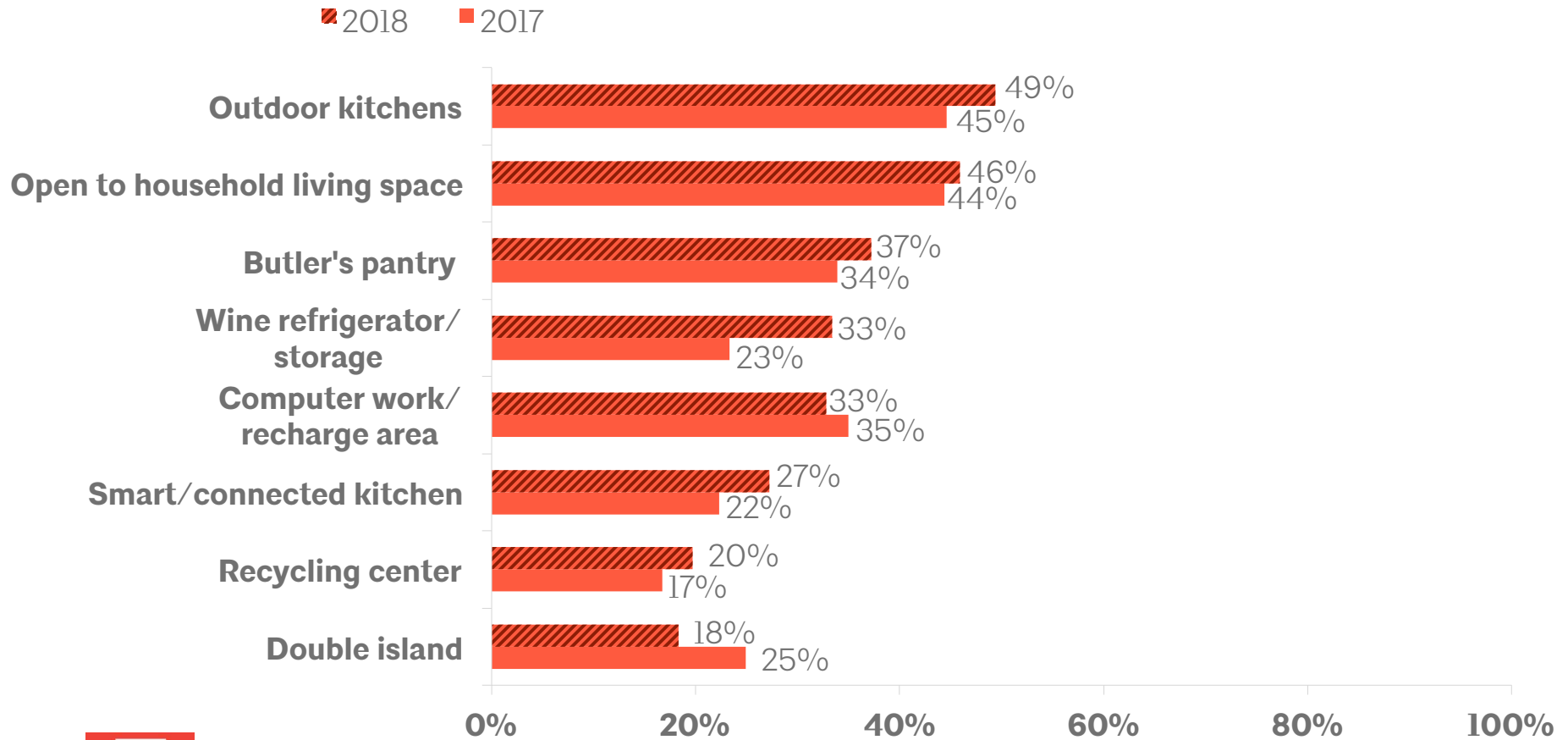
Change in the number and size of kitchens, % of respondents; data from Q4 2018 compared to data from Q4 2017



* Number of separate kitchen facilities, secondary food storage/food prep. areas, or messy kitchen
Source: The American Institute of Architects Home Design Trends Survey

FIGURE 2 Outdoor kitchens continue to be reported as a popular feature

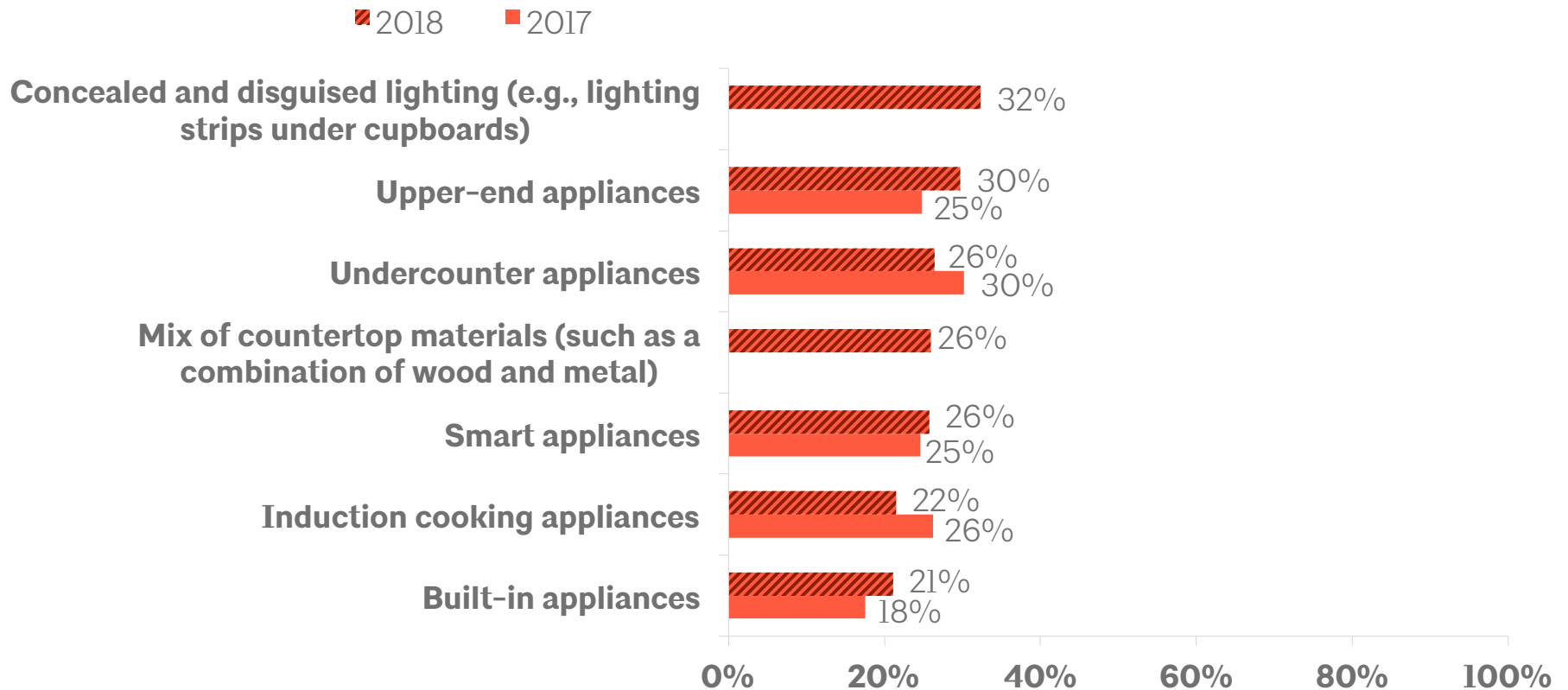
% of respondents reporting popularity “increasing” minus % reporting “decreasing”; data from Q4 2018 compared to data from Q4 2017



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 3 Concealed and disguised lighting was reported as a popular kitchen product

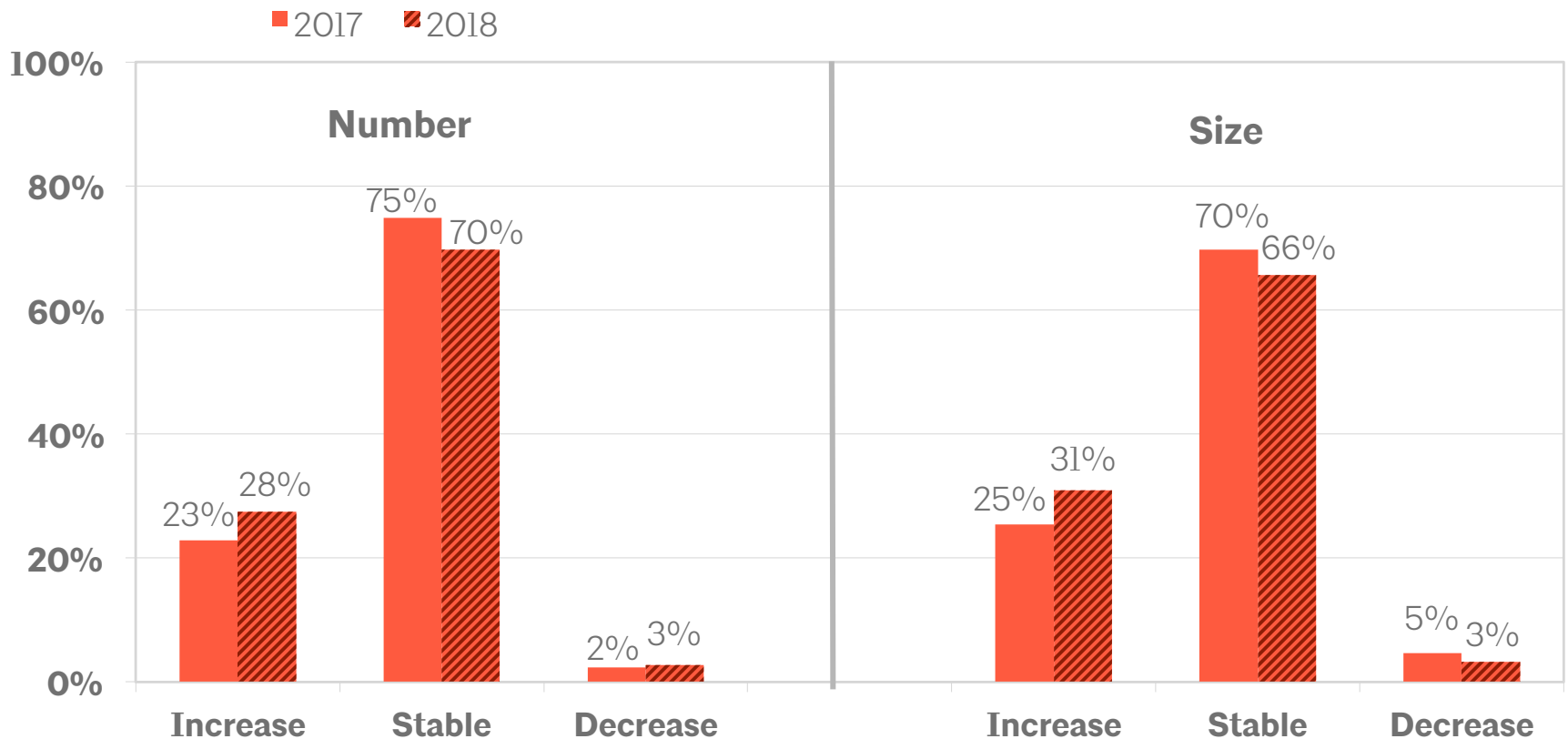
% of respondents reporting popularity “increasing” minus % reporting “decreasing”; data from Q4 2018 compared to data from Q4 2017



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 4 Bathrooms remain a popular focus in homes, with more firms reporting that size is increasing

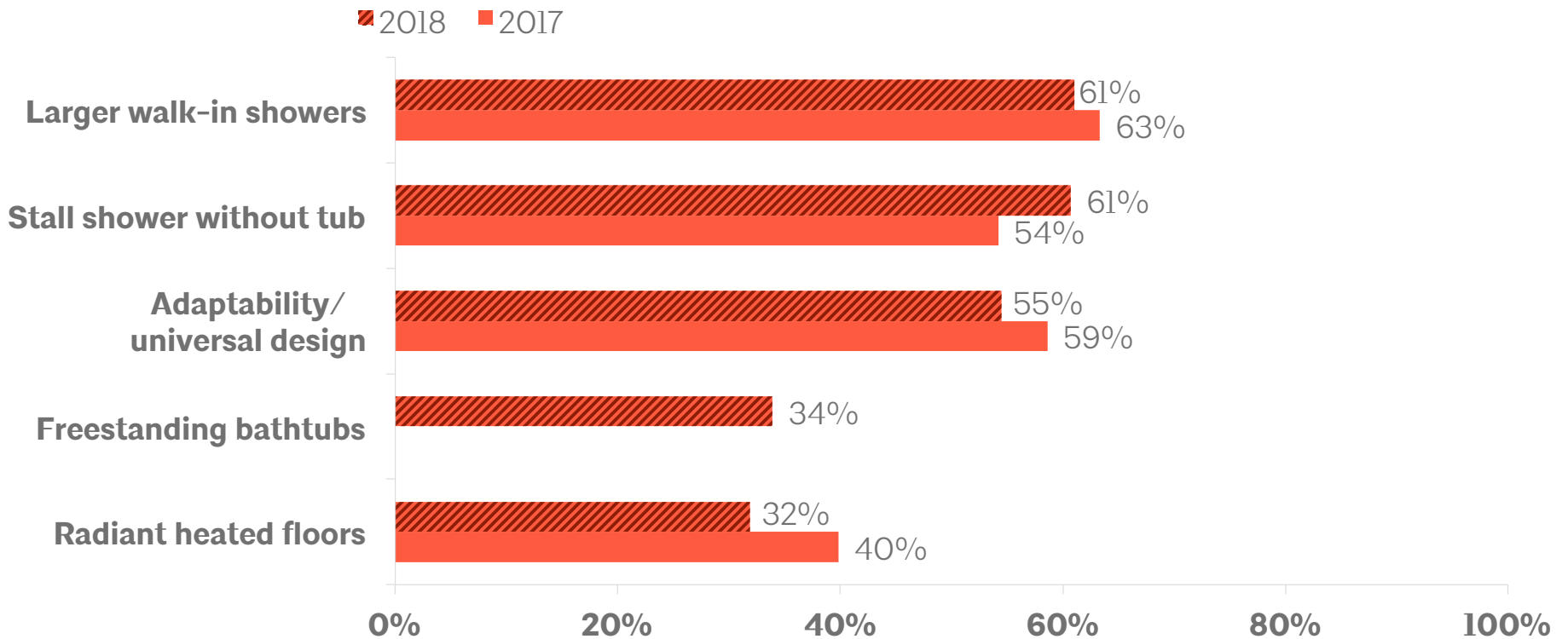
Change in the number and size of bathrooms, % of respondents; data from Q4 2018 compared to data from Q4 2017



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 5 Larger walk-in showers continue to be reported as a leading feature for bathrooms

% of respondents reporting popularity “increasing” minus % reporting “decreasing”; data from Q4 2018 compared to data from Q4 2017

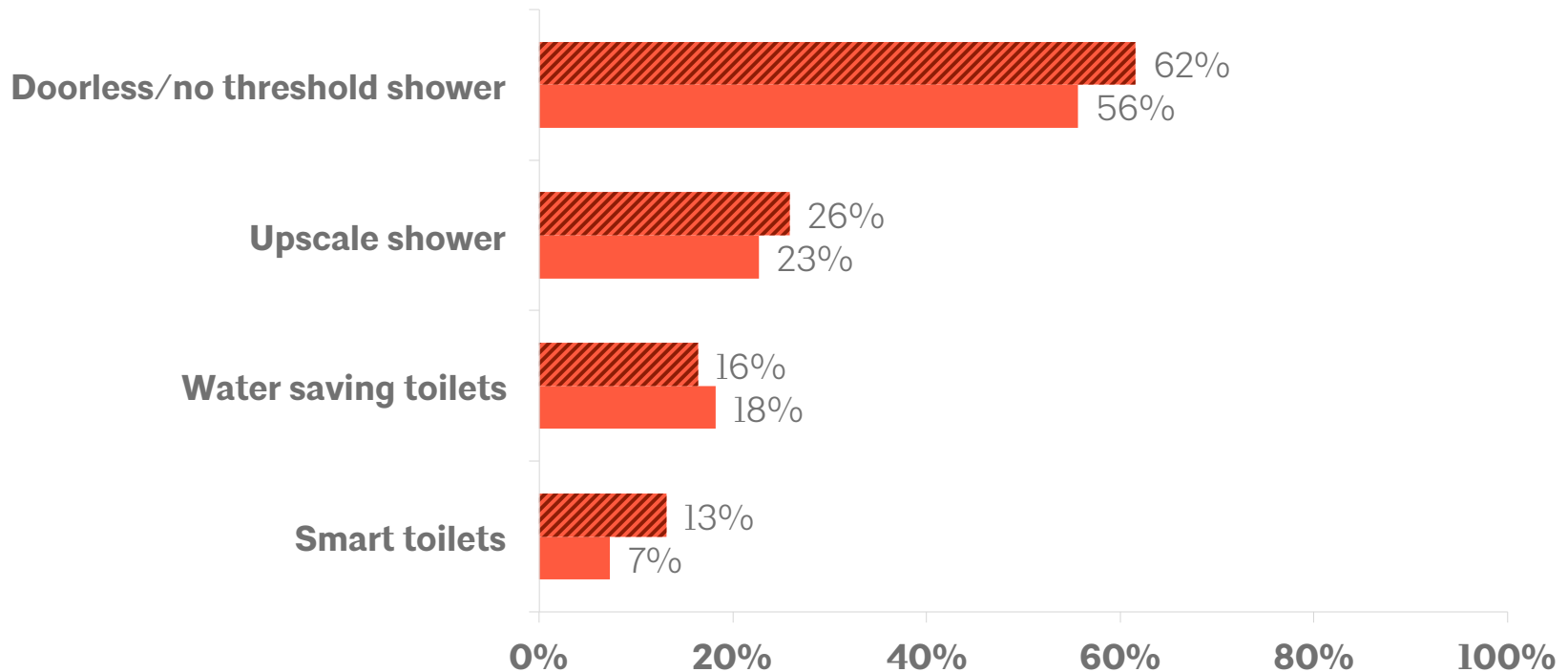


Source: The American Institute of Architects Home Design Trends Survey

FIGURE 6 Showers continue to be reported as leading consideration in bathroom design features

% of respondents reporting popularity “increasing” minus % reporting “decreasing”; data from Q4 2018 compared to data from Q4 2017

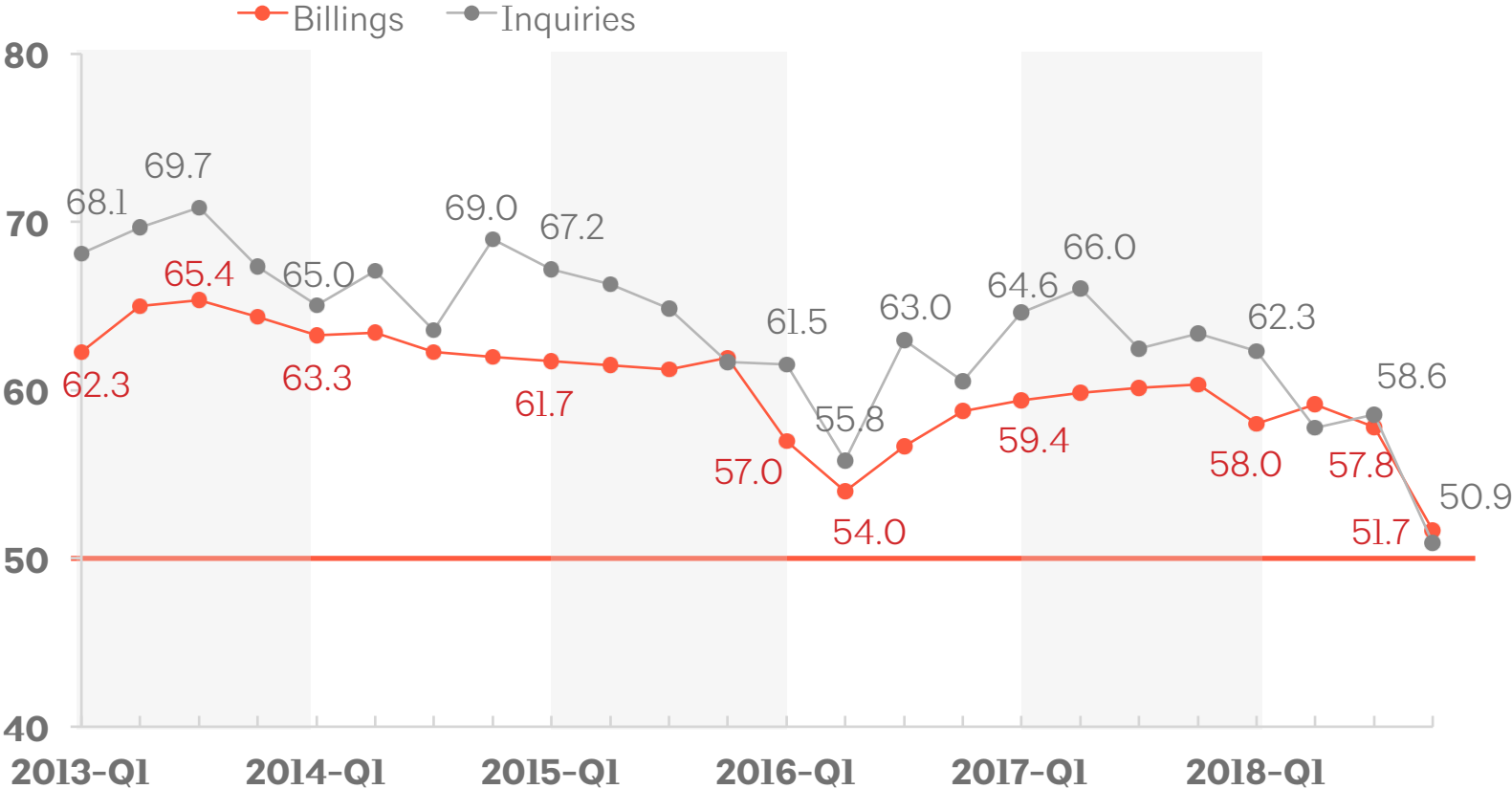
▨ 2018 ■ 2017



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 7 Project billings and inquiries softened this quarter but remain positive

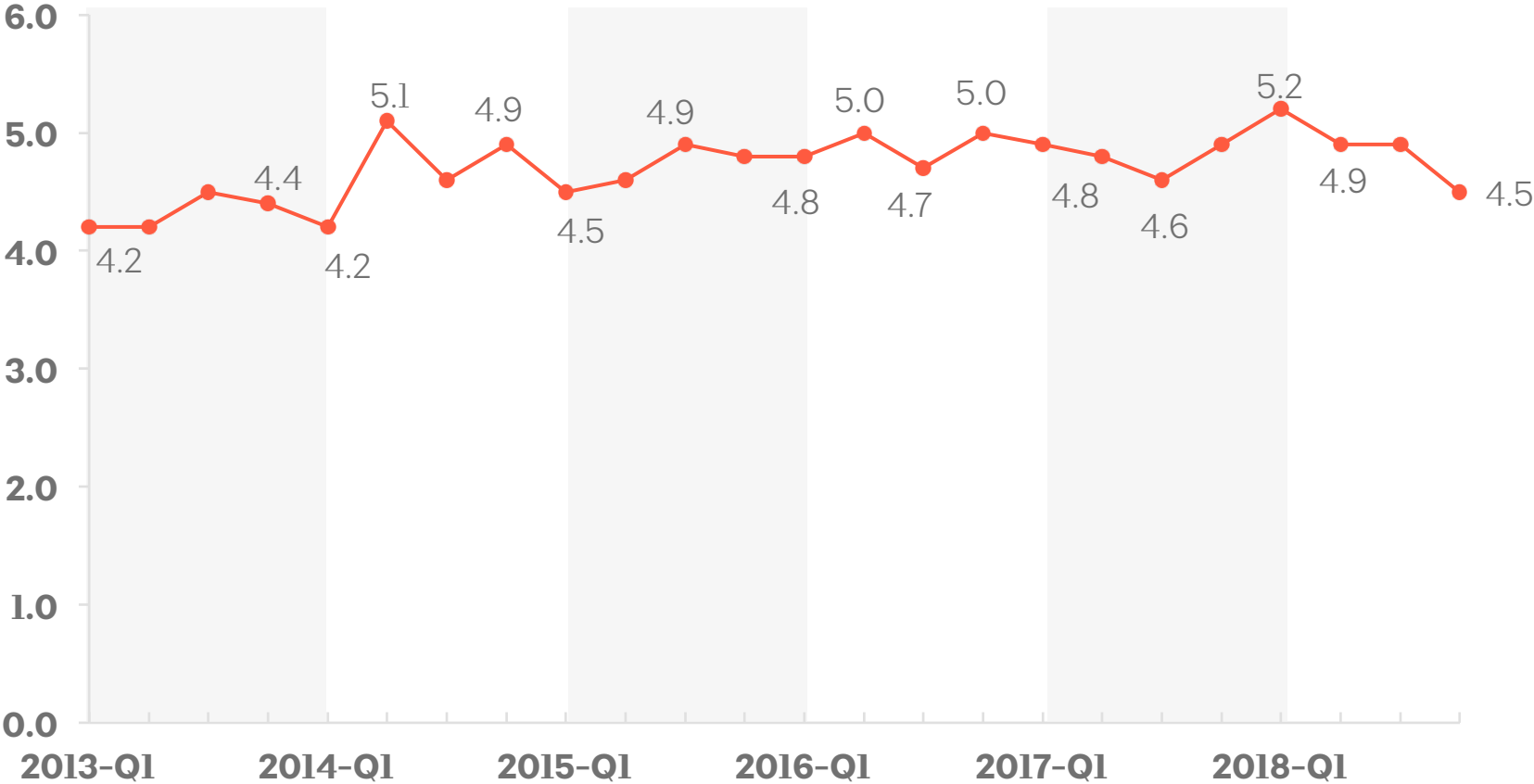
Diffusion index: 50 = no change from previous quarter; data is seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 8 Project backlogs continue to trend down

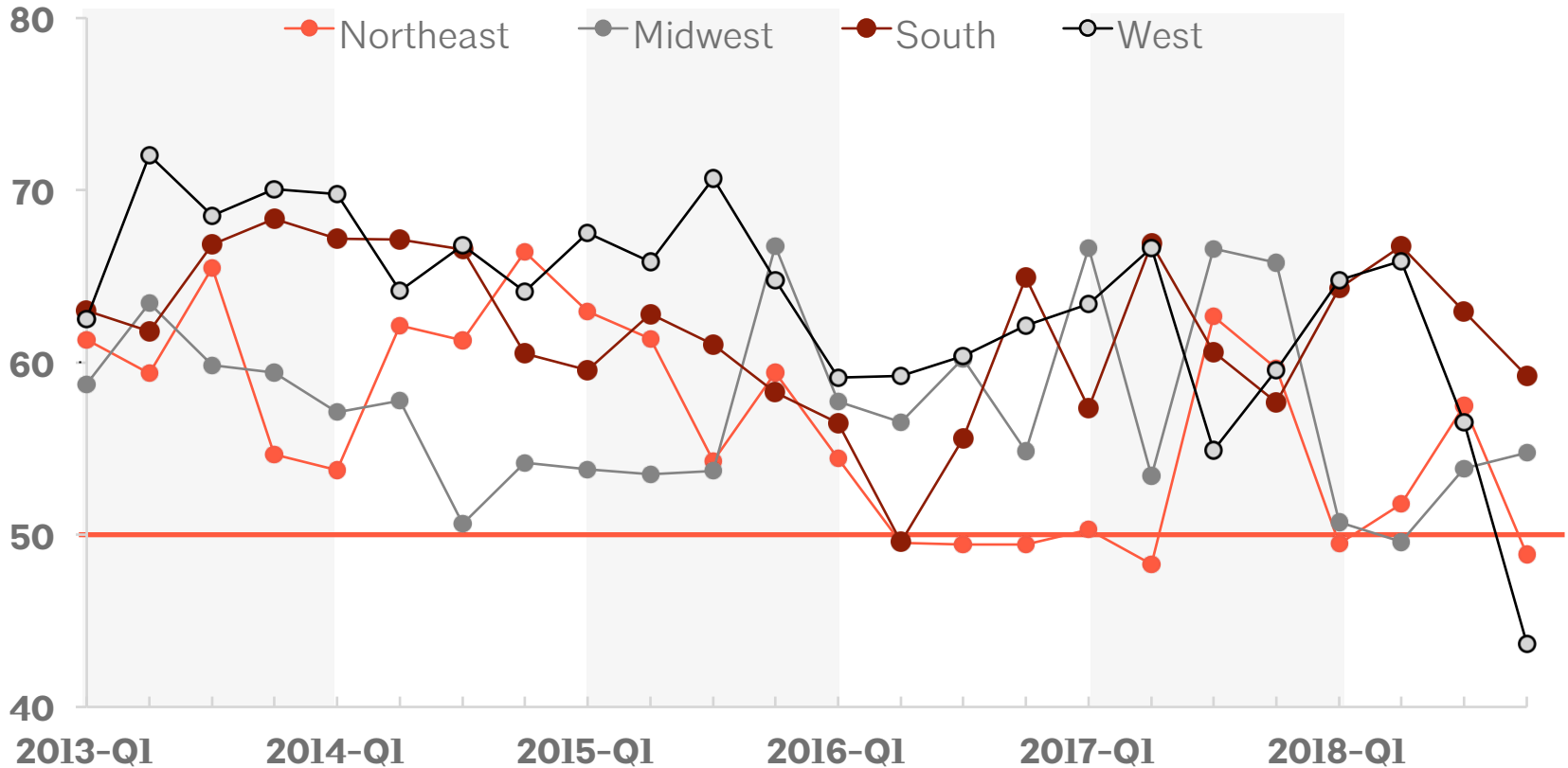
Number of months of project backlogs, averages across all firms; data is not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 9 While the Midwest saw faster growth this quarter, the Northeast and West declined in billings and the South saw slower growth

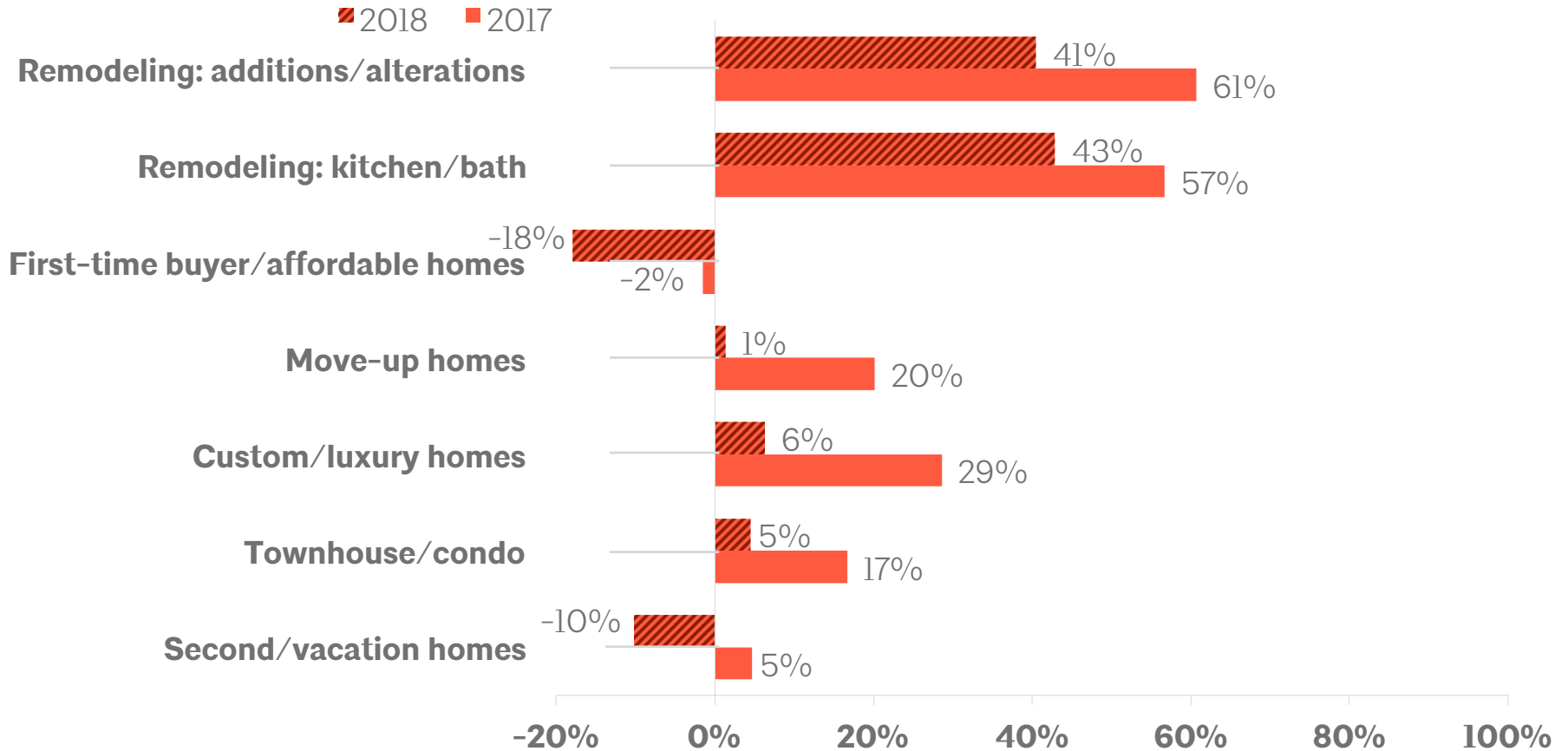
Diffusion index for billings: 50 = no change from previous quarter; data is seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 10 **First time buyers and second/vacation homes continue to weaken as all other sectors report considerably slower growth**

% of respondents reporting sector “improving” minus % reporting “weakening”; data from Q4 2018 compared to data from Q4 2017



Source: The American Institute of Architects Home Design Trends Survey