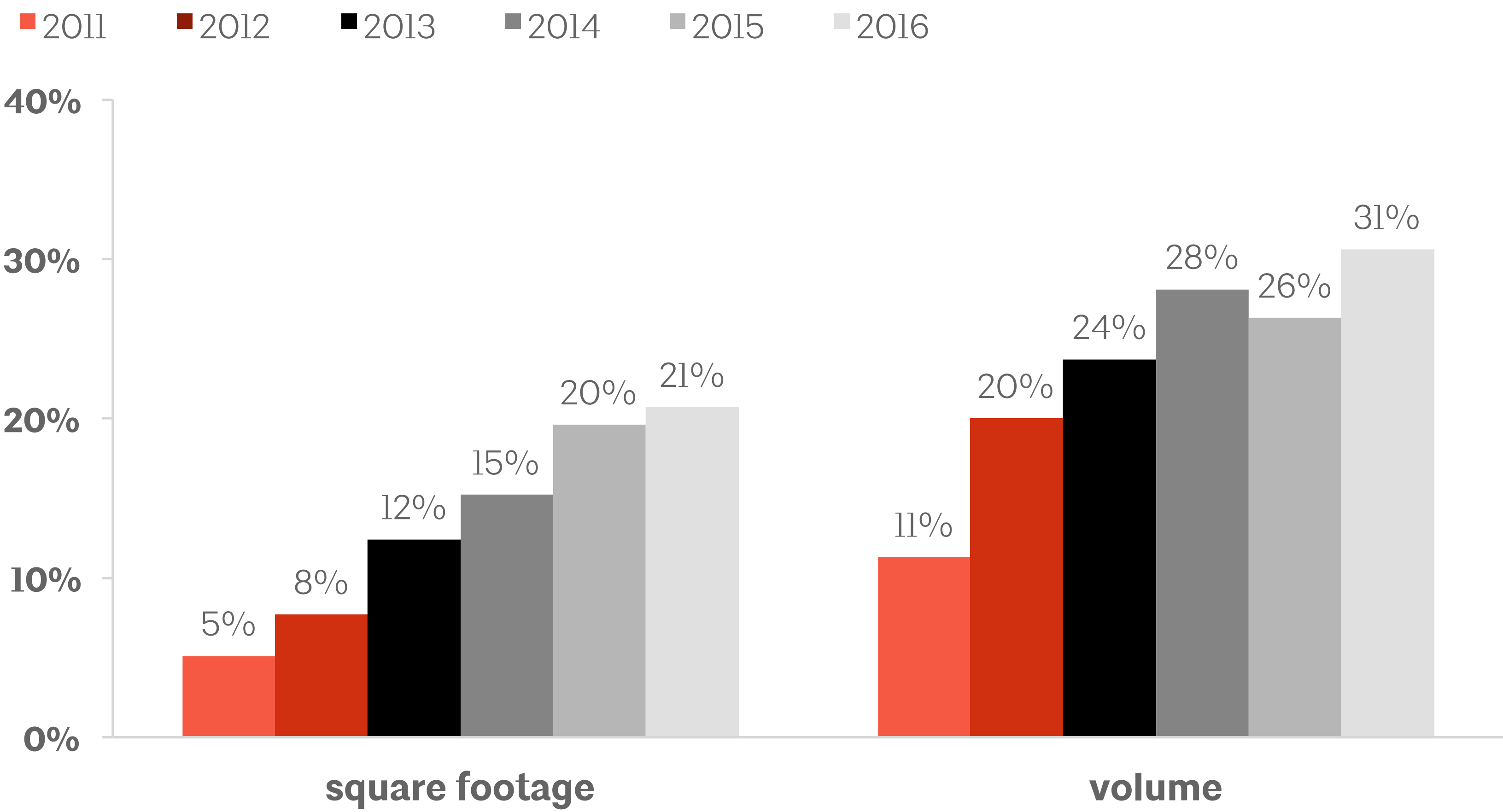
FIGURE 1 Homes Continue to Increase in Size

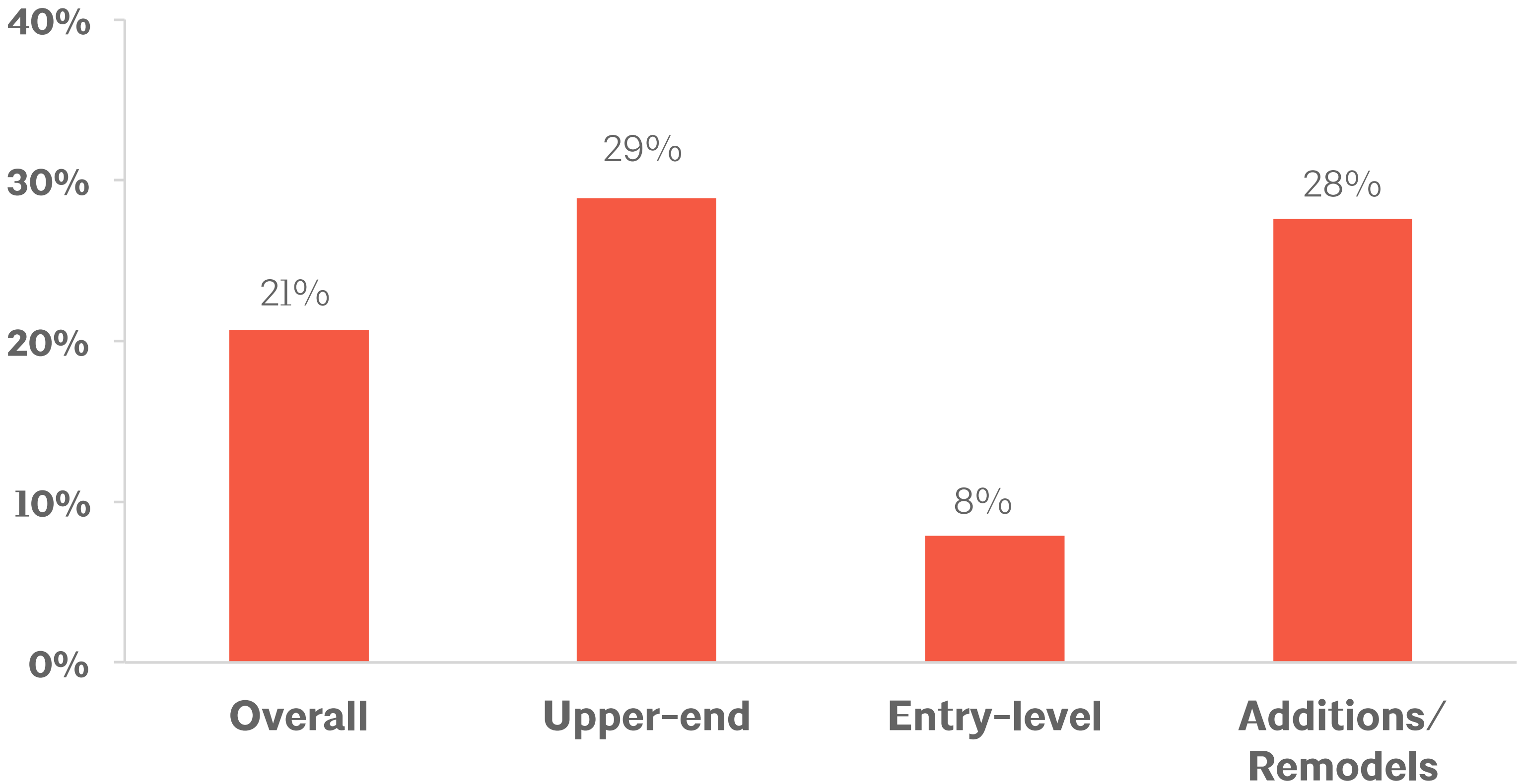
% of firms reporting "increasing" for that characteristic; Q1 2016



Source: The American Institute of Architects Home Design Trends Survey, 2016 Q1

FIGURE 2 Upper-End Homes Disproportionately Responsible for Size Increases

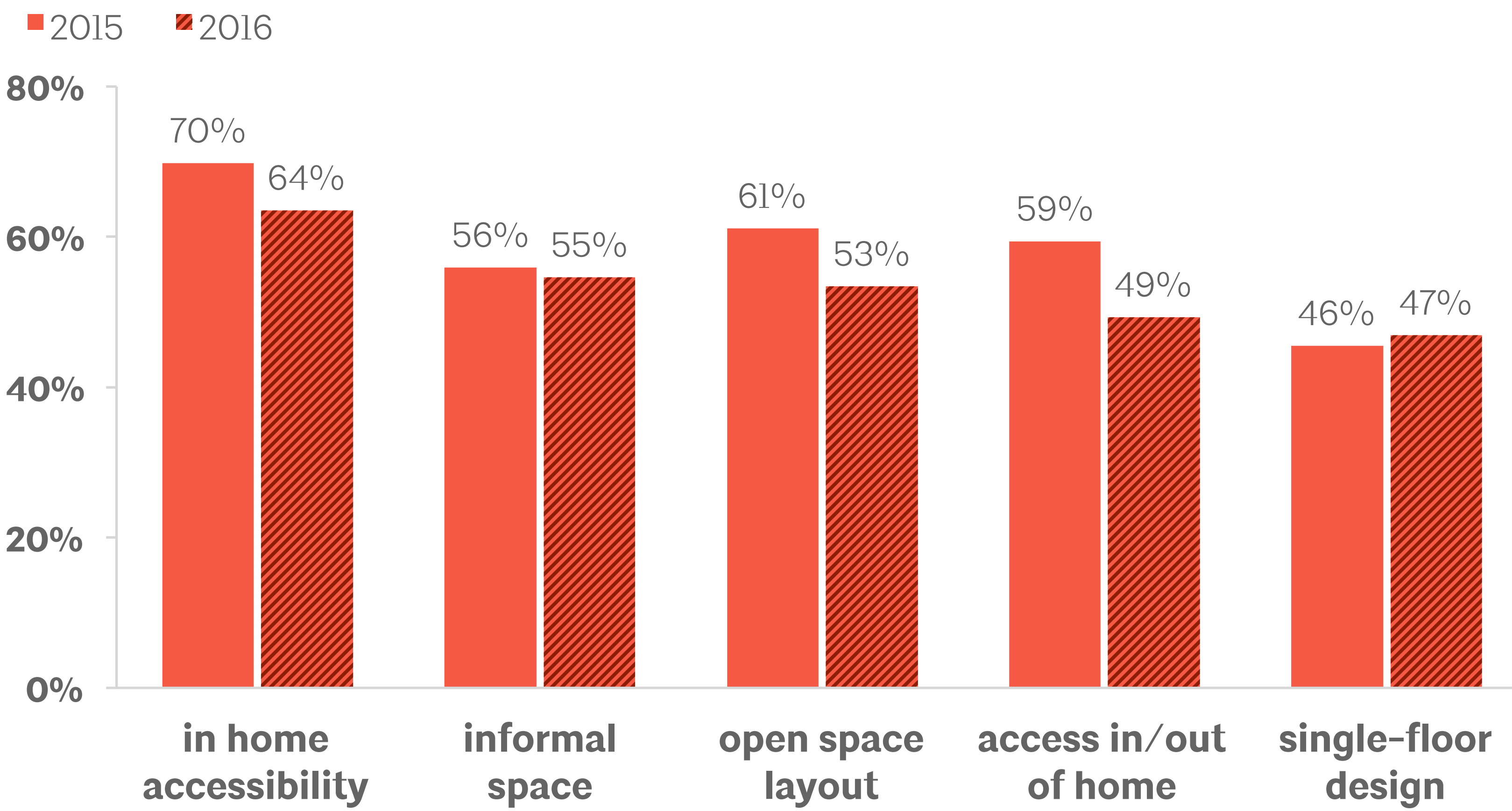
% of respondents indicating that square footage of homes in category is increasing; Q1 2016



Source: The American Institute of Architects Home Design Trends Survey, 2016 Q1

FIGURE 3 Accessibility / Informality Remain Key Concerns For Home Layout/Design

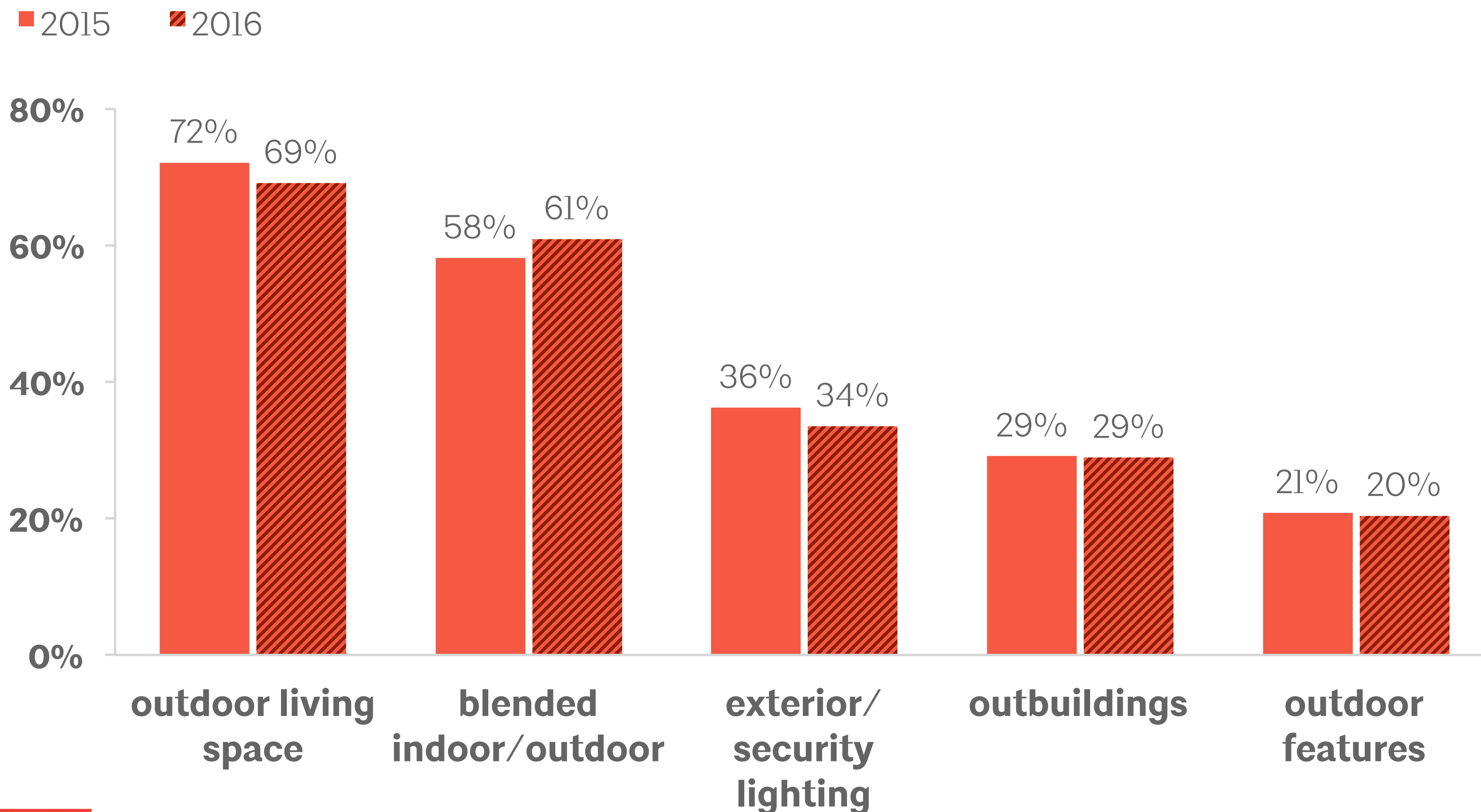
% of firms reporting "increasing" activity for that characteristic; Q1 2016



Source: The American Institute of Architects Home Design Trends Survey, 2016 Q1

FIGURE 4 Emphasis on Outdoor Improvements Continues, Topped by Outdoor Living Space

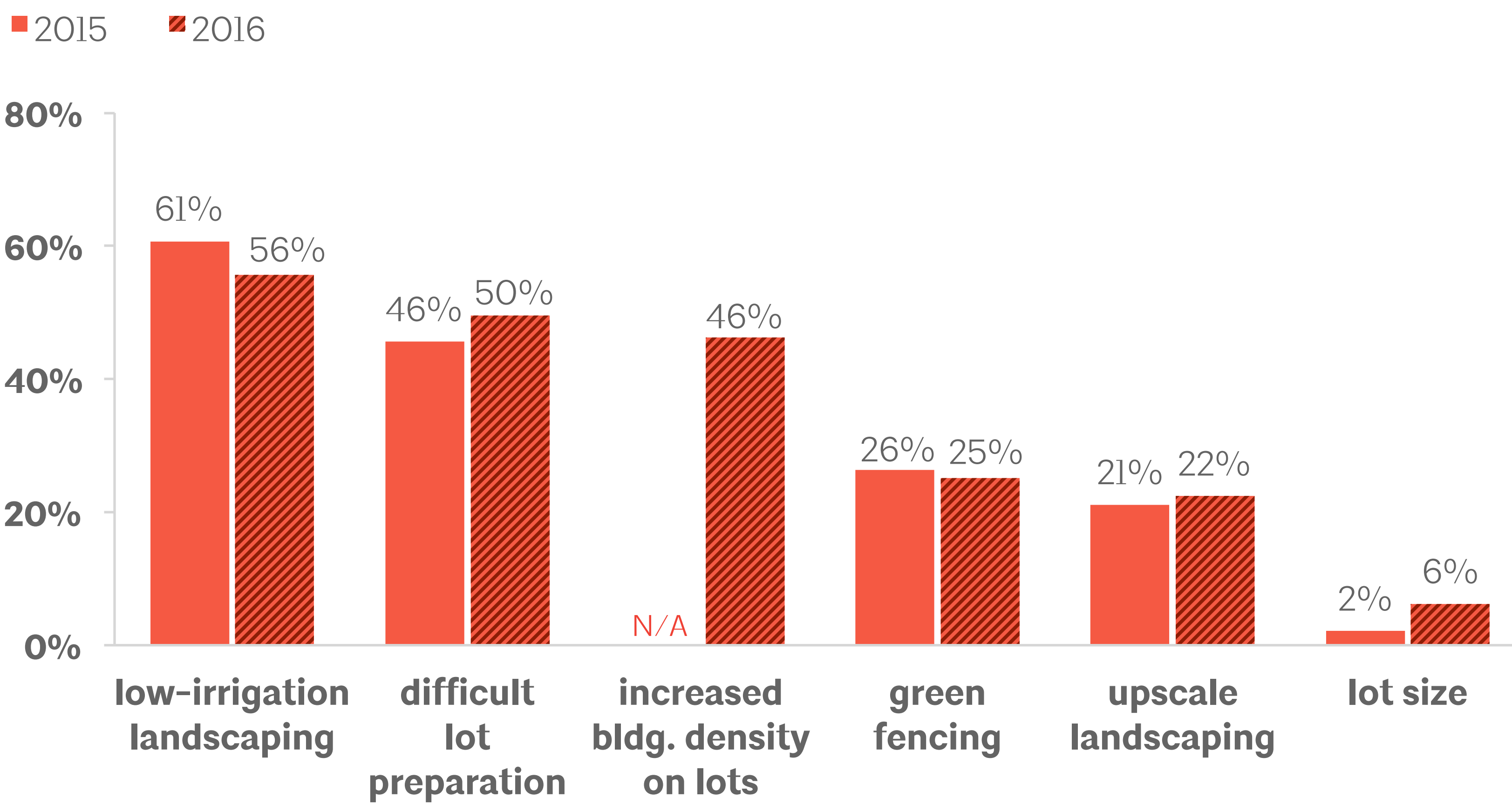
% of firms reporting "increasing" activity for that characteristic; Q1 2016



Source: The American Institute of Architects Home Design Trends Survey, 2016 Q1

FIGURE 5 Low-Irrigation Landscaping; Lot Preparation Remain Top Issues for Property Enhancements

% of firms reporting “increasing” activity for that characteristic; Q1 2016

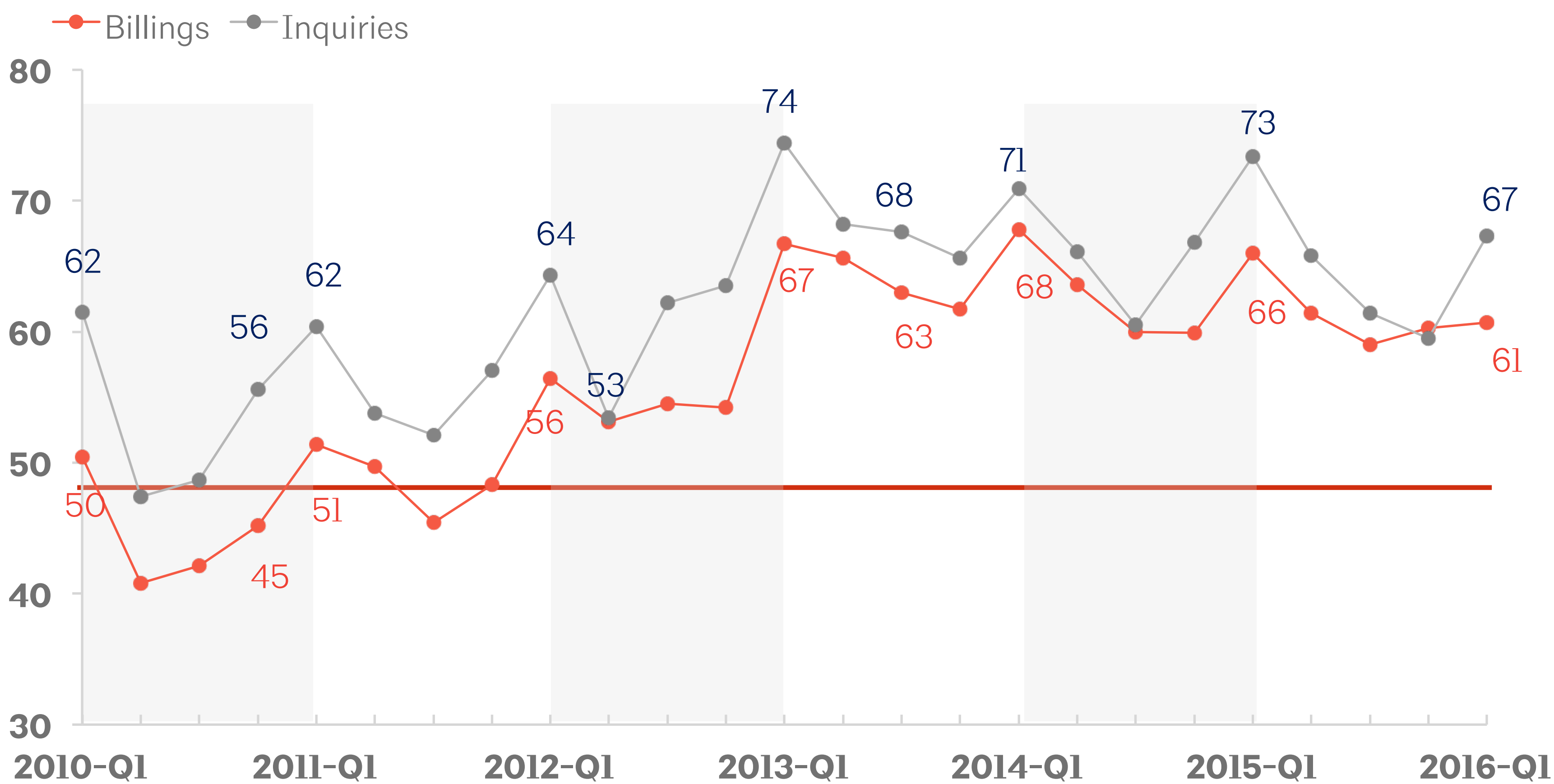


Note: “increased building density on lots” not asked in 2015

Source: The American Institute of Architects Home Design Trends Survey, 2016 Q1

FIGURE 6 Project Inquiries at Residential Firms See Traditional Q1 Surge; Billings Don't

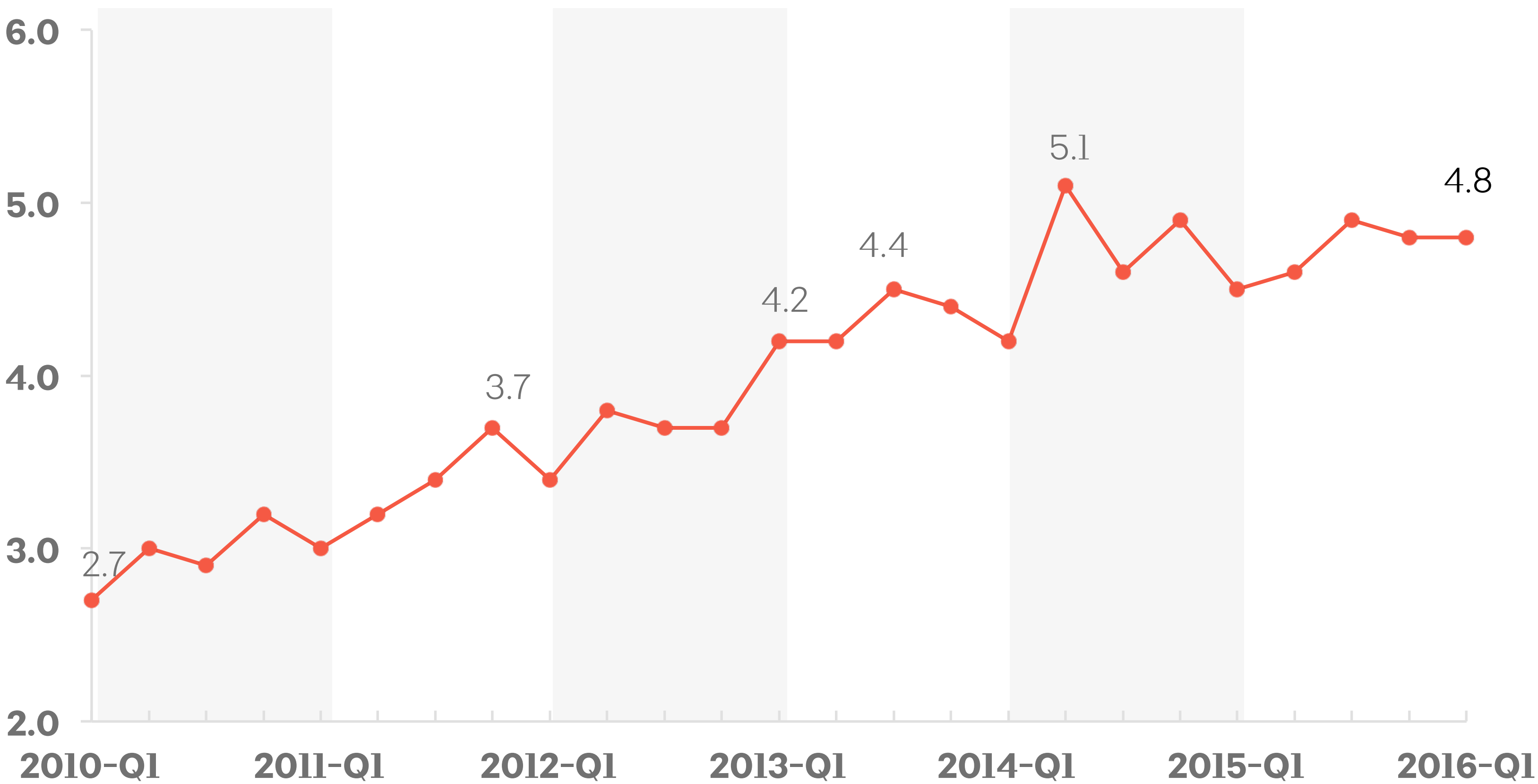
Diffusion index: 50 = no change from previous quarter; data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, 2016 Q1

FIGURE 7 Project Backlogs at Firms Beginning to Flatten Out at Just Below Five Months

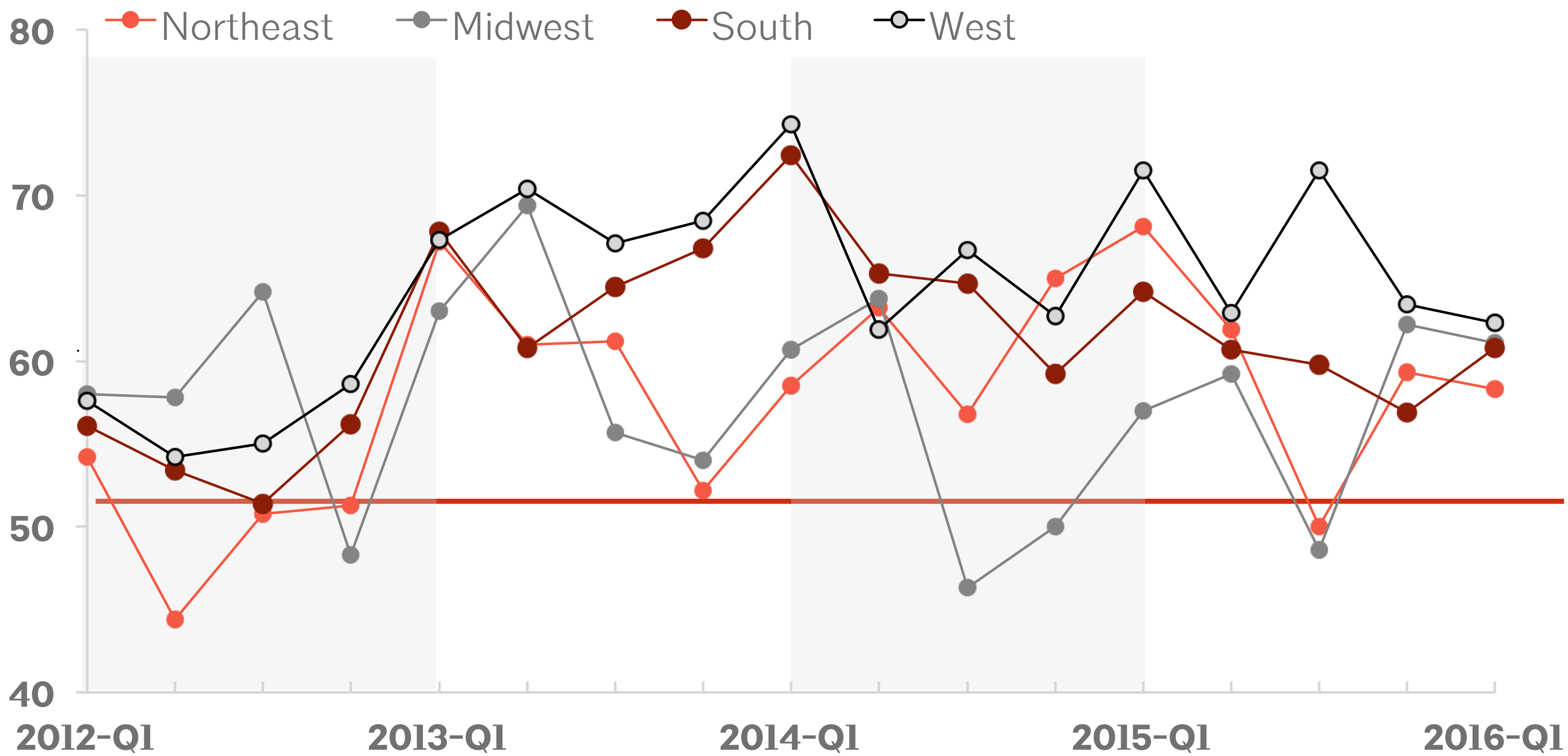
Number of months of project backlogs, averages across all firms; data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2010 to Q1-2016

FIGURE 8 Business Conditions at Firms in all Regions Remain Healthy, But Strongest at Firms in West

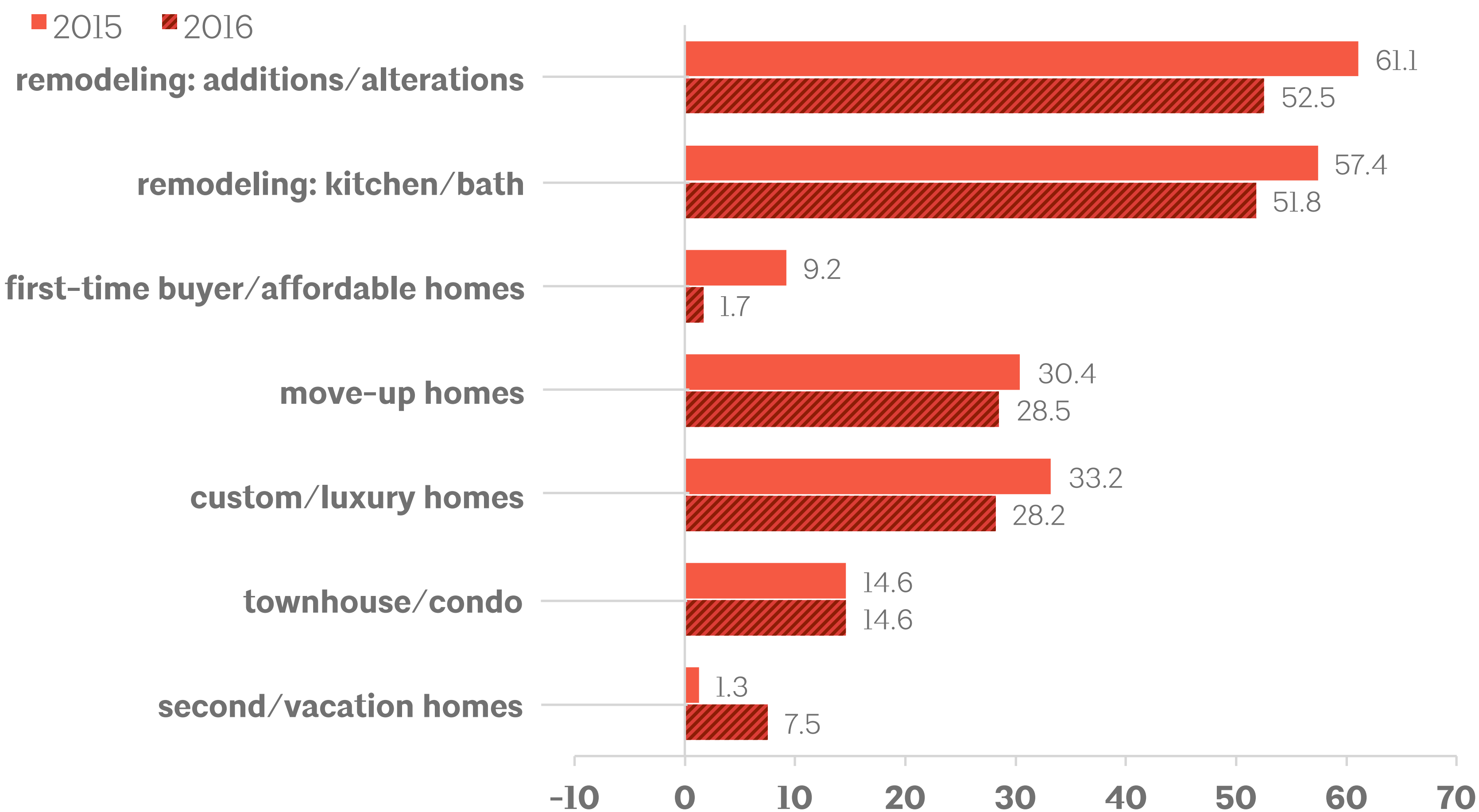
Diffusion index for billings: 50 = no change from previous quarter; data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2012 to Q1-2016

FIGURE 9 Remodeling Sectors Remain Healthy; On Construction Side, Entry Level Housing Seeing Some Challenges

% of respondents reporting sector "improving" minus % reporting "weakening"; Q1 2016



Source: The American Institute of Architects Home Design Trends Survey, 2016 Q1