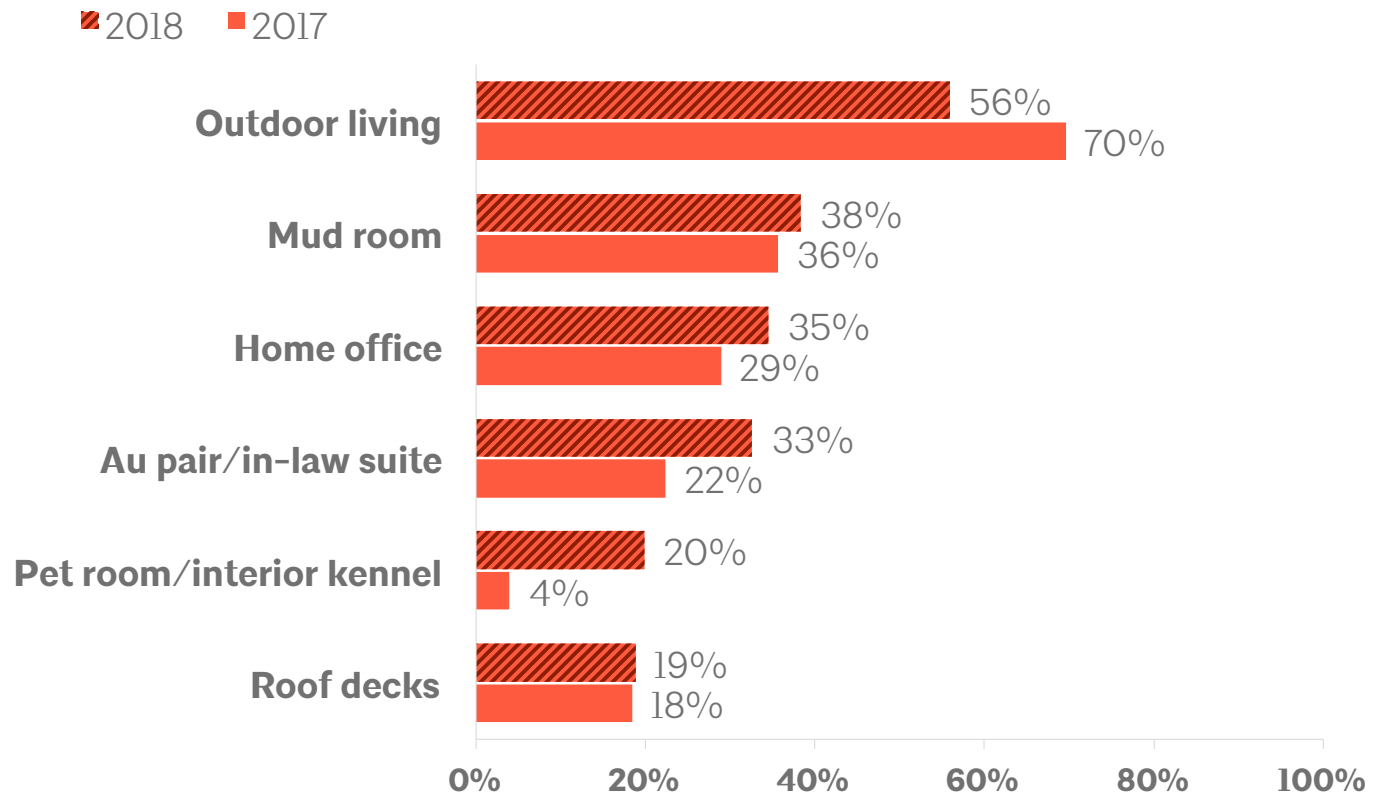


FIGURE 1

Outdoor living areas continue to be very popular spaces and pet room/interior kennel grows in popularity

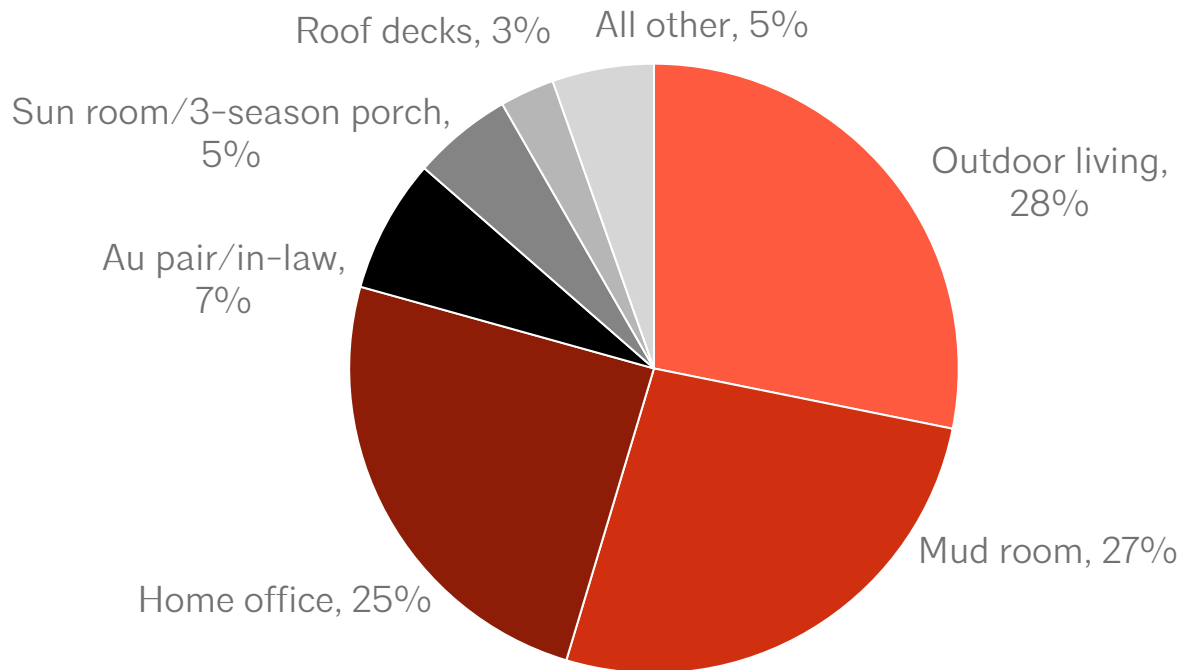
% of respondents reporting popularity of room “increasing” minus % reporting “decreasing”; Q2



Source: The American Institute of Architects Home Design Trends Survey, 2018 Q2

FIGURE 2 Outdoor living spaces, mud rooms, and home office account for 80% of most popular special function rooms

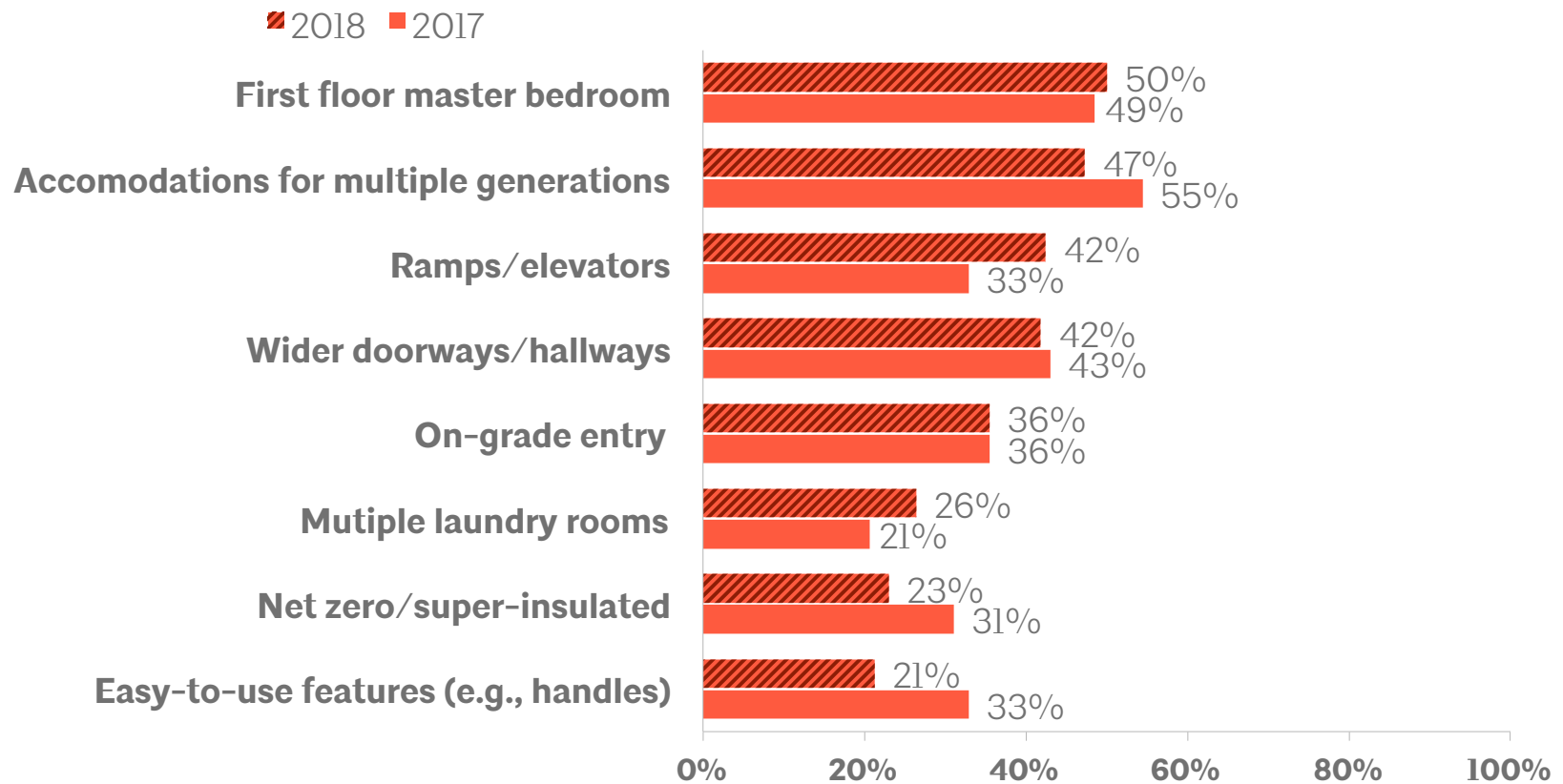
Most popular special function room, % of respondents, Q2 2018



Source: The American Institute of Architects Home Design Trends Survey, 2018 Q2

FIGURE 3 First floor master bedroom remains popular as home feature

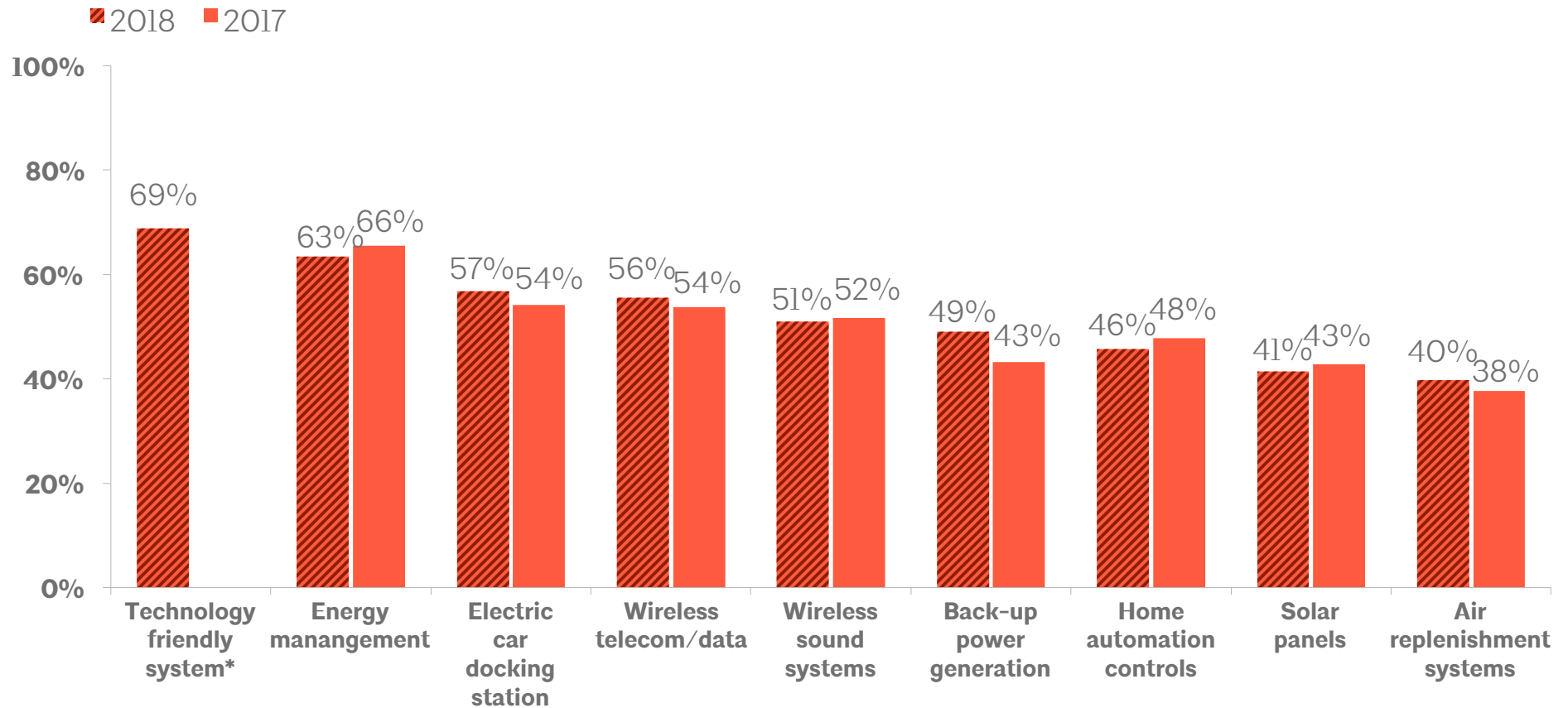
% of respondents reporting popularity of feature “increasing” minus % reporting “decreasing”; Q2



Source: The American Institute of Architects Home Design Trends Survey, 2018 Q2

FIGURE 4 Technology friendly feature reported as very popular system

% reporting popularity of system “increasing” minus % reporting “decreasing”; Q2



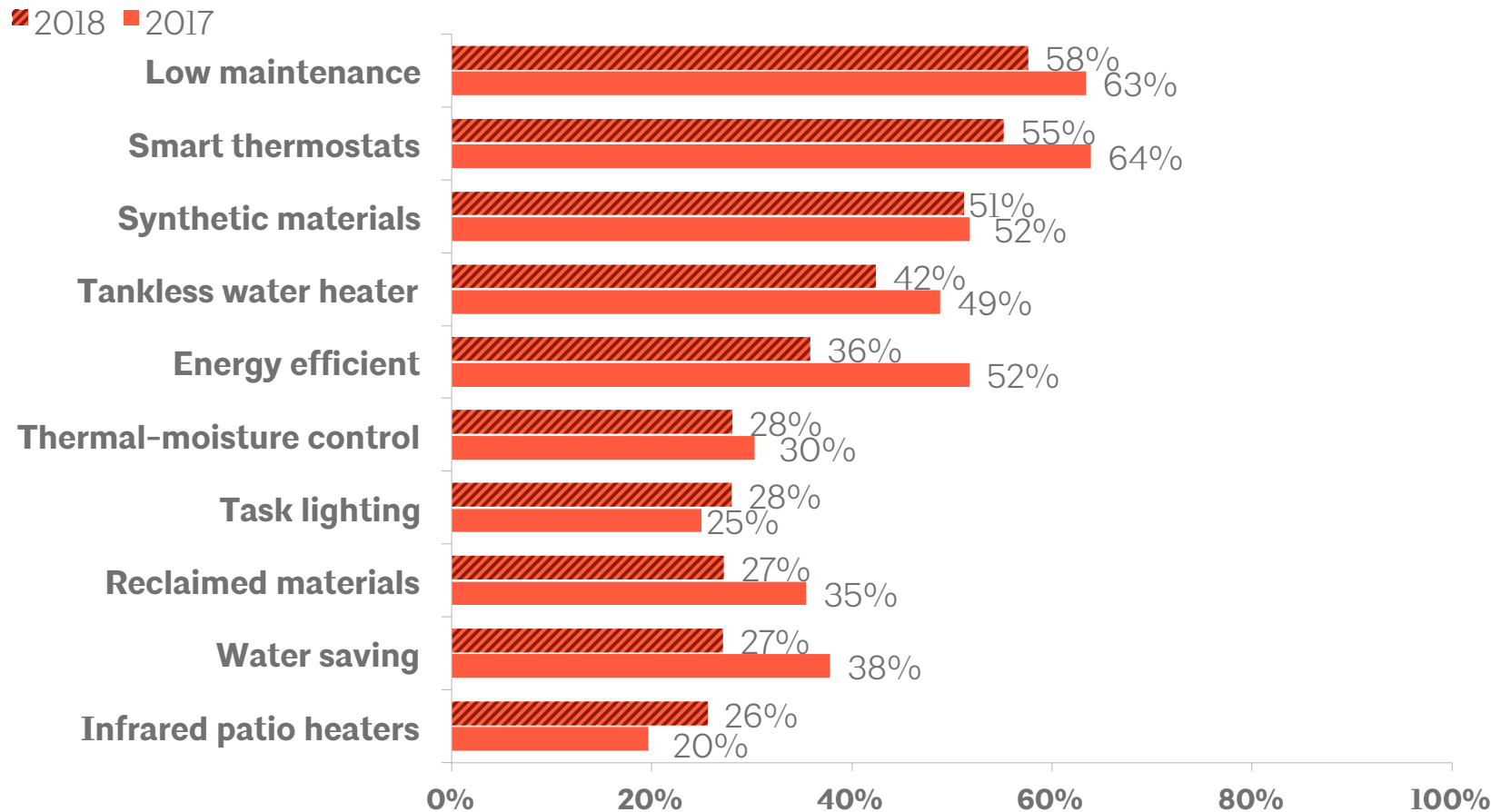
Technology friendly system not asked in 2017

*extra outlet capacity/charging stations, in-wall wireless mobile charging docks, USB wall outlets

Source: The American Institute of Architects Home Design Trends Survey, 2018 Q2

FIGURE 5 **Low maintenance/synthetic are product categories growing in popularity**

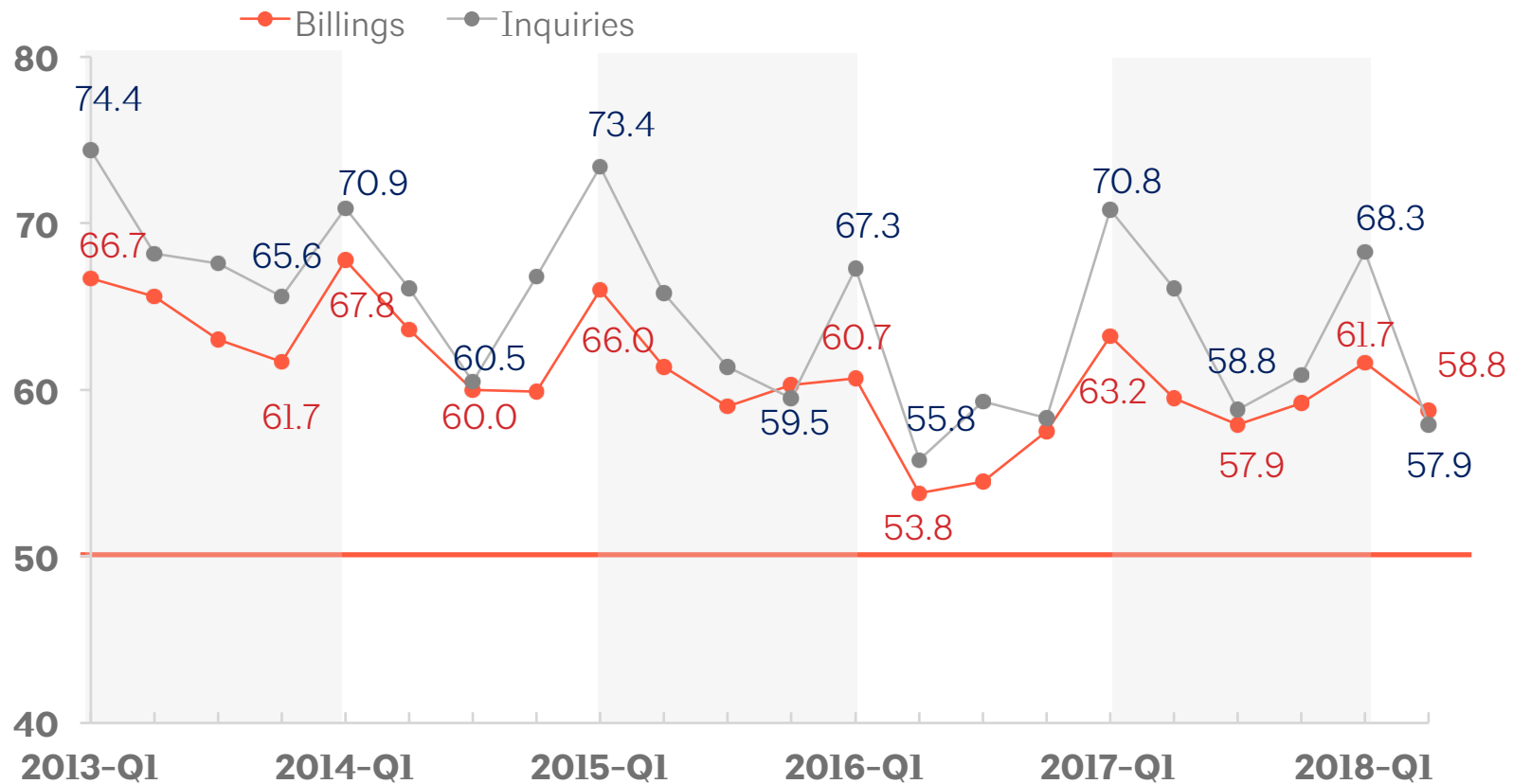
% of respondents reporting popularity of product/product category “increasing” minus % reporting “decreasing”; Q2



Source: The American Institute of Architects Home Design Trends Survey, 2018 Q2

FIGURE 6 New project inquiries see slower growth, but billings at residential firms remain strong

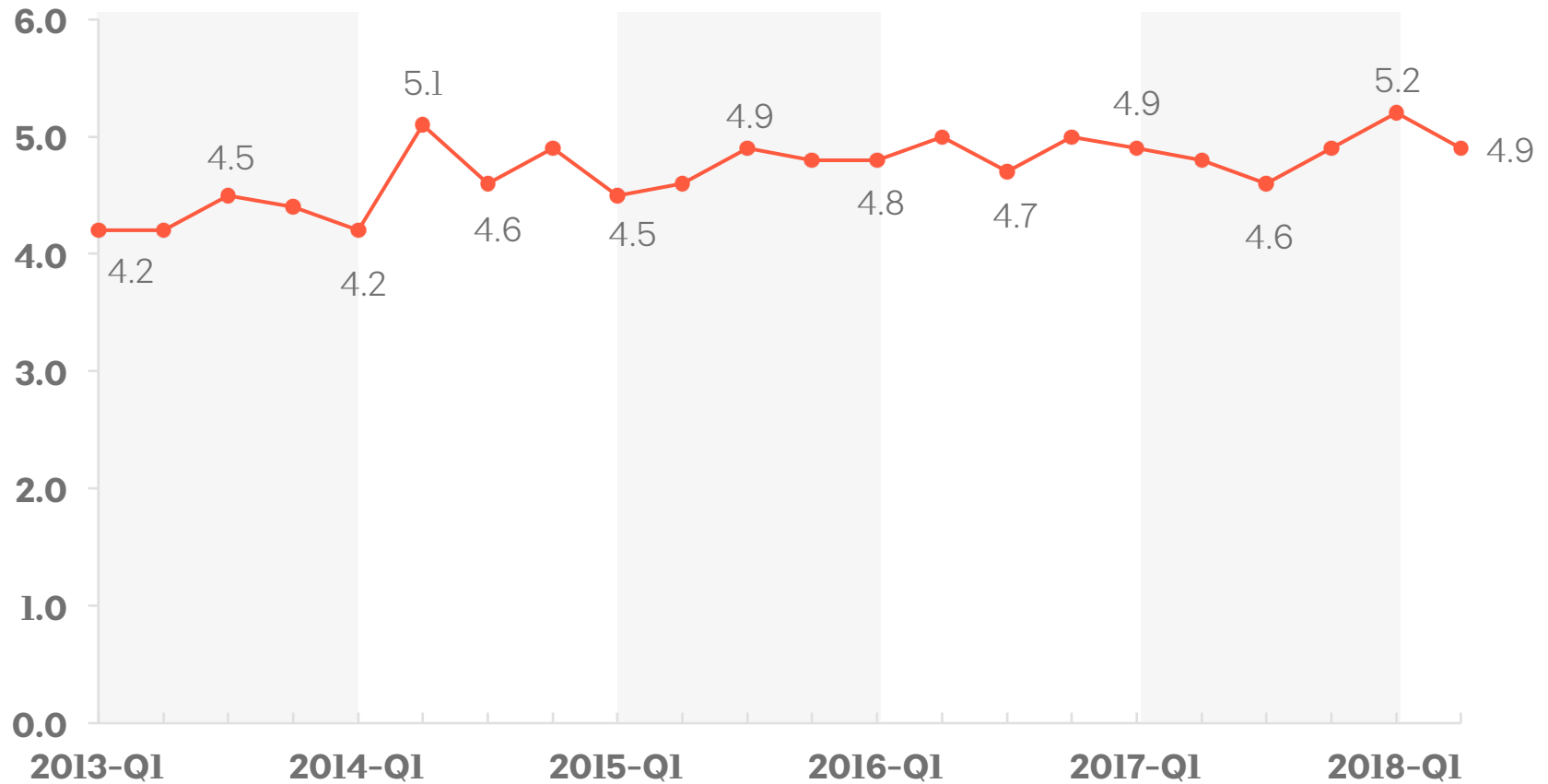
Diffusion index: 50 = no change from previous quarter;
data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2013 to Q2-2018

FIGURE 7 Project backlogs remain healthy at residential architecture firms

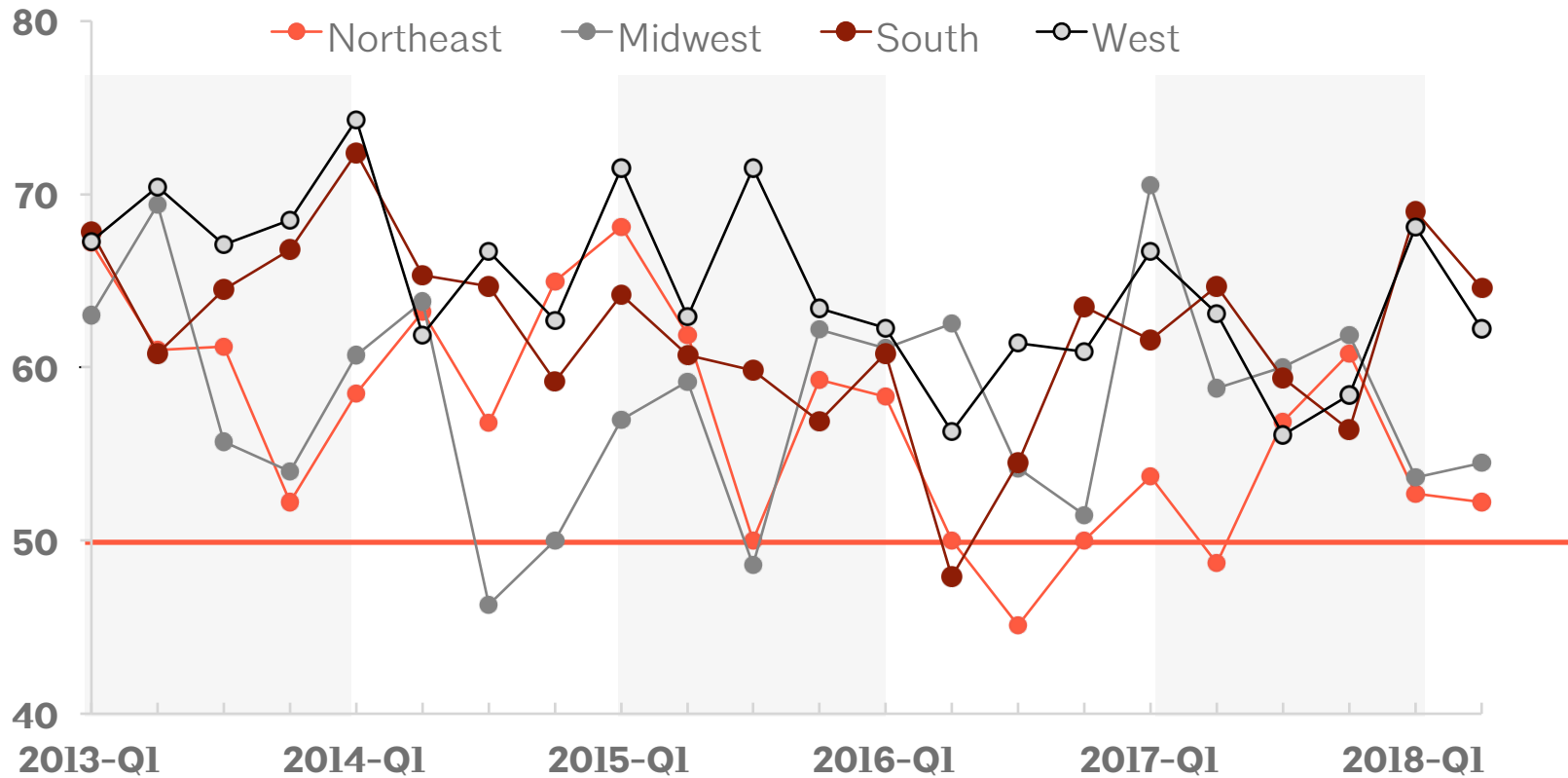
Number of months of project backlogs, averages across all firms; data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2013 to Q2-2018

FIGURE 8 Firms in sunbelt regions seeing stronger billings at present

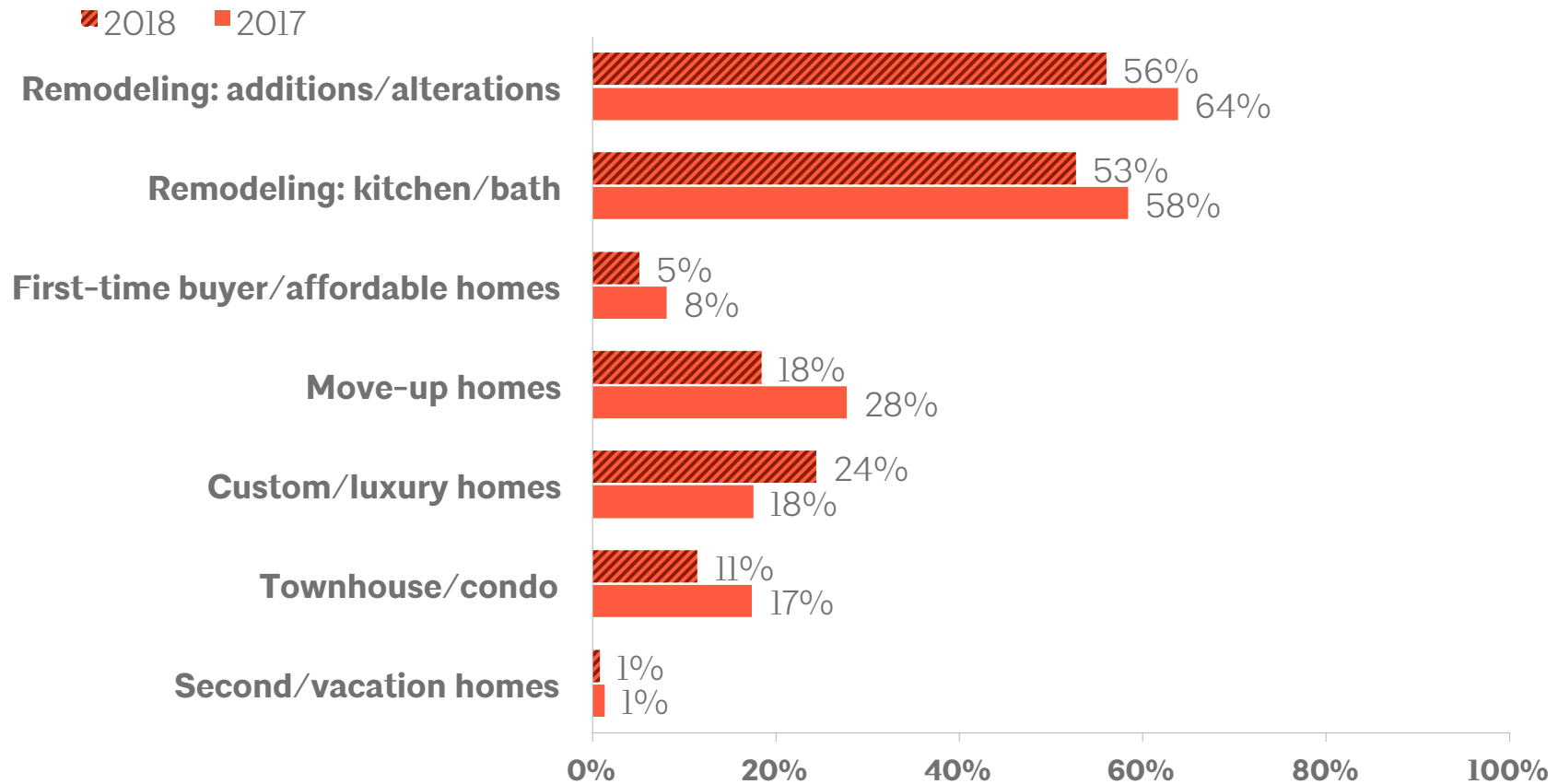
Diffusion index for billings: 50 = no change from previous quarter; data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2013 to Q2-2018

FIGURE 9 Custom/luxury homes see strongest growth among new construction sectors

% of respondents reporting sector “improving” minus % reporting “weakening”; Q2



Source: The American Institute of Architects Home Design Trends Survey, 2018 Q2