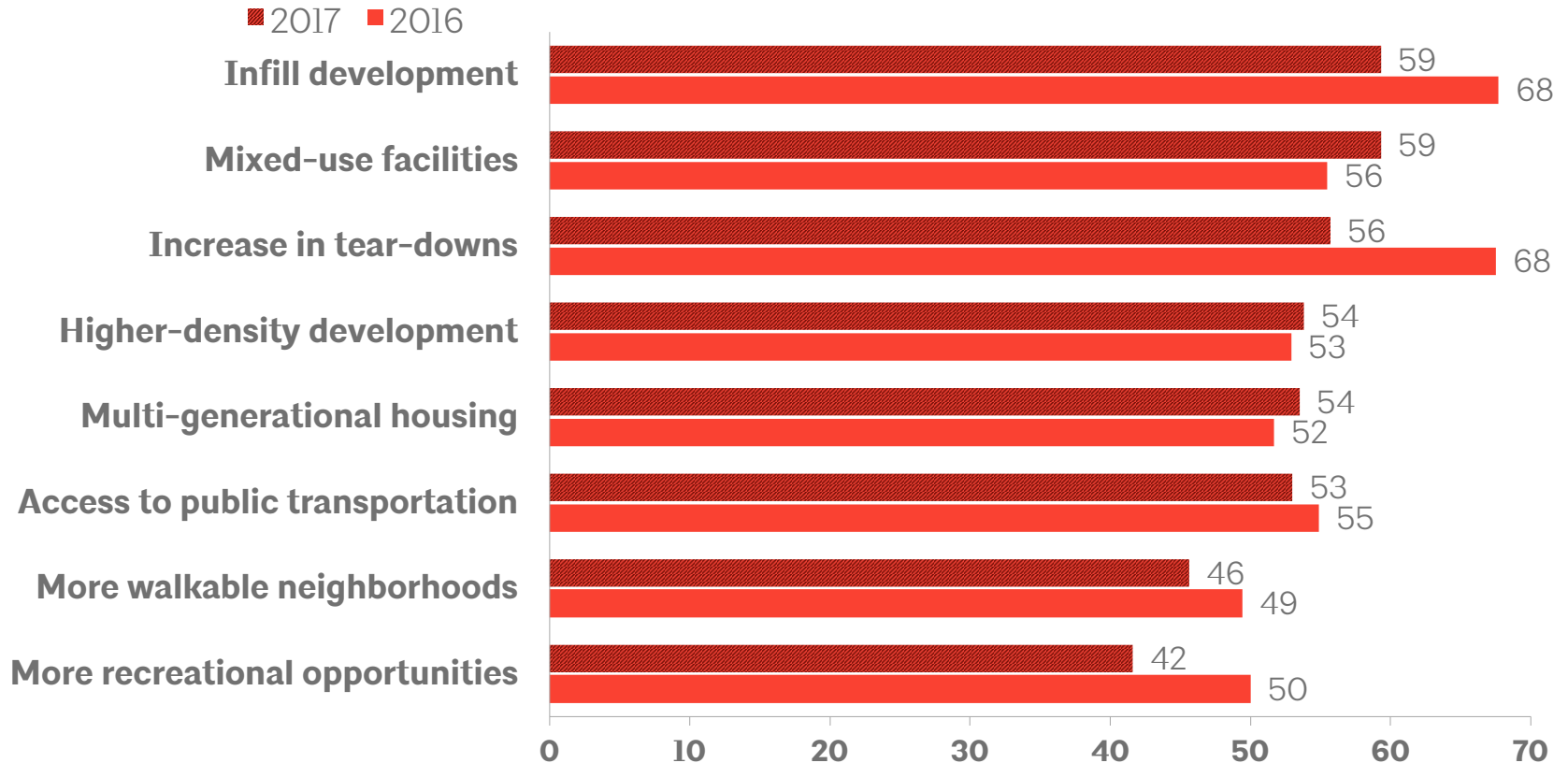


FIGURE 1 Neighborhood design trends still favor infill; multiple uses

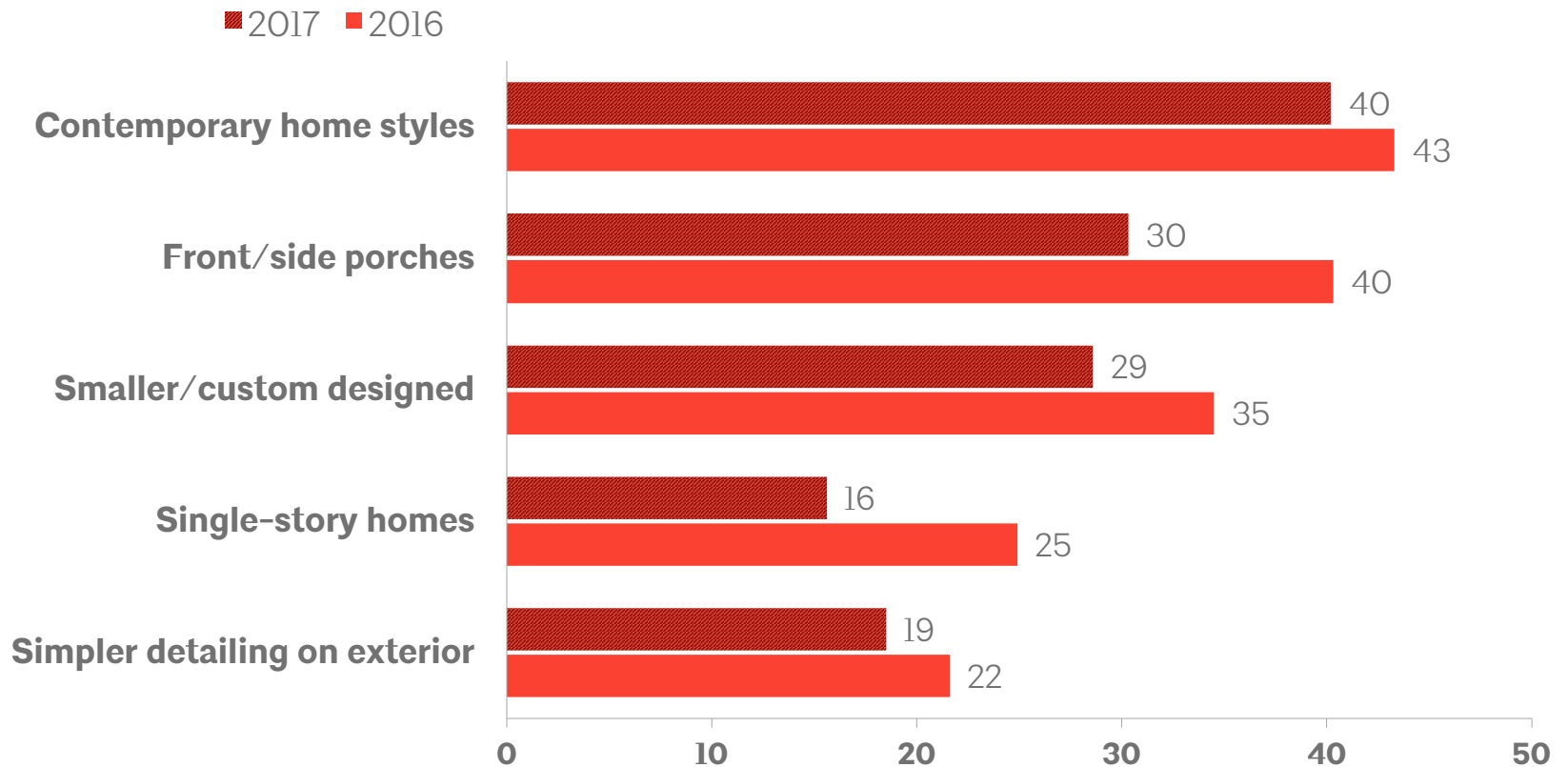
% of firms reporting popularity “increasing” minus % reporting “decreasing”; Q3 2017



Source: The American Institute of Architects Home Design Trends Survey, 2017 Q3

FIGURE 2 Contemporary appearance remains popular in home styles

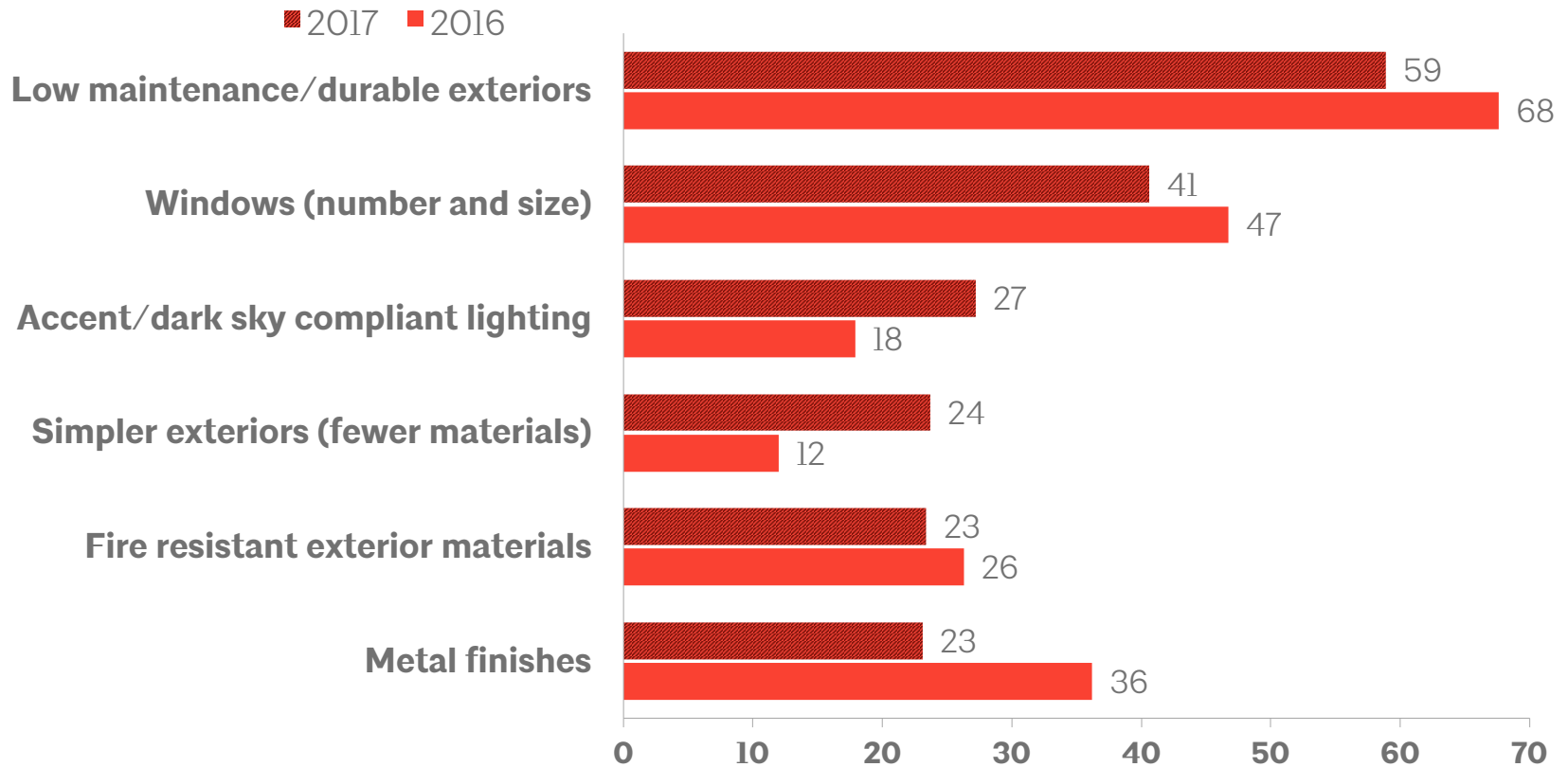
% of firms reporting popularity of trend “increasing” minus % reporting “decreasing”; Q3 2017



Source: The American Institute of Architects Home Design Trends Survey, 2017 Q3

FIGURE 3 Durability/low maintenance popular choice for home exteriors

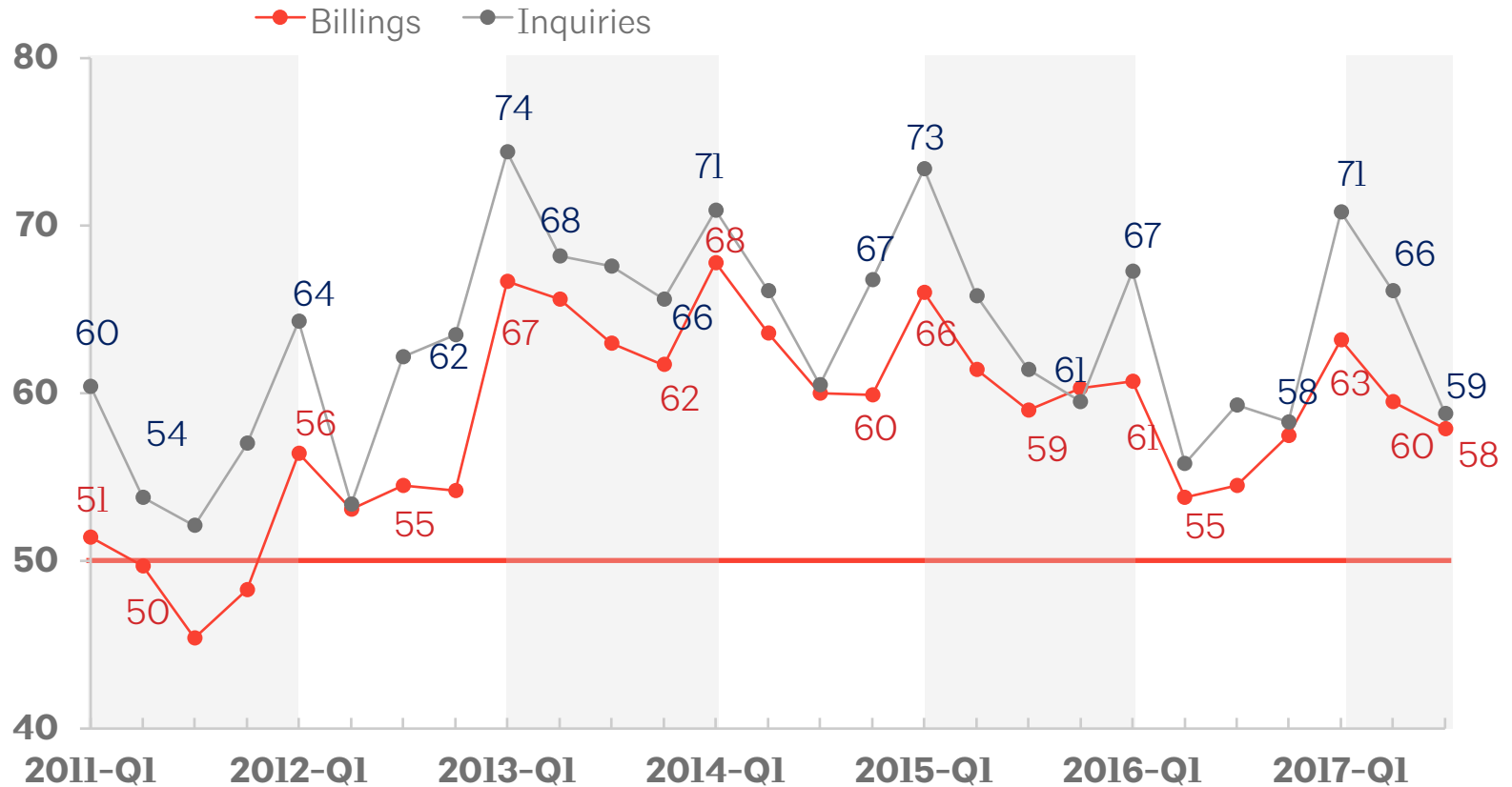
% of firms reporting popularity of trend “increasing” minus % reporting “decreasing”; Q3 2017



Source: The American Institute of Architects Home Design Trends Survey, 2017 Q3

FIGURE 4 Project billings and inquiries see strong but slower growth at residential firms in third quarter

Diffusion index: 50 = no change from previous quarter; data are not seasonally adjusted

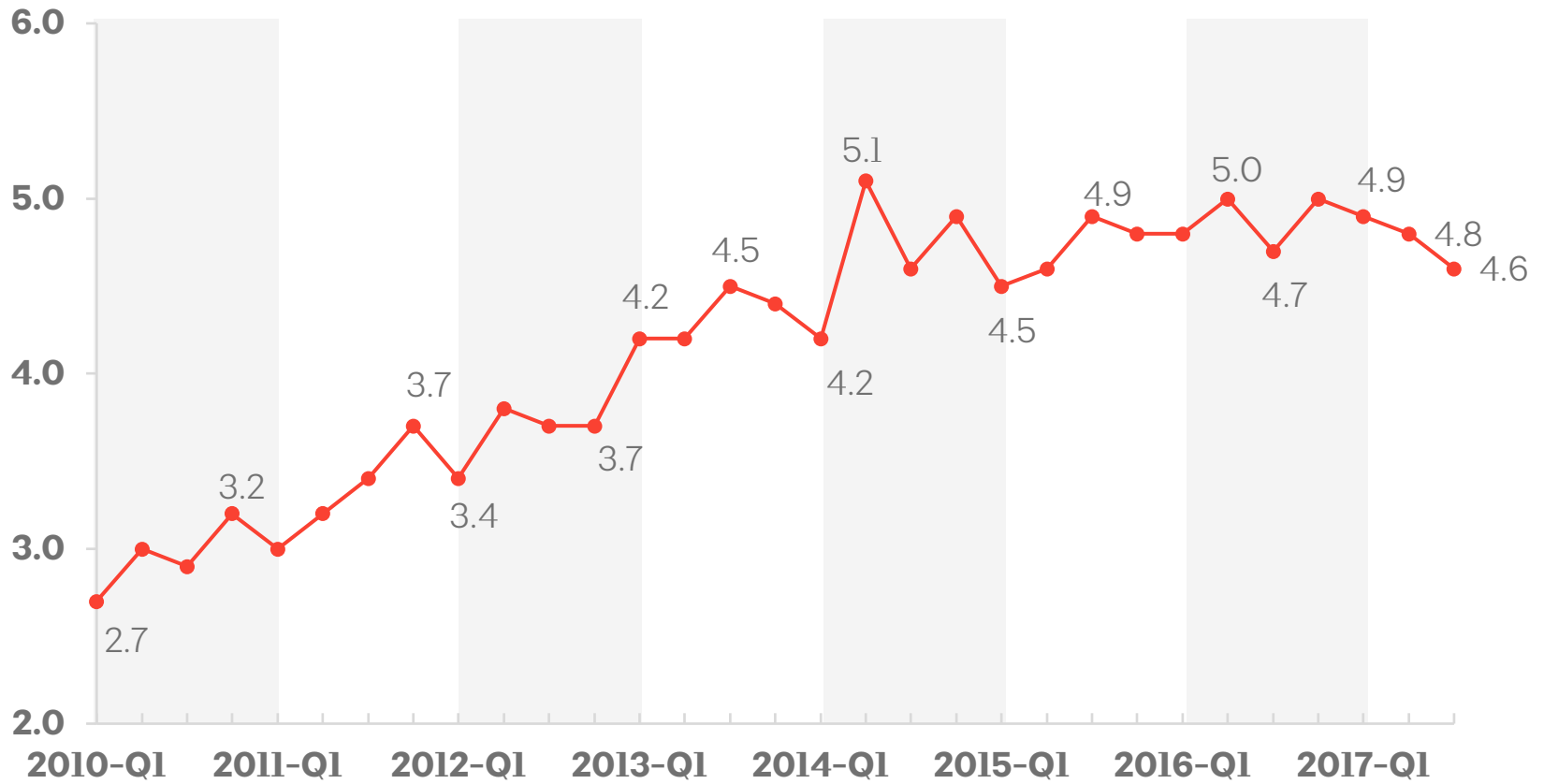


Source: The American Institute of Architects Home Design Trends Survey, Q1-2011 to Q3-2017

FIGURE 5

Project backlogs at residential architecture firms appear to have crested for this cycle

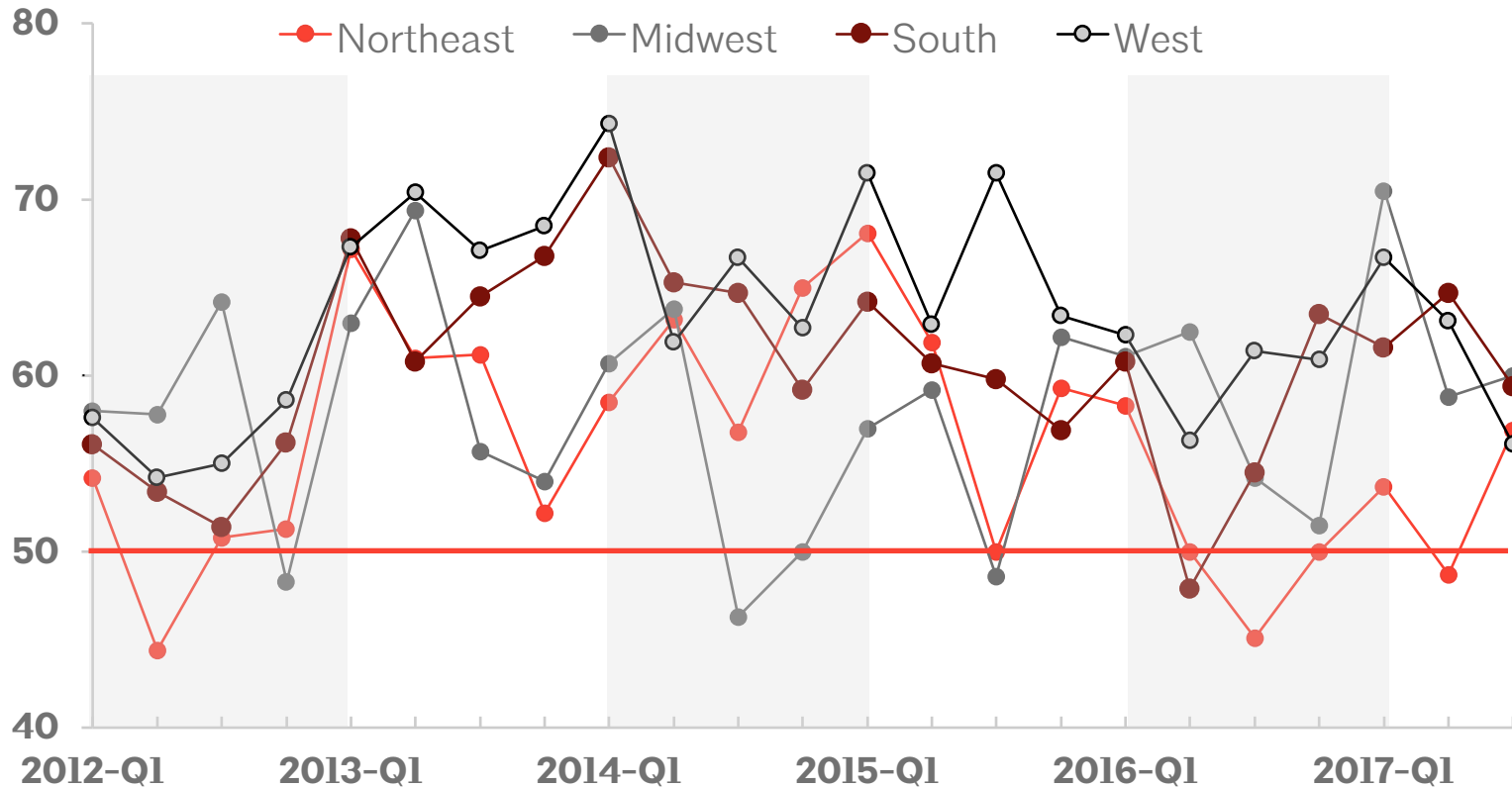
Number of months of project backlogs, averages across all firms; data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2010 to Q3-2017

FIGURE 6 Business conditions healthy at residential architecture firms in all regions in third quarter

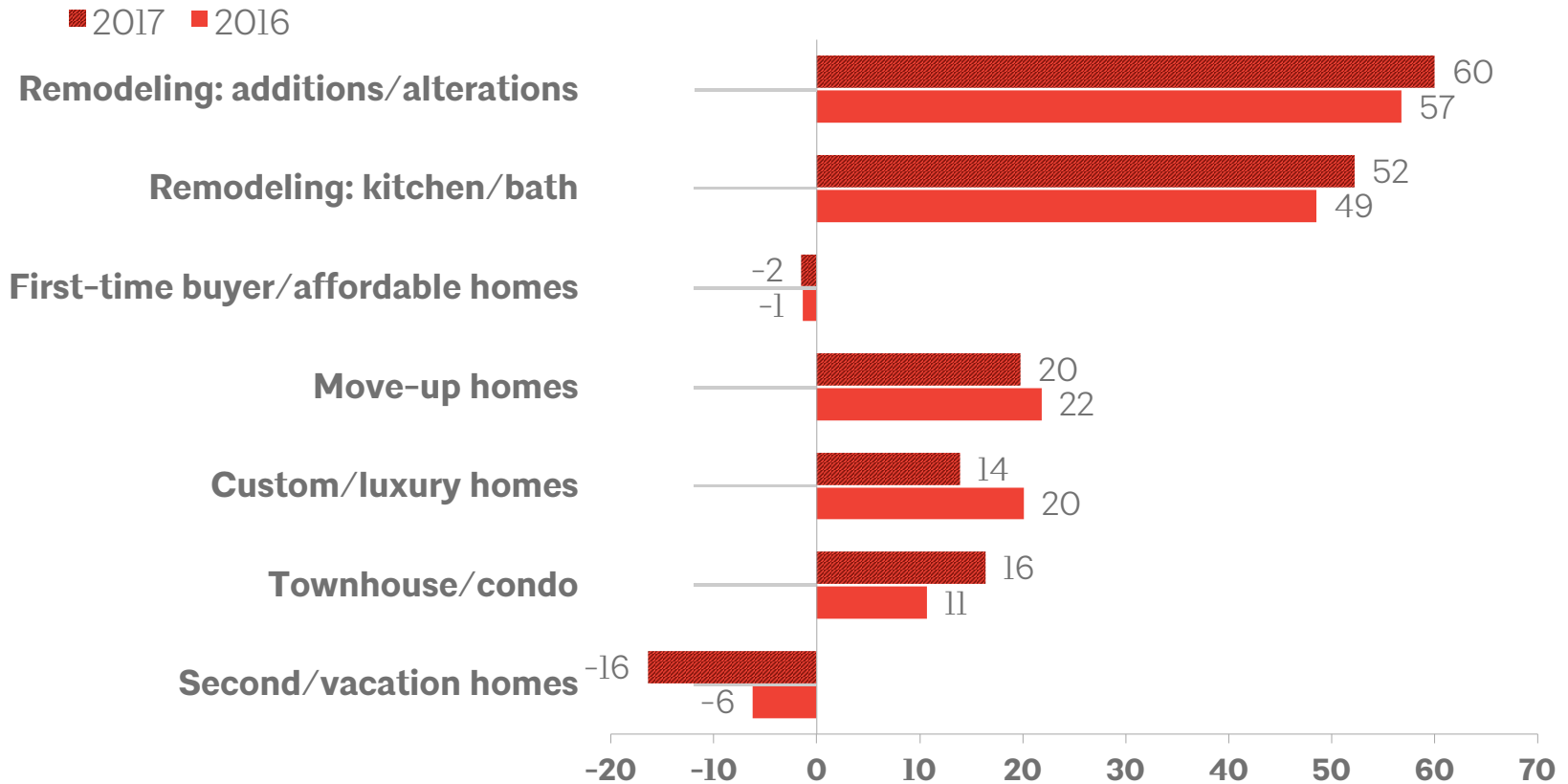
Diffusion index for billings: 50 = no change from previous quarter; data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2012 to Q3-2017

FIGURE 7 Home improvements strengthen, while new construction sectors are mixed

% of respondents reporting sector “improving” minus % reporting “weakening”; Q3 2017



Source: The American Institute of Architects Home Design Trends Survey, 2017 Q3