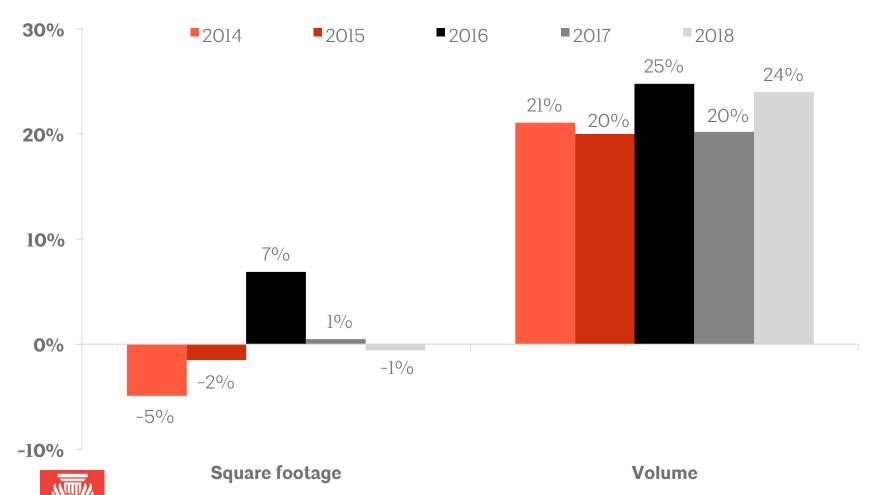
FIGURE 1 Overall square footage in homes seems to be stabilizing

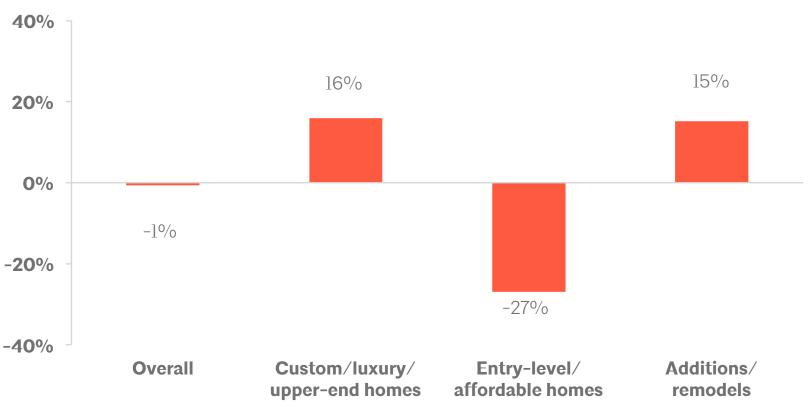
% of respondents reporting "increasing" minus % reporting "decreasing"; Q1



Source: The American Institute of Architects Home Design Trends Survey, Q1-2014 to Q1-2018

FIGURE 2 Upper-end homes and additions/remodels more likely to be reported as increasing in size as overall square footage stabilizes

% of respondents indicating that square footage of homes in category is "increasing" minus % reporting "decreasing"; Q1 2018





Source: The American Institute of Architects Home Design Trends Survey, 2018 Q1

FIGURE 3 Adding extra rental units/accessory dwellings increases in popularity

% of firms reporting "increasing" minus % reporting "decreasing"; Q1 2018

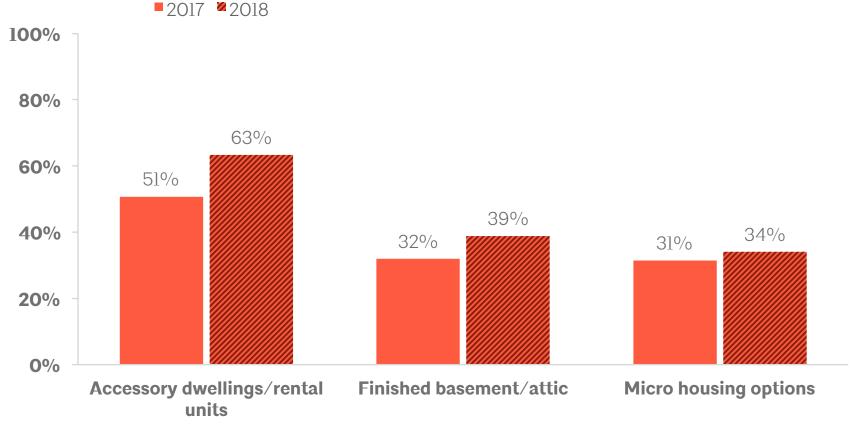
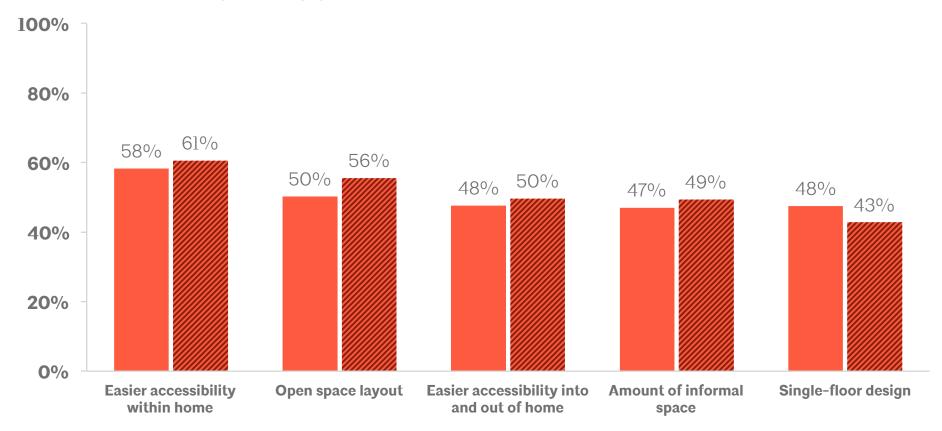




FIGURE 4 Accessibility increases in popularity for home layout design

% of firms reporting "increasing" minus % reporting "decreasing"; Q1 2018

2017 2018





Source: The American Institute of Architects Home Design Trends Survey, 2018 Q1

FIGURE 5 Emphasis on outdoor improvements and outdoor living space continues

% of firms reporting "increasing" minus % reporting "decreasing"; Q1 2018

2017 2018 100% 80% 67% 65% 61% 60% 52% 40% 33% 27% 25% 21% 20% 0% Blended indoor/ Exterior/ **Outdoor living space**; **Outbuildings** (e.g., covered outdoor outdoor space security lighting barns, sheds, pool space; outdoor houses) "rooms" (e.g., decks, patios)



FIGURE 6 Project backlogs continue to increase in the first quarter

Number of months of project backlogs, averages across all firms; data are not seasonally adjusted

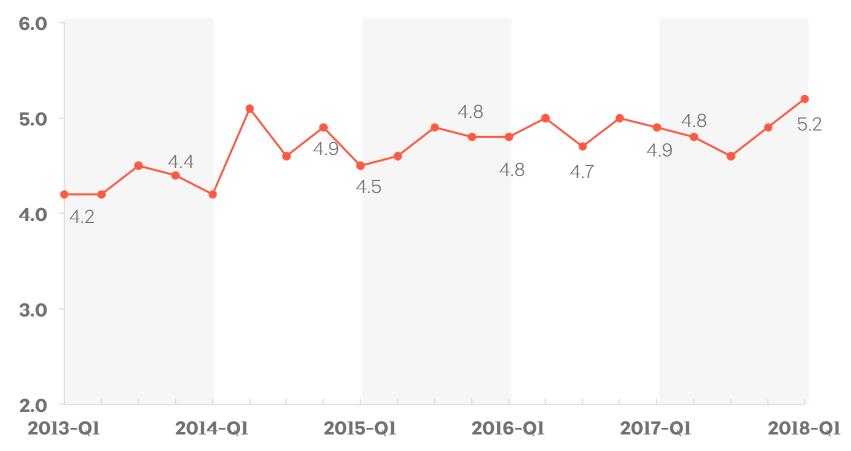




FIGURE 7 Project billings and inquiries see traditional Q1 bounce at residential firms

Diffusion index: 50 = no change from previous quarter; data are not seasonally adjusted

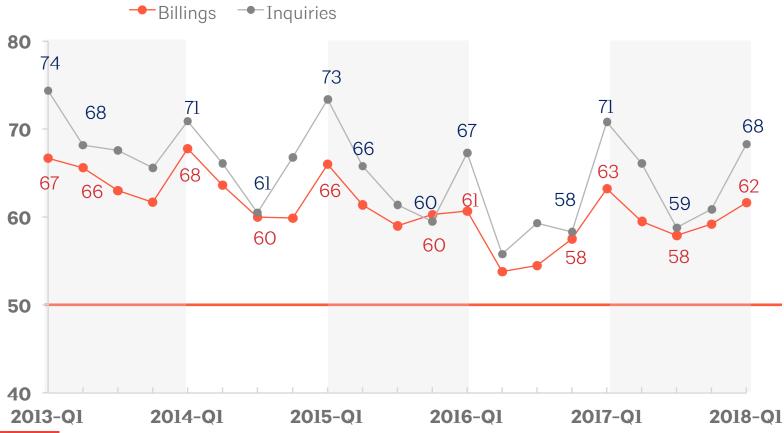




FIGURE 8 Strong spike in billings at firms in the South and West, as firms in all regions remain healthy

Diffusion index for billings: 50 = no change from previous quarter; data are not seasonally adjusted

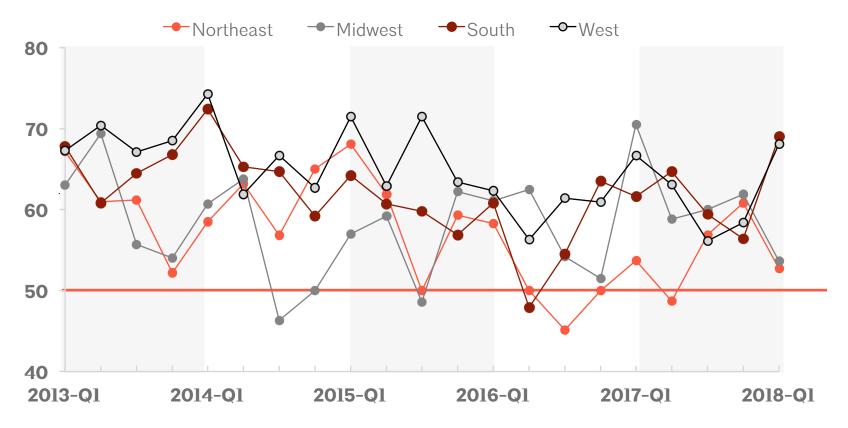


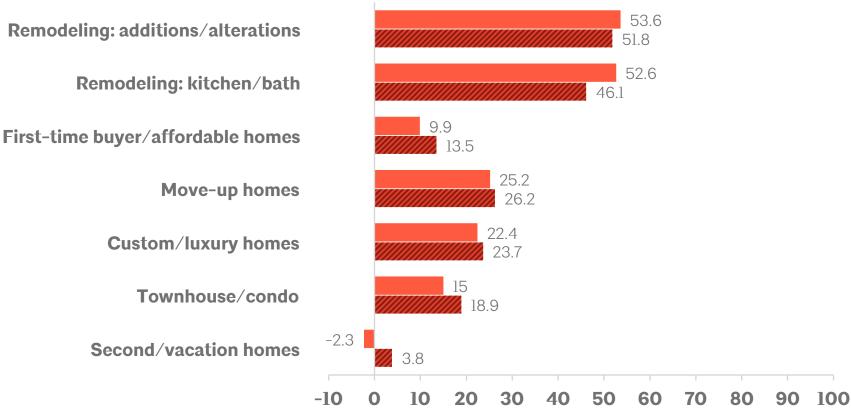


FIGURE 9

New construction sectors begin to build momentum

% of respondents reporting sector "improving" minus % reporting "weakening"; Q1 2018

2017 2018





Source: The American Institute of Architects Home Design Trends Survey, 2018 Q1