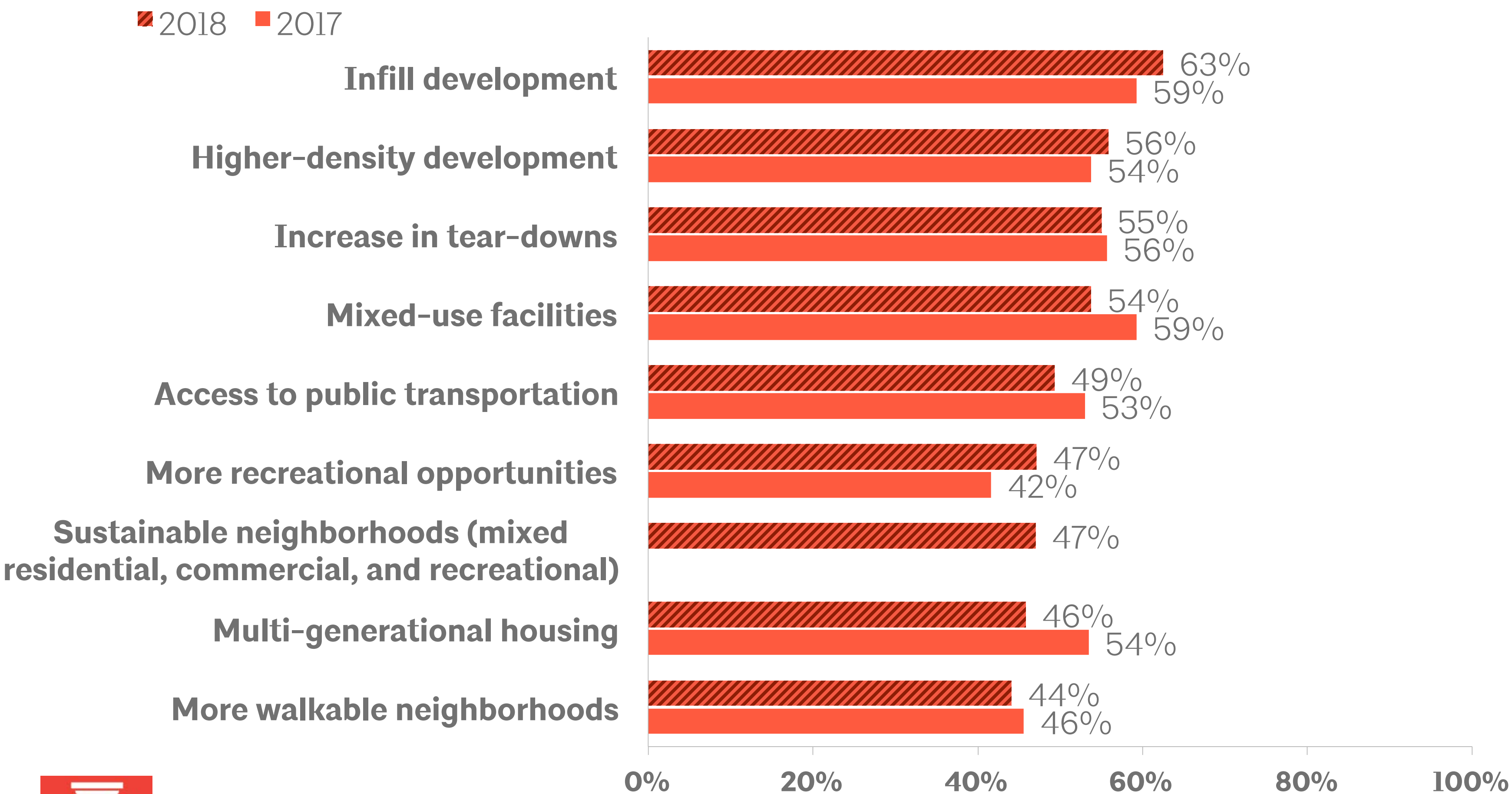
FIGURE 1 Infill remains a very popular neighborhood design trend

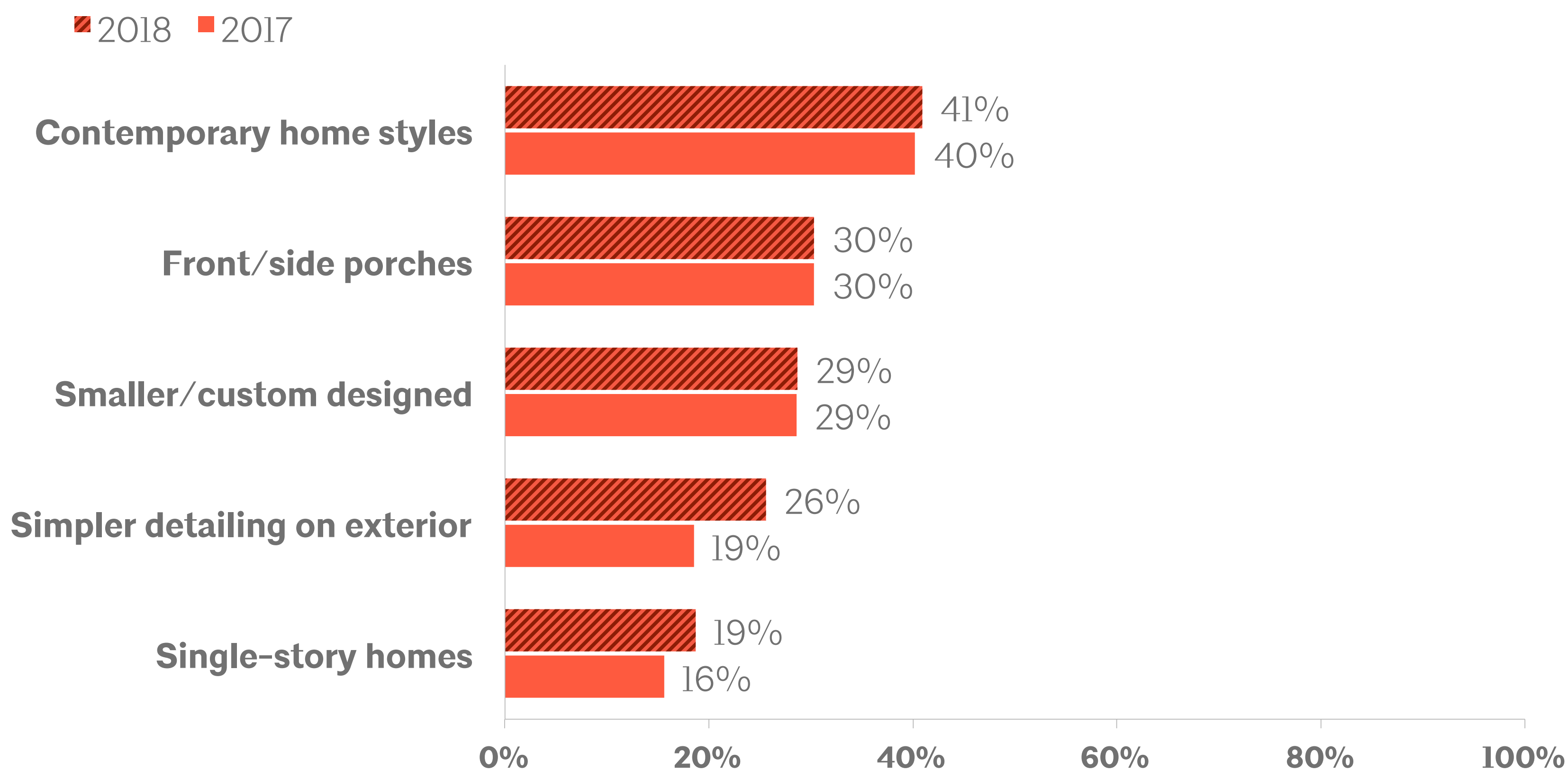
% of firms reporting popularity "increasing" minus % reporting "decreasing"; Q3



Source: The American Institute of Architects Home Design Trends Survey, 2018 Q3

FIGURE 2 **Contemporary home styles remain a popular trend as simpler detailing on exteriors strengthen**

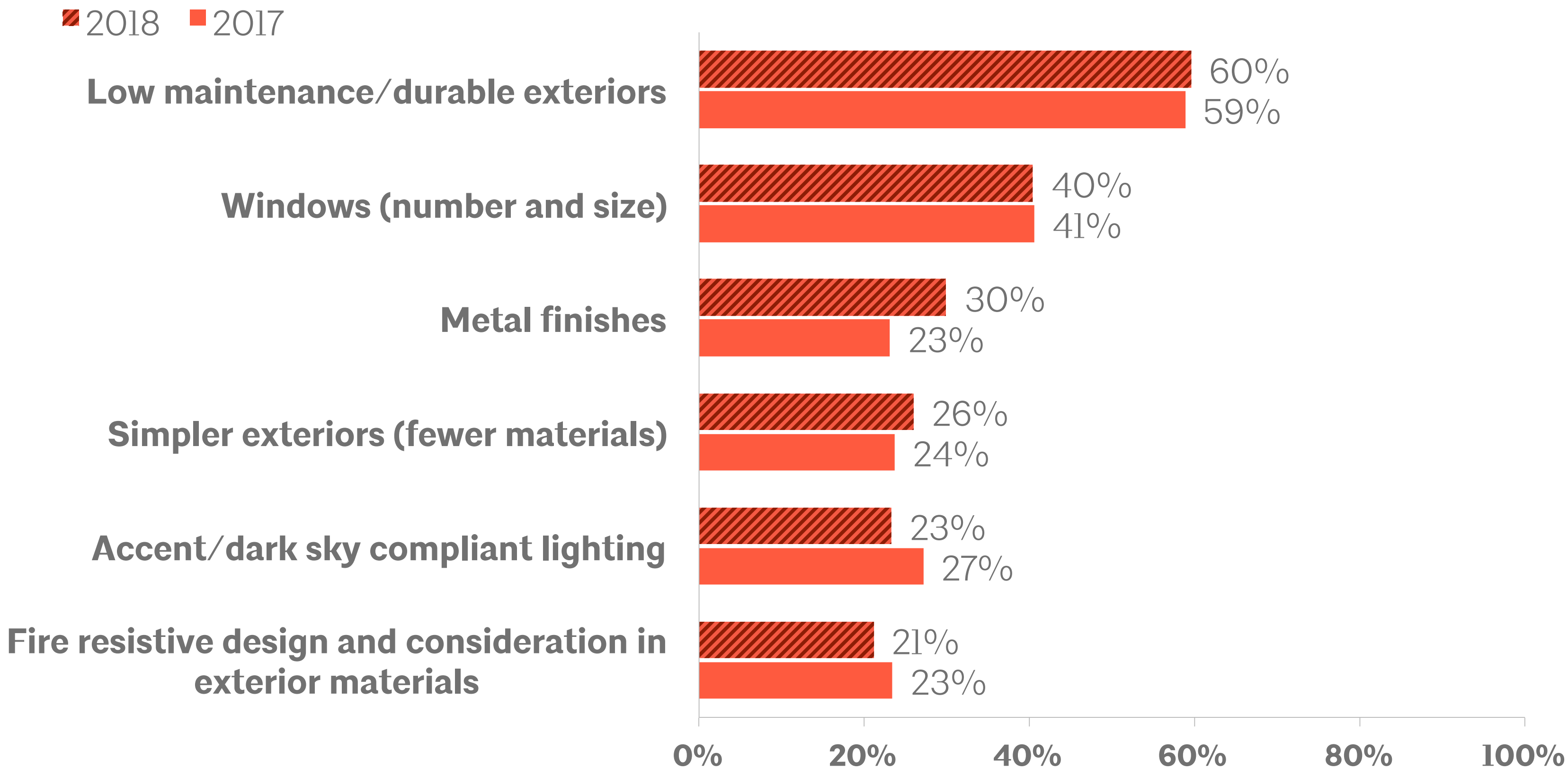
% of firms reporting popularity of trend "increasing" minus % reporting "decreasing"; Q3



Source: The American Institute of Architects Home Design Trends Survey, 2018 Q3

FIGURE 3 Durability/low maintenance remains a popular choice for home exteriors

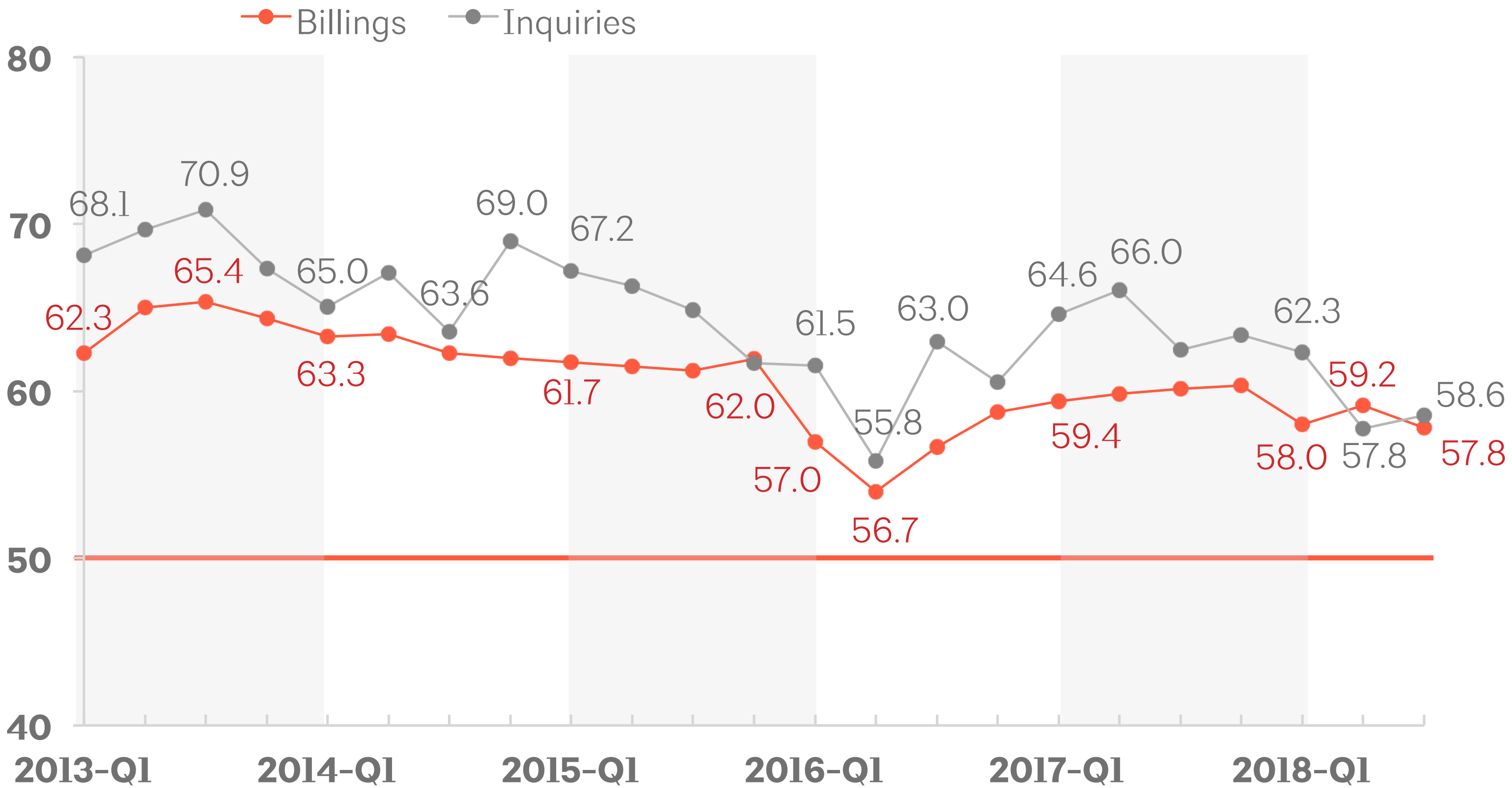
% of firms reporting popularity of trend “increasing” minus % reporting “decreasing”; Q3



Source: The American Institute of Architects Home Design Trends Survey, 2018 Q3

FIGURE 4 **Project billings and inquiries remain strong at residential firms in third quarter**

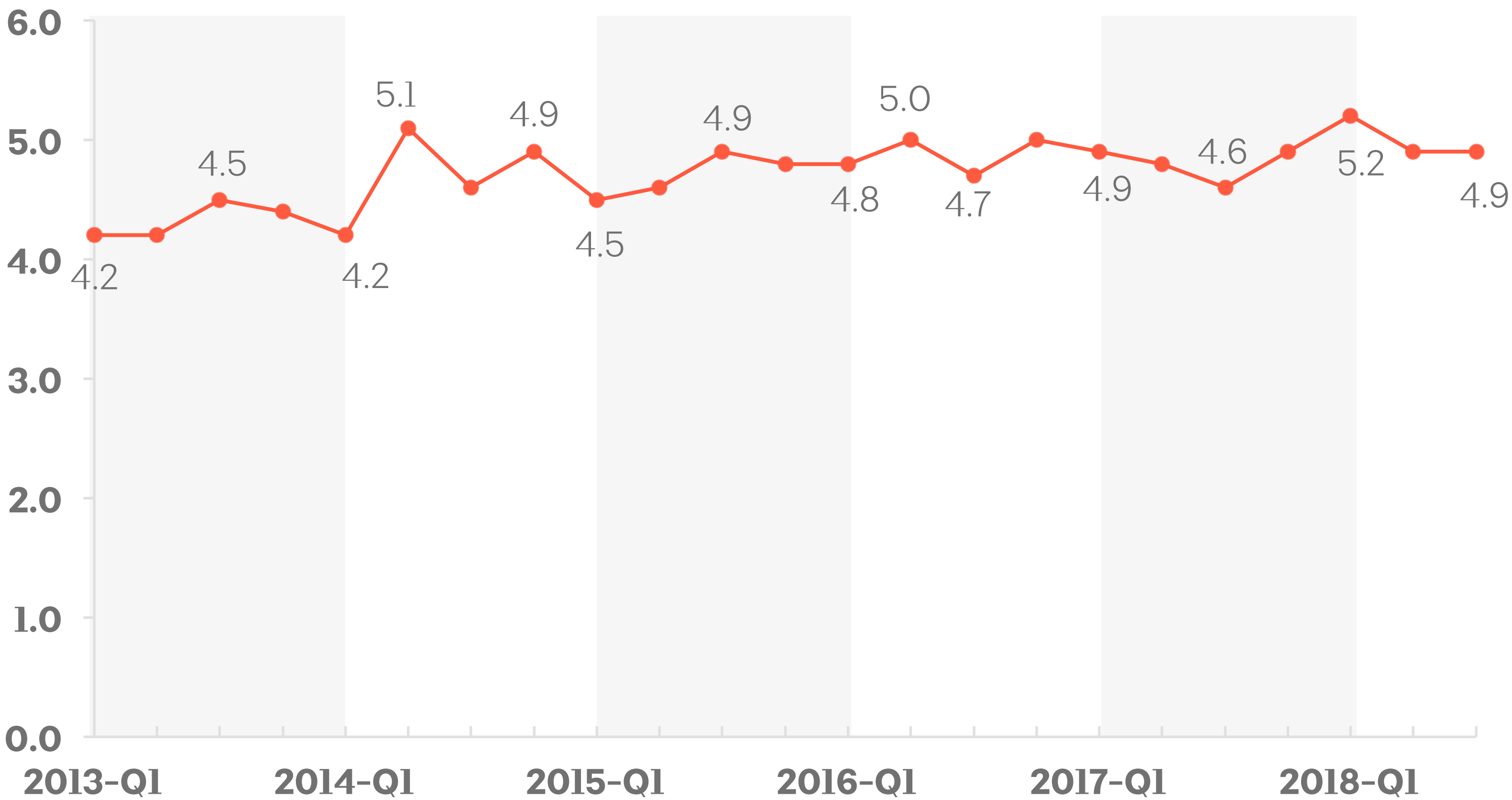
Diffusion index: 50 = no change from previous quarter; data is seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2013 to Q3-2018

FIGURE 5 Project backlogs at residential architecture firms remain flat for the third quarter

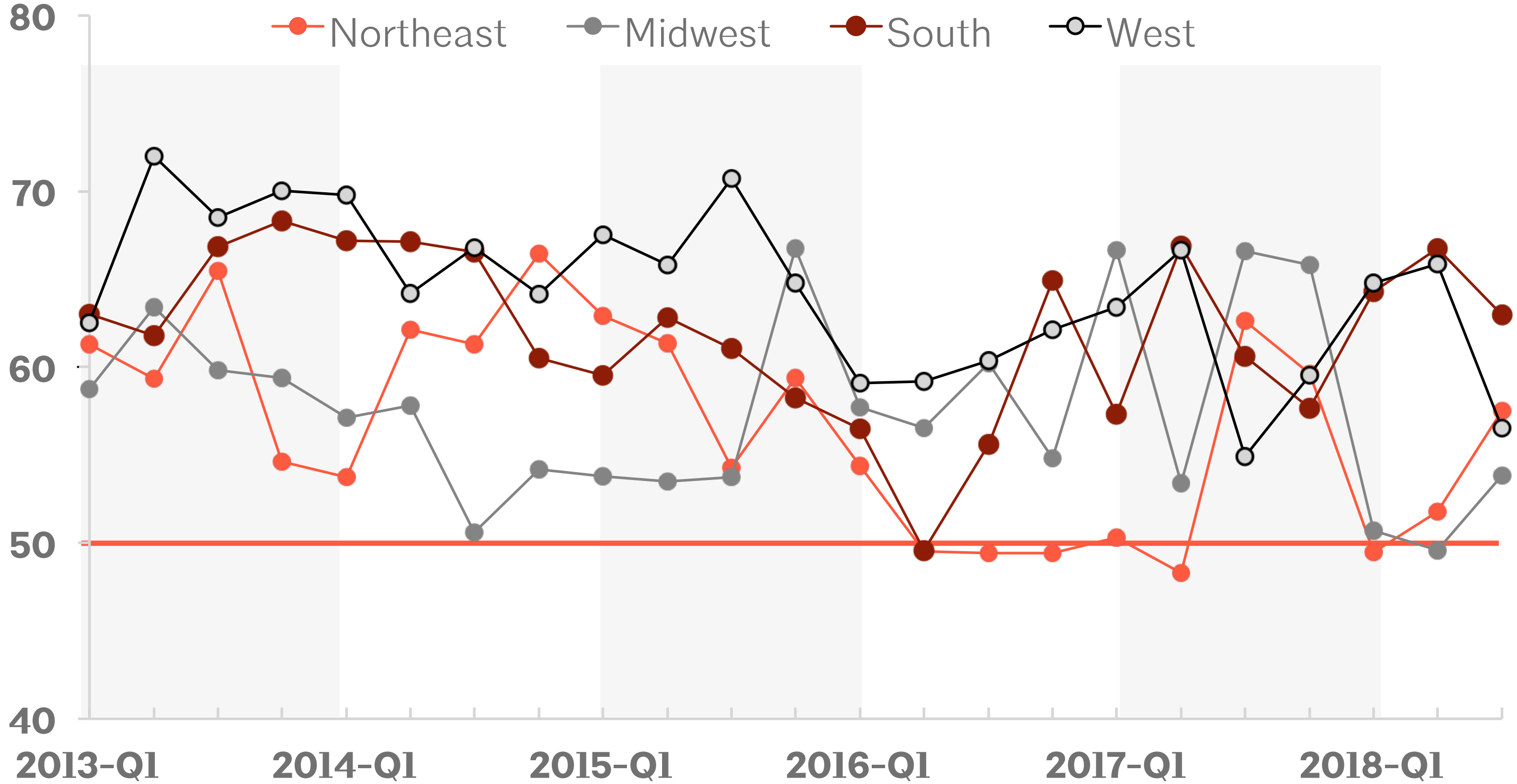
Number of months of project backlogs, averages across all firms; data is not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2013 to Q3-2018

FIGURE 6 **Business conditions healthy at residential architecture firms in all regions as Northeast and Midwest regions see increase in growth**

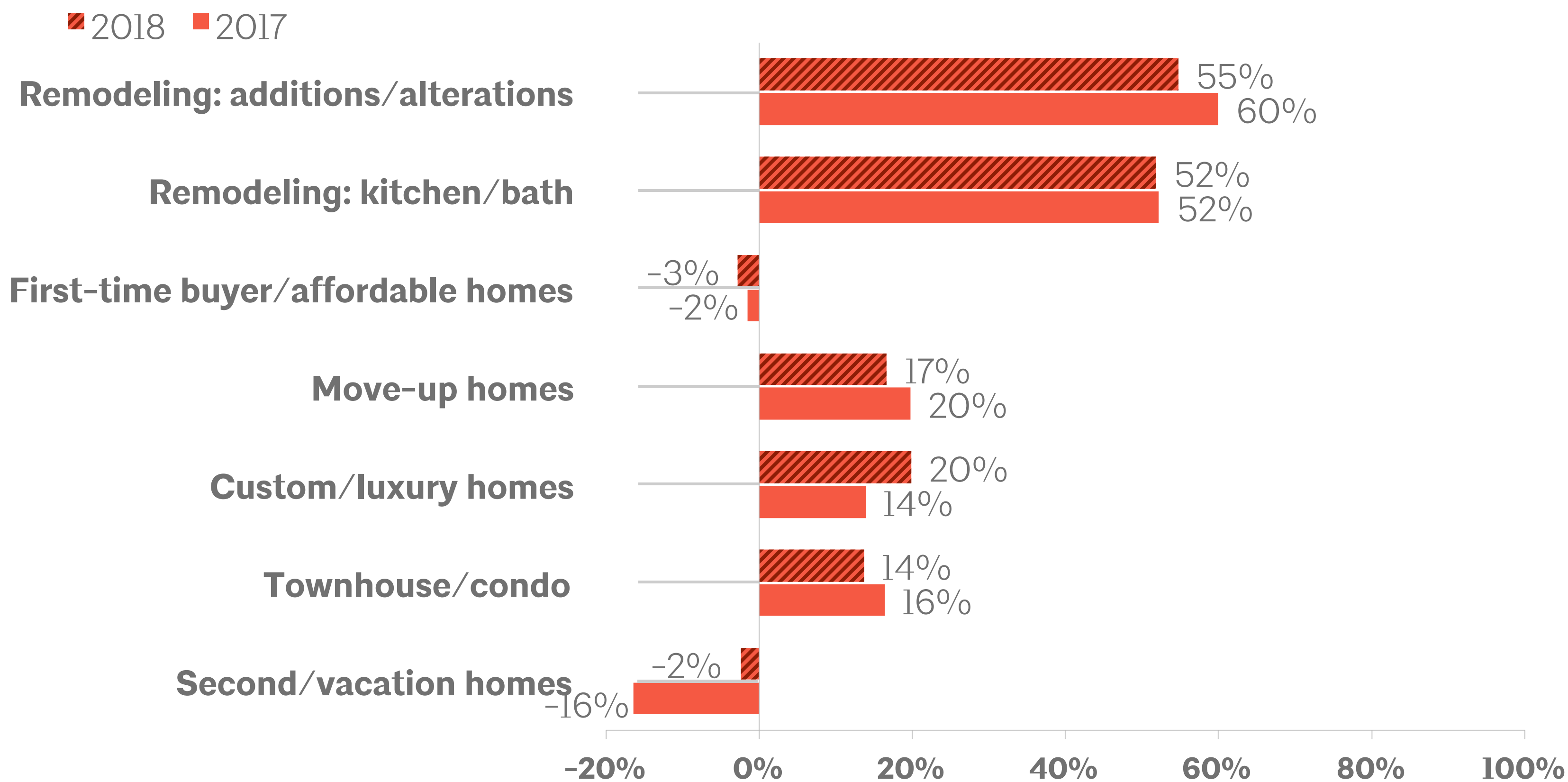
Diffusion index for billings: 50 = no change from previous quarter; data is seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2013 to Q3-2018

FIGURE 7 Custom/luxury homes continue to have strong growth among new construction sectors

% of respondents reporting sector "improving" minus % reporting "weakening"; Q3



Source: The American Institute of Architects Home Design Trends Survey, 2018 Q3