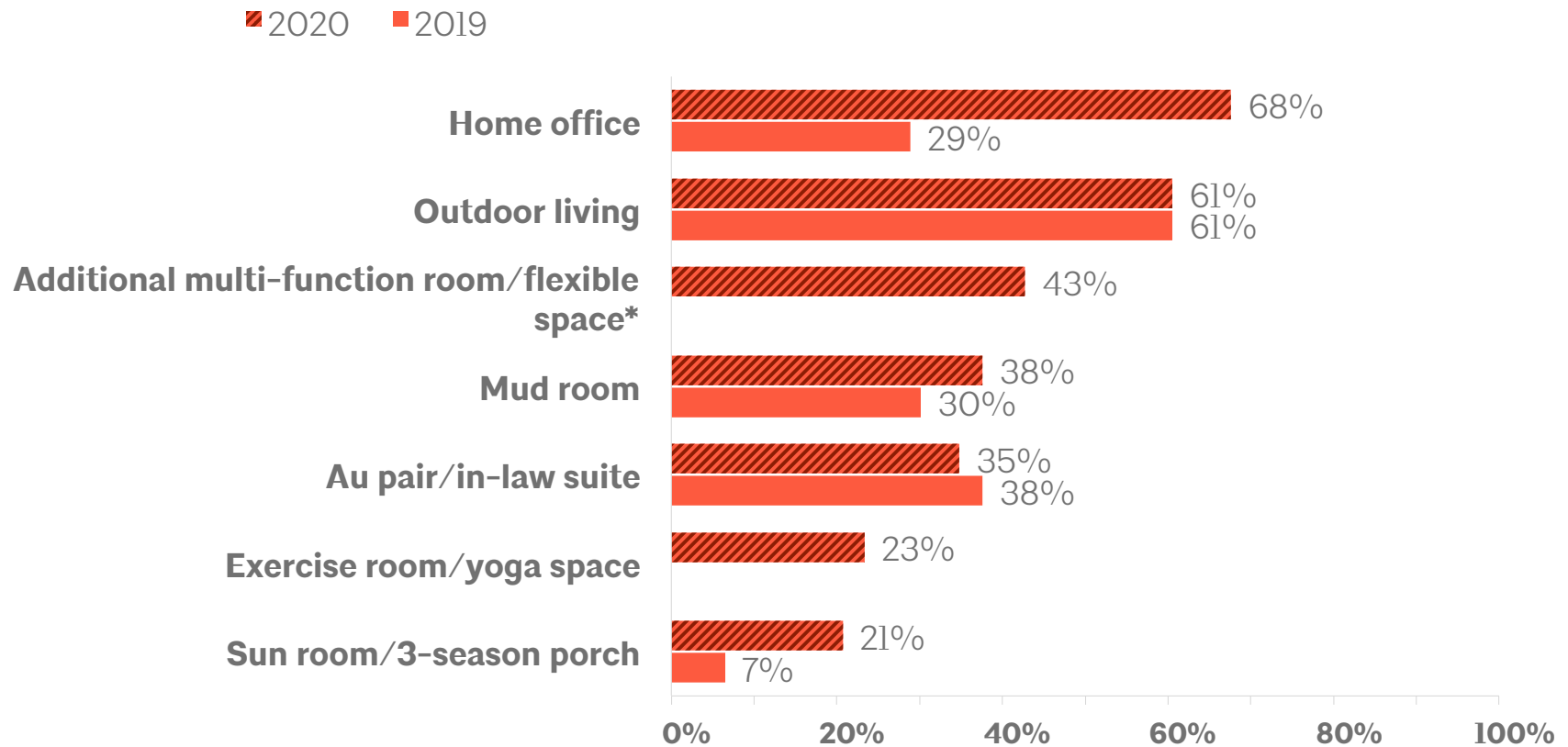


FIGURE 1

Home offices increase in popularity and additional multi-functional spaces become popular as people continue to live and work from home

% of respondents reporting popularity of room “increasing” minus % reporting “decreasing;” data from Q2 2020 compared to data from Q2 2019

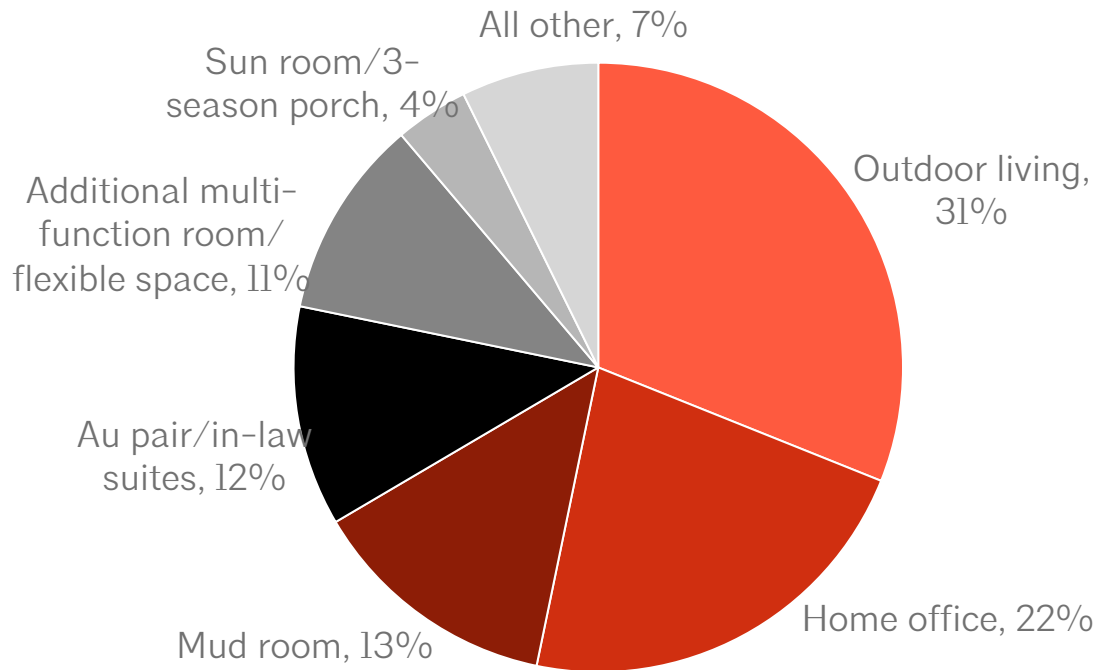


Additional multi-function room/flexible space and exercise room/yoga space not asked about in 2019
*space that can serve different needs (home office, kids space, etc.)

Source: The American Institute of Architects Home Design Trends Survey

FIGURE 2 **Outdoor living spaces, home offices, and mud rooms continue to top list of most popular special function rooms**

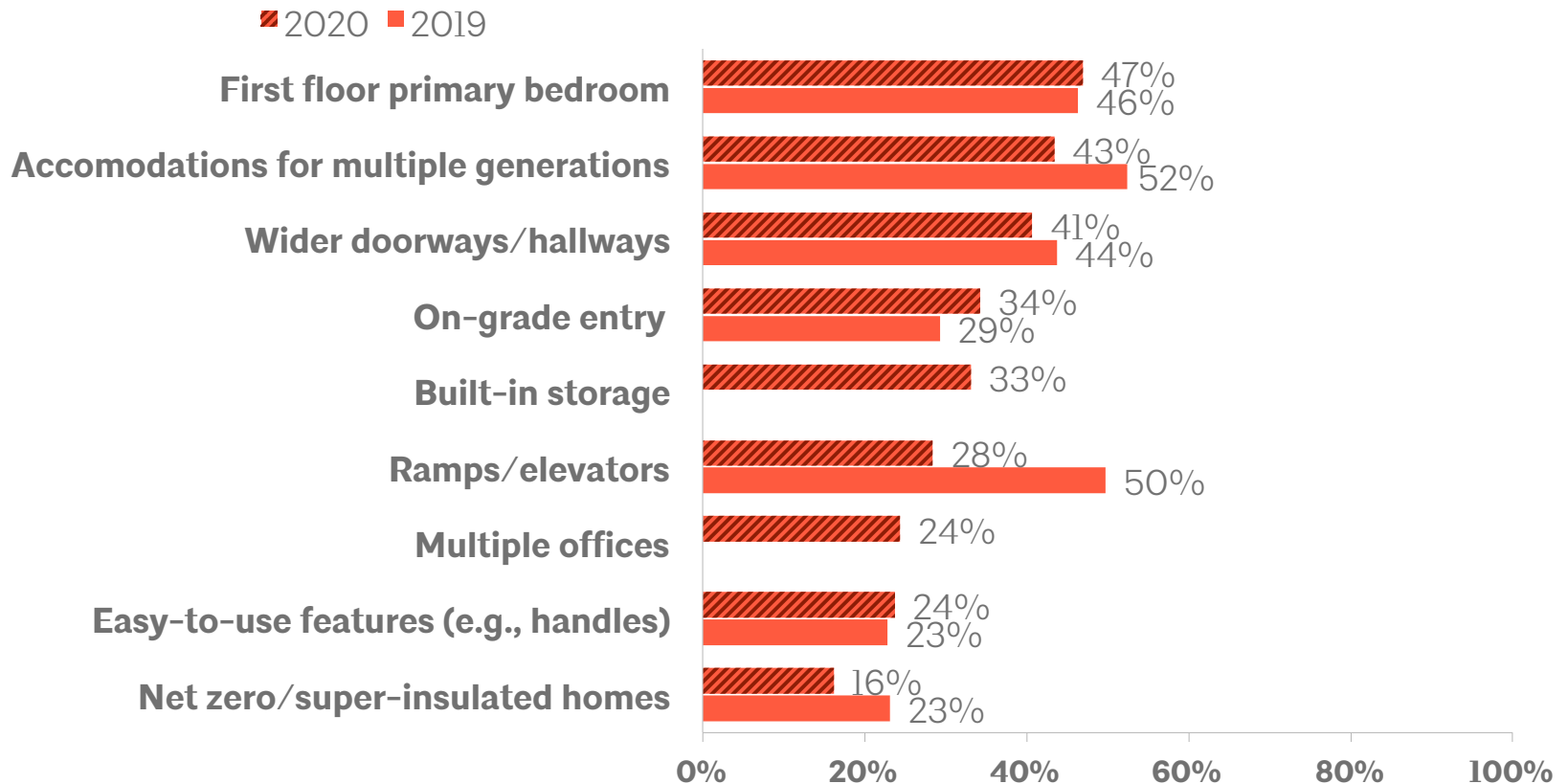
Most popular special function room, % of respondents, data from Q2 2020



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 3 Ramps/elevators, accommodations for multiple generations, and super-insulated homes see declines in popularity

% of respondents reporting popularity of feature “increasing” minus % reporting “decreasing;” data from Q2 2020 compared to data from Q2 2019



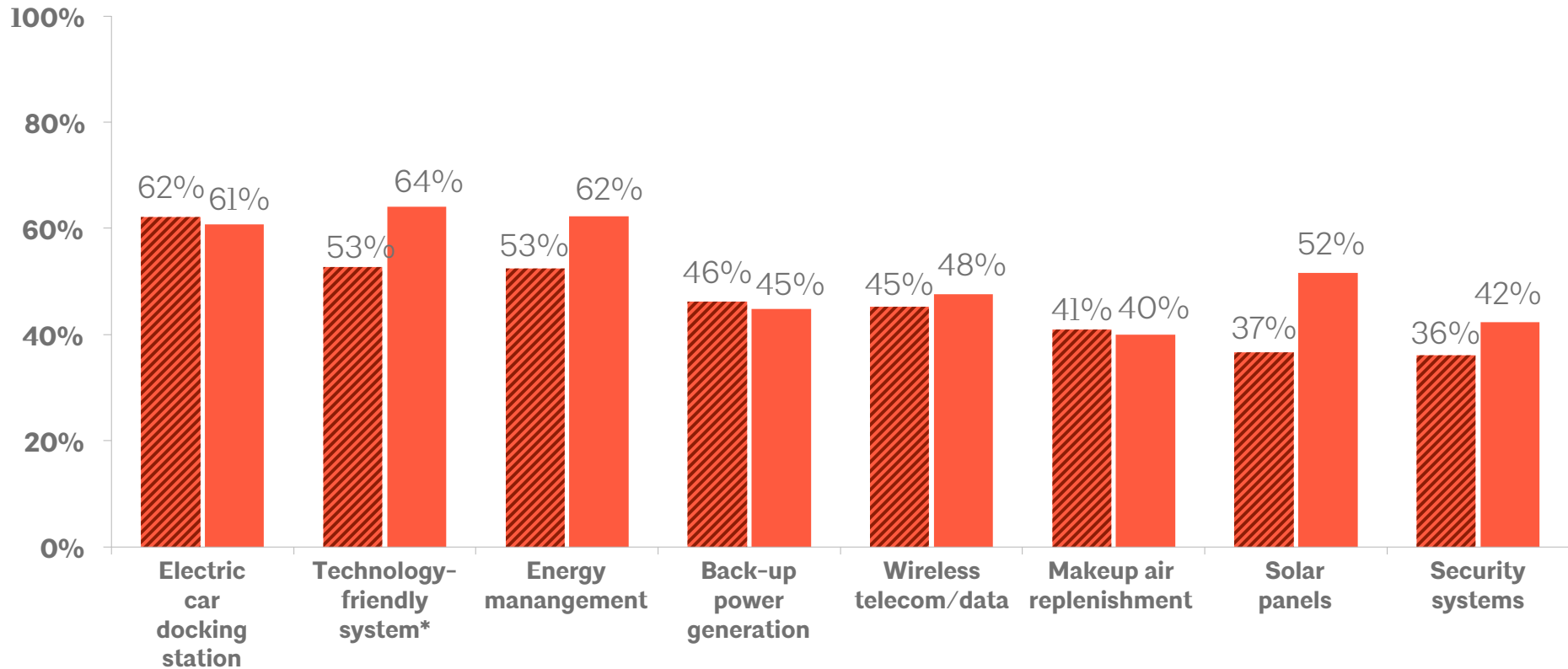
Built-in storage and multiple offices not asked about in 2019
Source: The American Institute of Architects Home Design Trends Survey

FIGURE 4

Electric car docking stations reported as popular technology

% reporting popularity of system “increasing” minus % reporting “decreasing;” data from Q2 2020 compared to data from Q2 2019

▨ 2020 ■ 2019

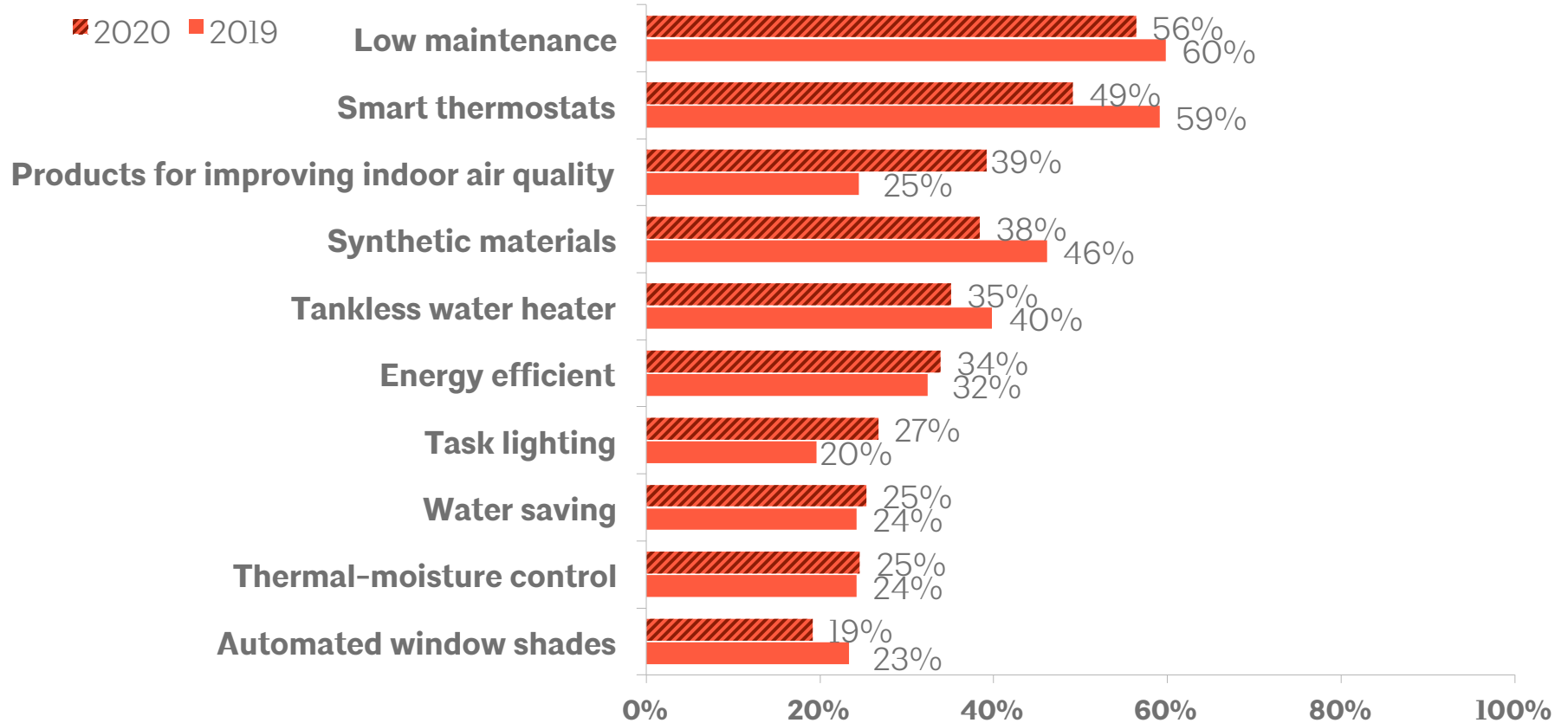


*extra outlet capacity/charging stations, in-wall wireless mobile charging docks, USB wall outlets
Source: The American Institute of Architects Home Design Trends Survey

FIGURE 5

Low maintenance materials continue to remain popular while products for improving indoor air quality saw a large increase in popularity

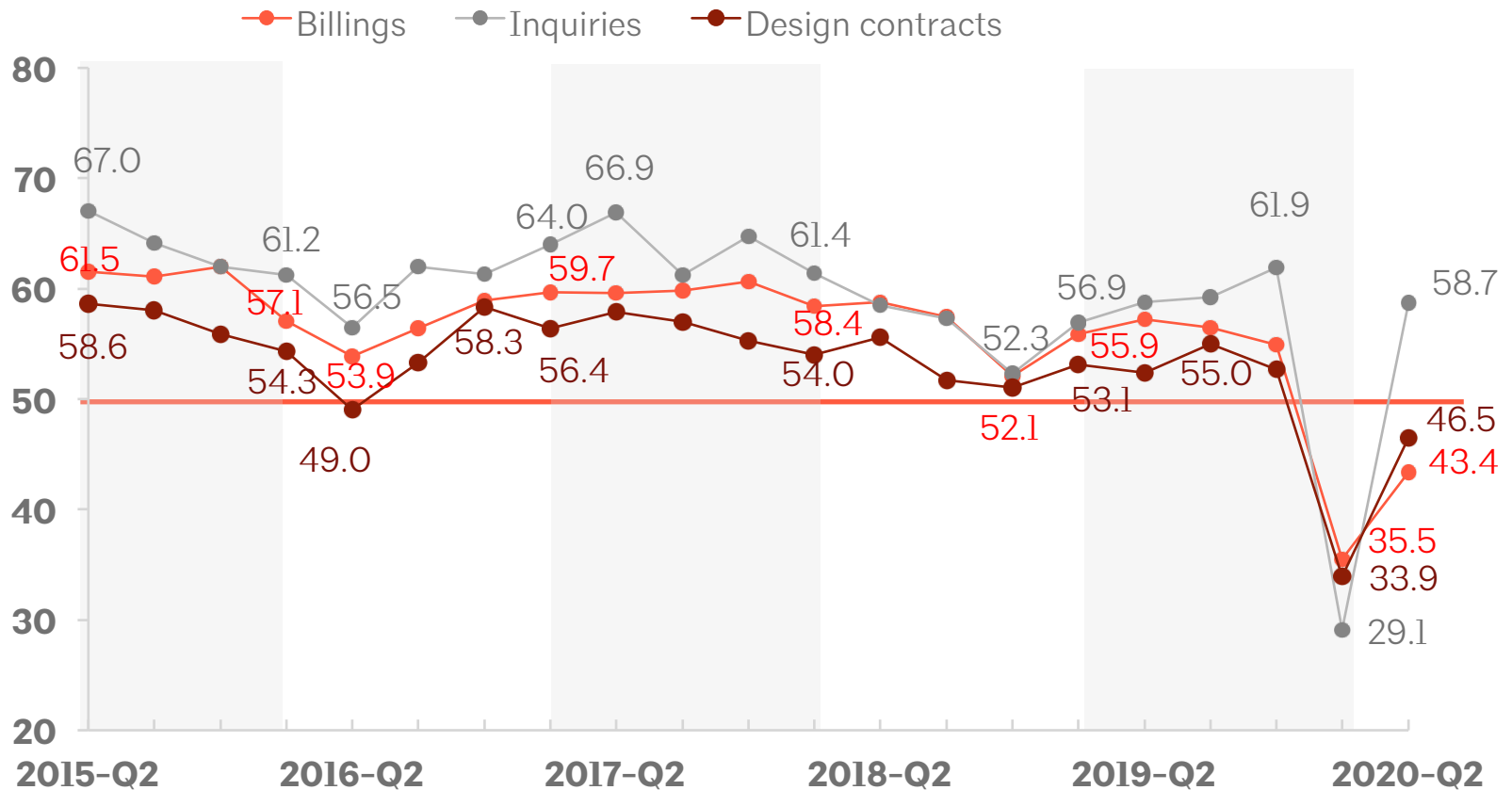
% of respondents reporting popularity of product/product category “increasing” minus % reporting “decreasing;” data from Q2 2020 compared to data from Q2 2019



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 6 Inquiries bounce back after record decline in Q1 while project billings and design contracts start to recover

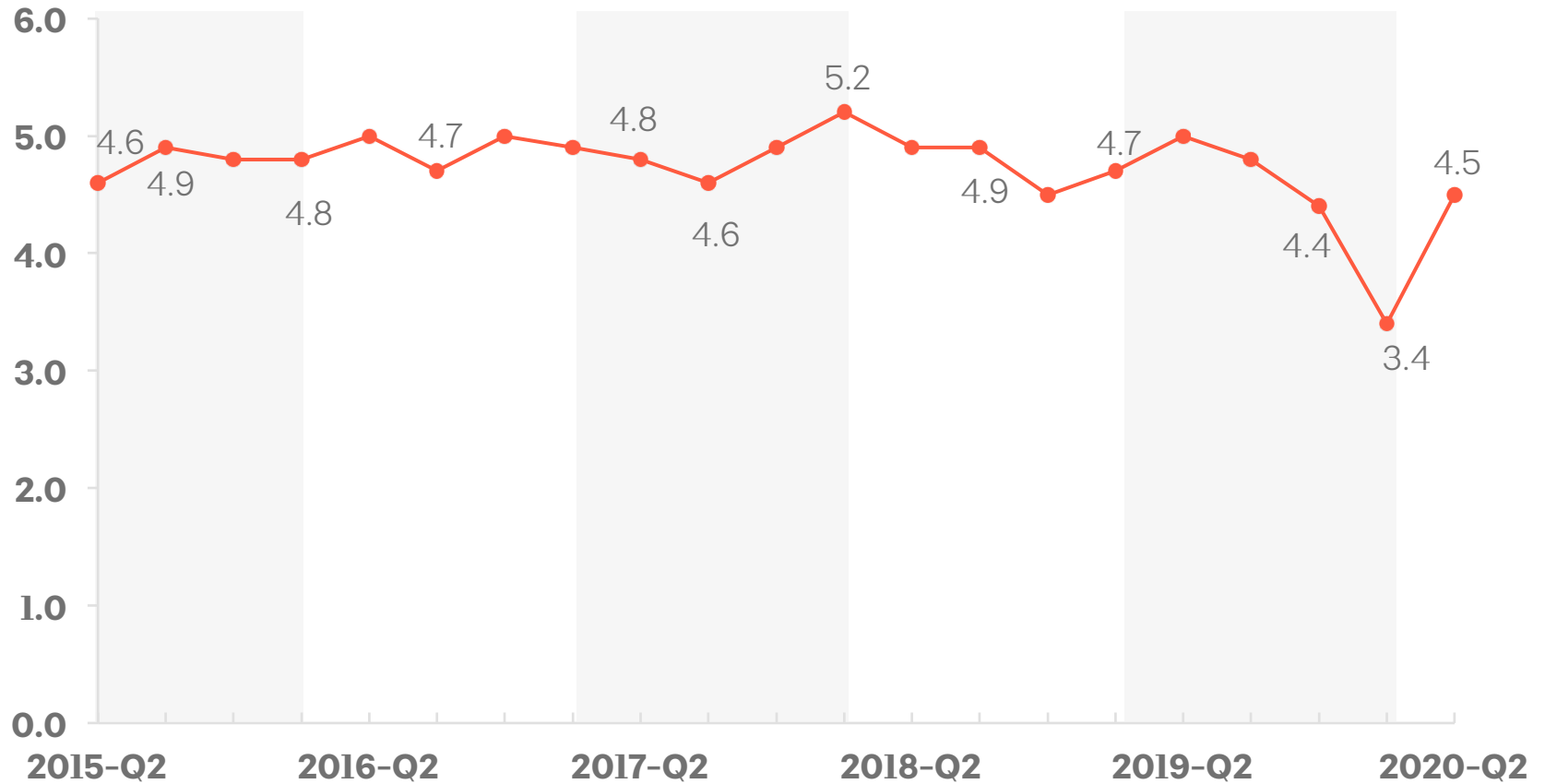
Diffusion index: 50 = no change from previous quarter;
data are seasonally adjusted; data from Q2 2015–Q2 2020



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 7 Project backlogs rebound after Q1 decline

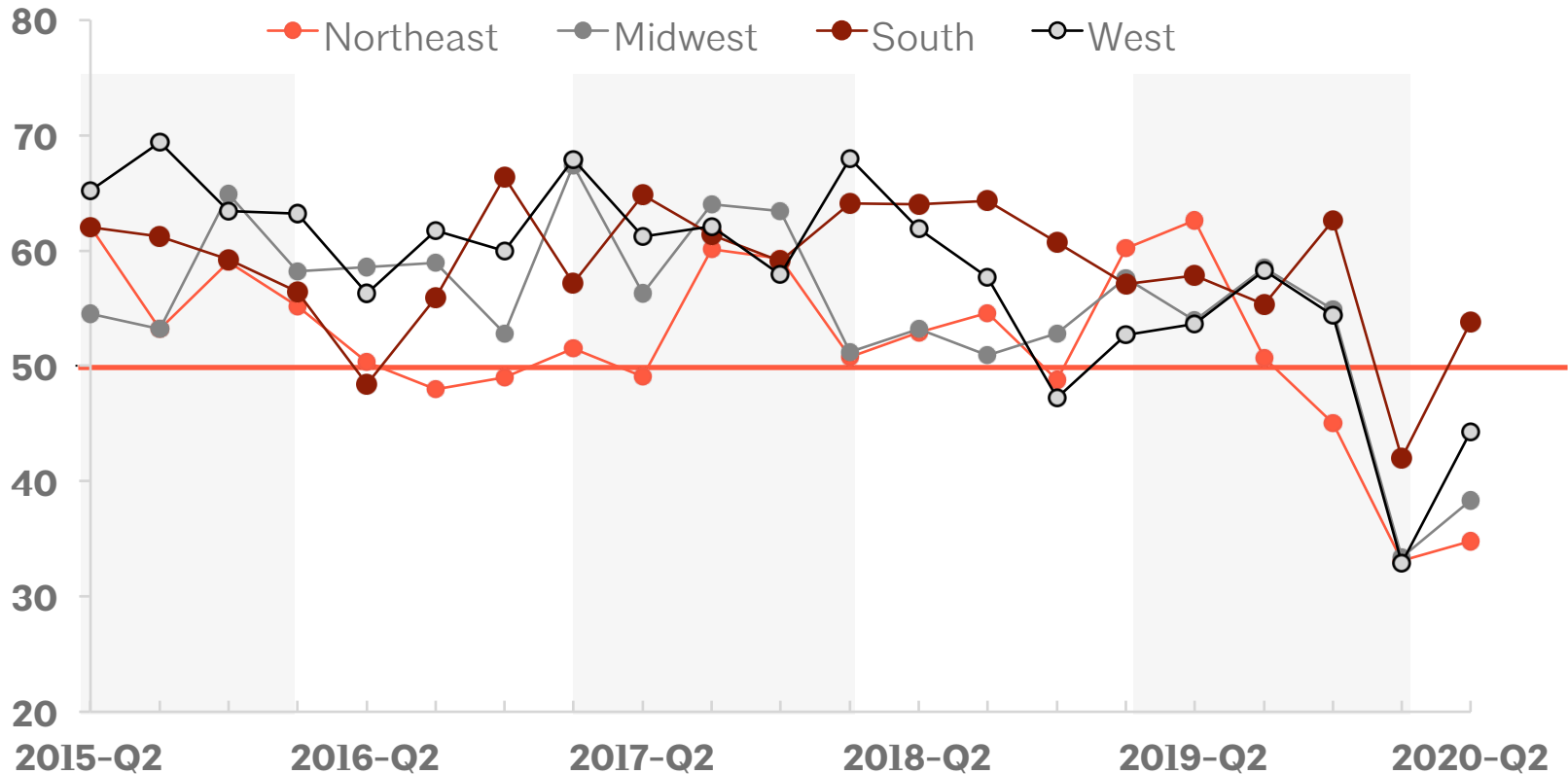
Number of months of project backlogs, averages across all firms; data are not seasonally adjusted; data from Q2 2015–Q2 2020



Source: The American Institute of Architects Home Design Trends Survey

FIGURE 8 Firms in the South see growth, while firms in all other regions continue to report declines in Q2

Diffusion index for billings: 50 = no change from previous quarter; data are seasonally adjusted; data from Q2 2015-Q2 2020

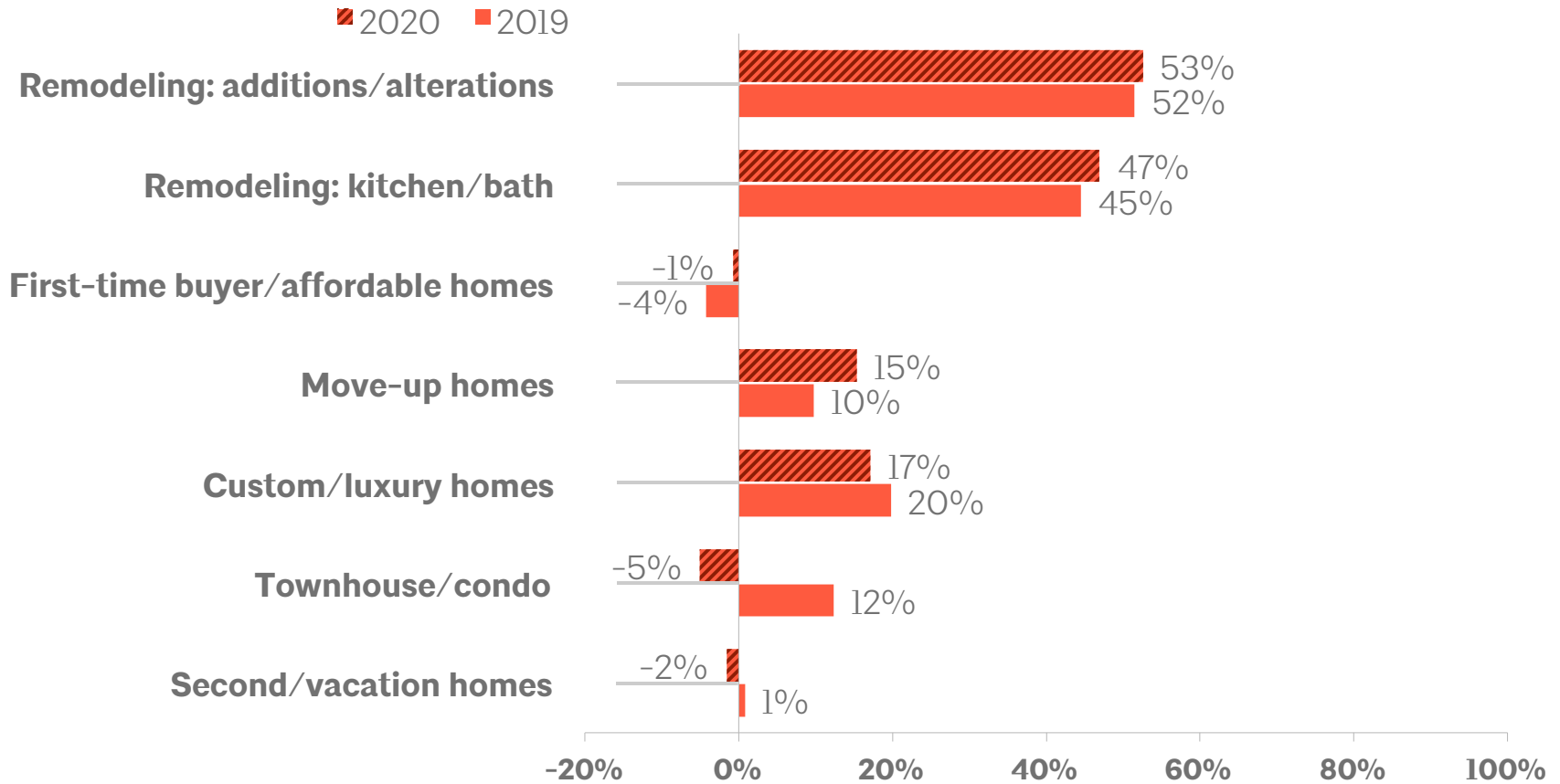


Source: The American Institute of Architects Home Design Trends Survey

FIGURE 9

Home improvements strengthen, while new construction sectors are mixed

% of respondents reporting sector “improving” minus % reporting “weakening;” data from Q2 2020 compared to data from Q2 2019



Source: The American Institute of Architects Home Design Trends Survey

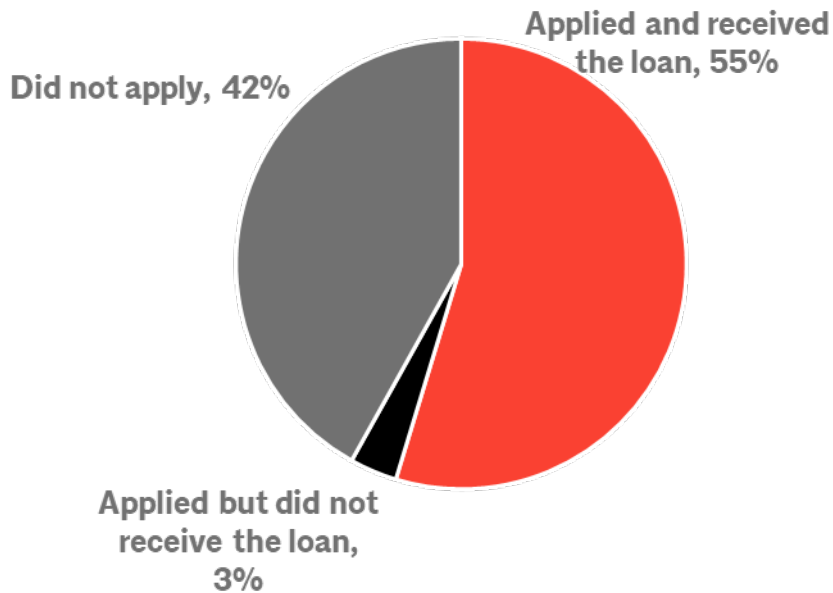
FIGURE 10

55% of firms reported that they applied and received the loan through the Payroll Protection Program, with the majority receiving a loan amount of less than \$100,000

% of respondents; data from Q2 2020

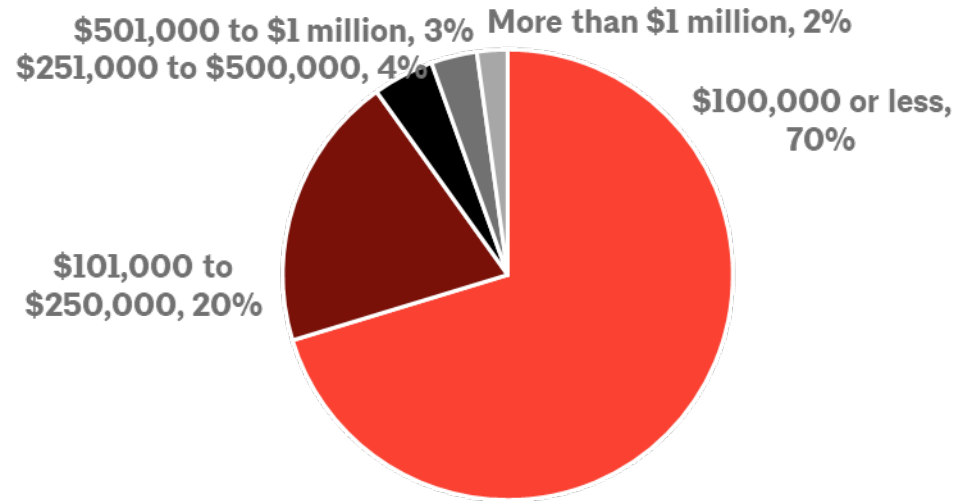
PPP loan application status

Percent of firms that applied for loan



Amount of PPP loan received

Percent of firms that received a loan amount

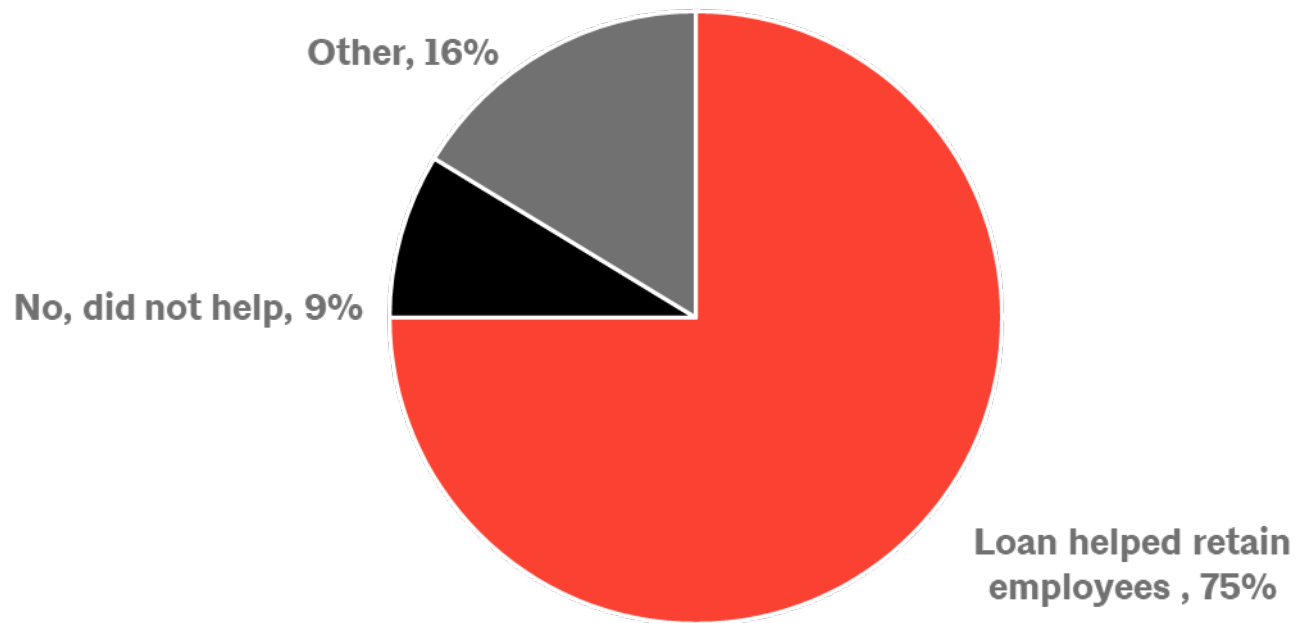


Source: The American Institute of Architects Home Design Trends Survey

FIGURE 11

The majority of firms reported that the Payroll Protection Program helped them retain their employees that otherwise would have been furloughed/laid off

% of respondents; data from Q2 2020



Source: The American Institute of Architects Home Design Trends Survey