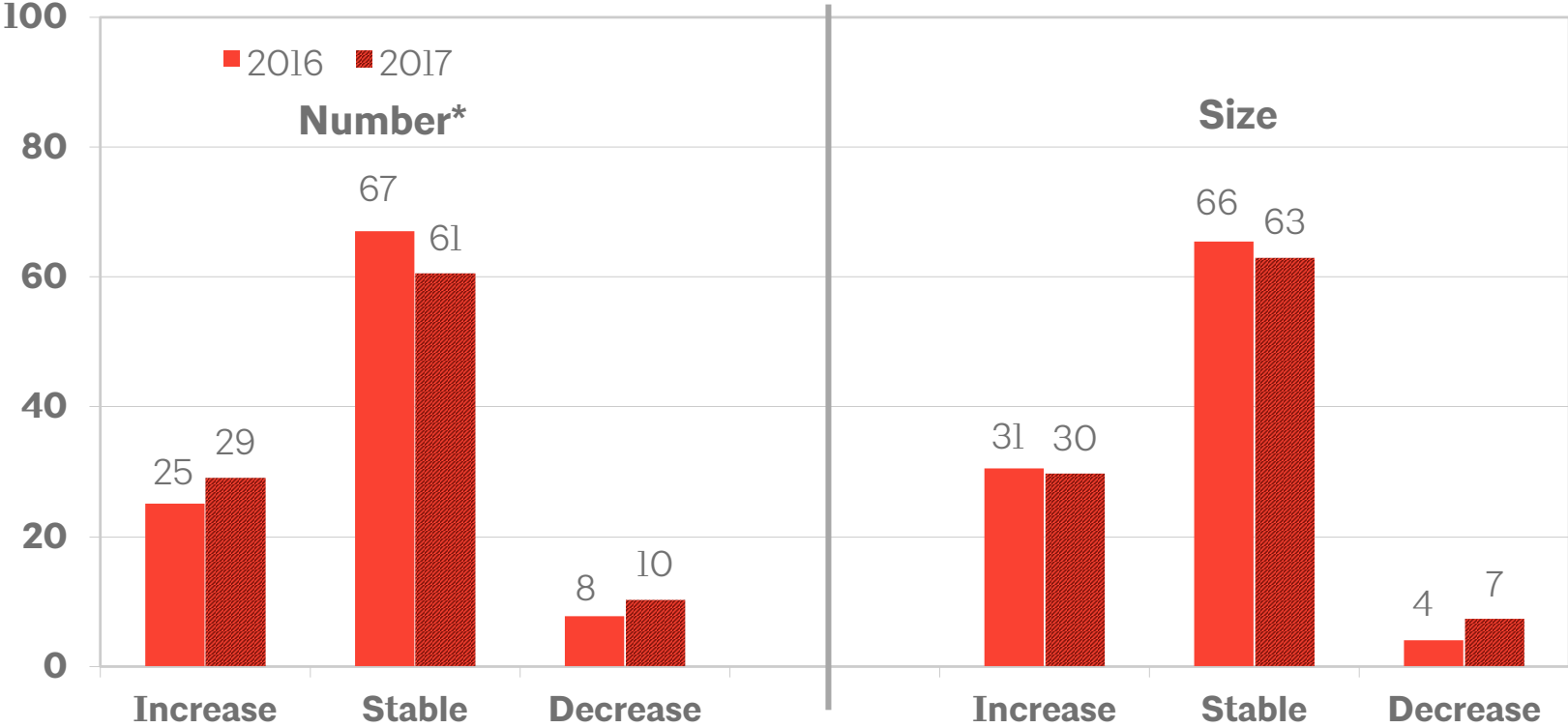


FIGURE 1 Kitchens continue to remain a popular focus in homes

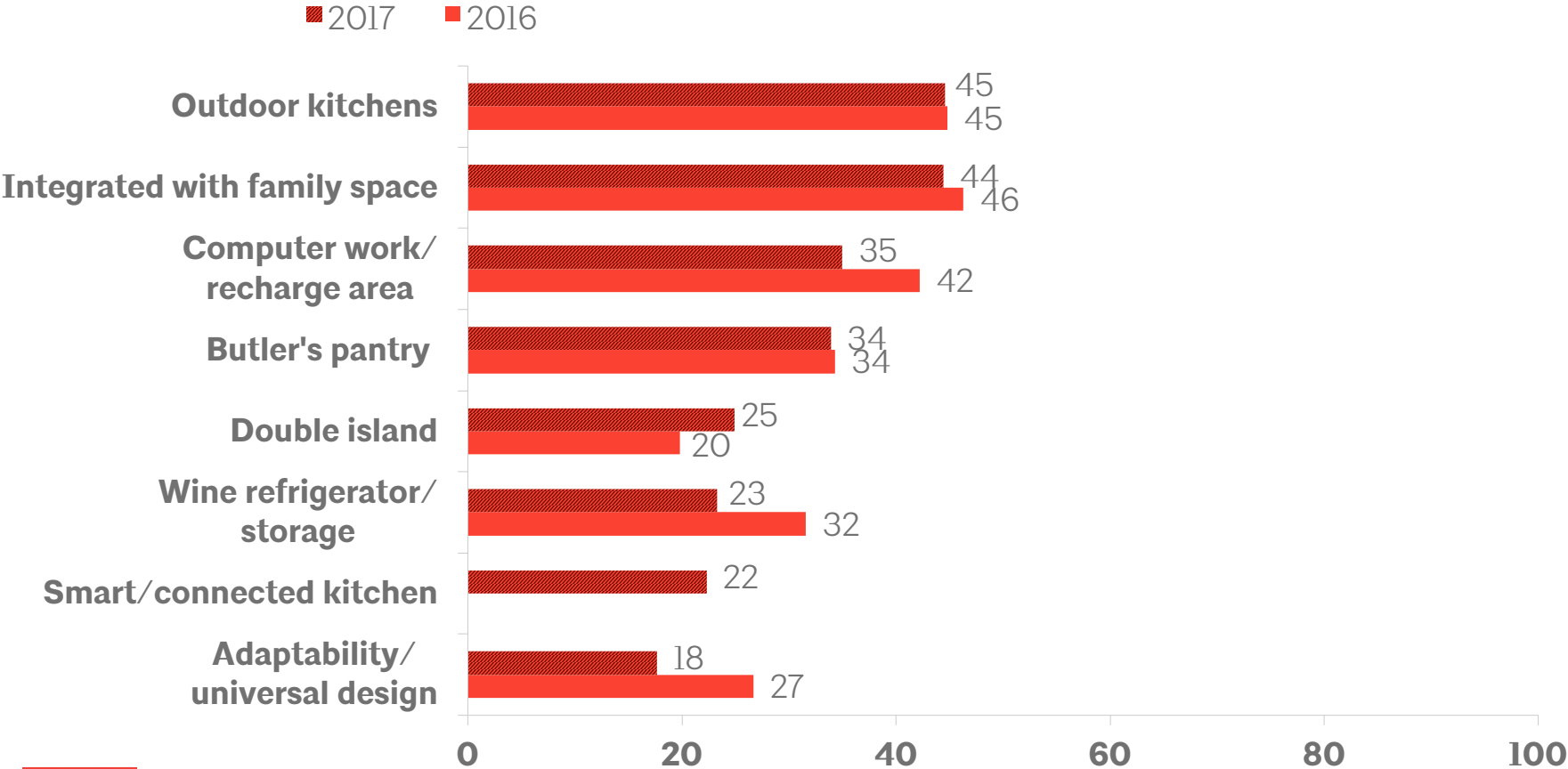
Change in the number and size of kitchens, % of respondents; Q4 2017



* Number of separate kitchen facilities or secondary food storage/food prep. areas
Source: The American Institute of Architects Home Design Trends Survey, 2017 Q4

FIGURE 2 Outdoor kitchens continue to be reported as growing in popularity

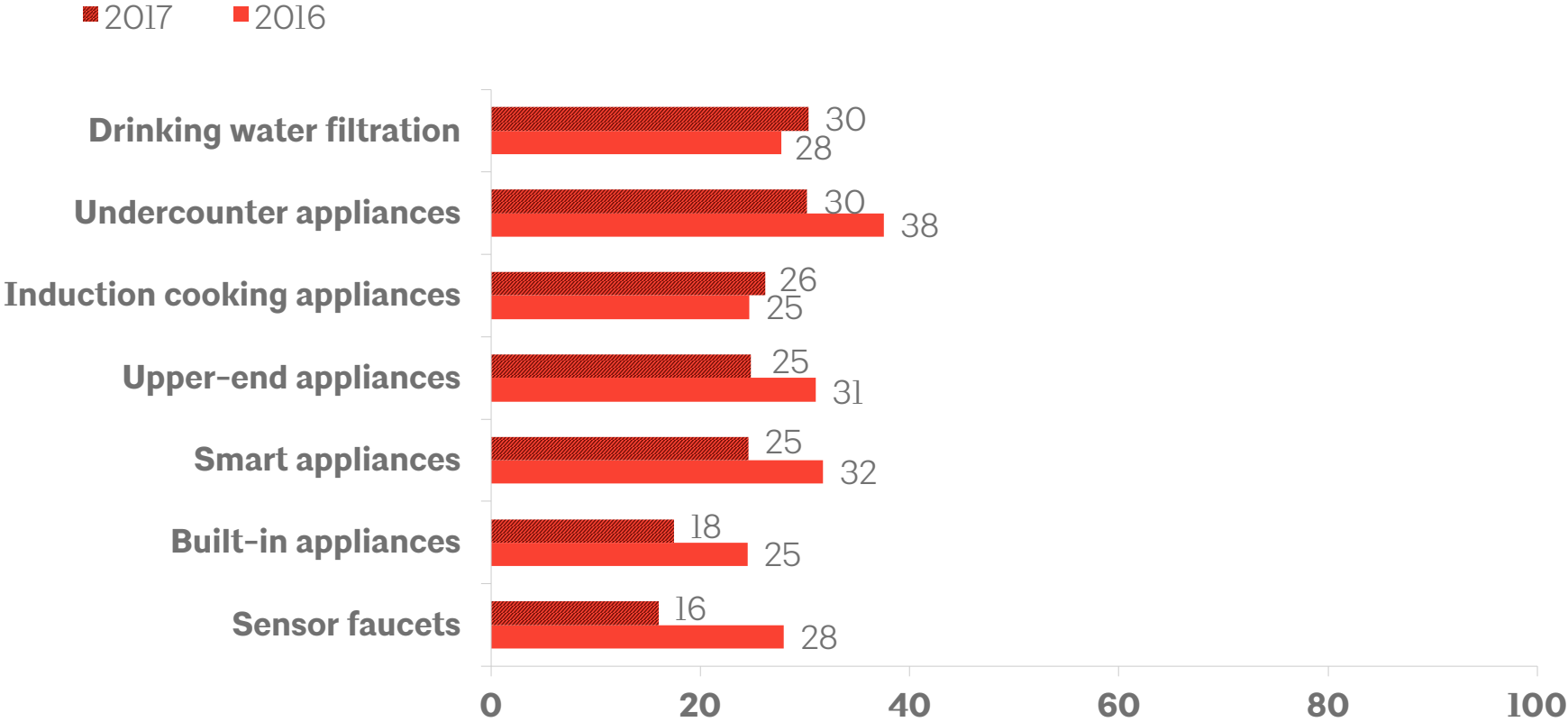
% of respondents reporting popularity “increasing” minus % reporting “decreasing”; Q4 2017



Source: The American Institute of Architects Home Design Trends Survey, 2017 Q4

FIGURE 3 Drinking water filtration reported as growing in popularity

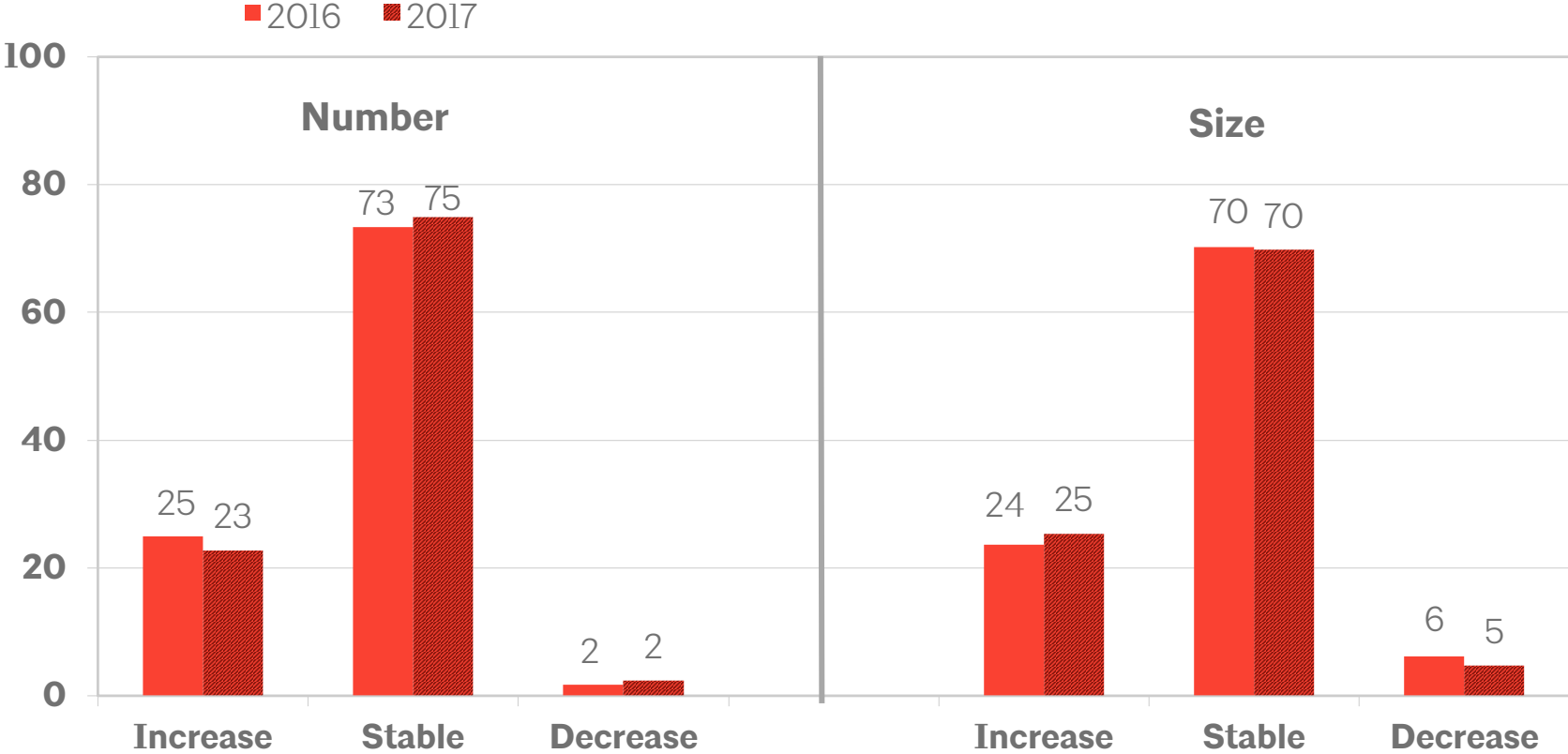
% of respondents reporting popularity “increasing” minus % reporting “decreasing”; Q4 2017



Source: The American Institute of Architects Home Design Trends Survey, 2017 Q4

FIGURE 4 Bathrooms remain a popular focus in homes, but increases in number continue to wane

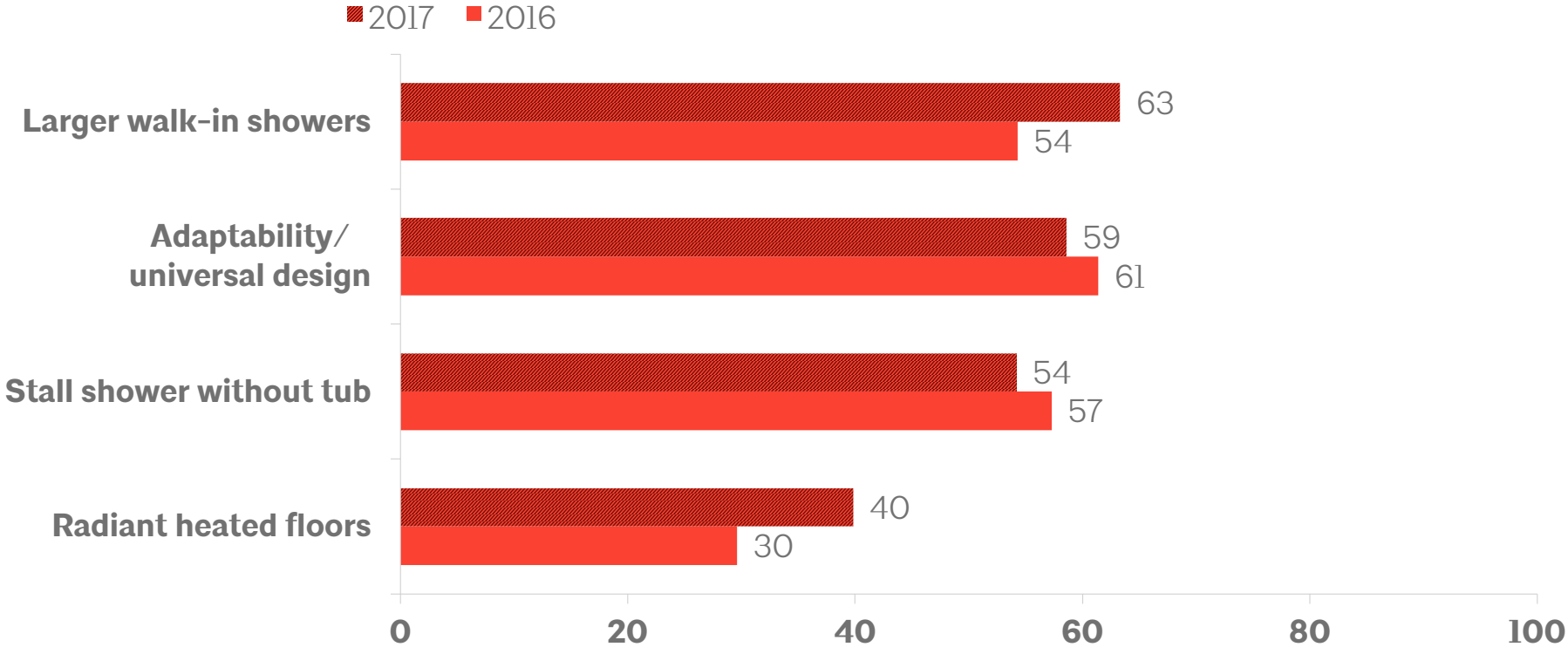
Change in the number and size of bathrooms, % of respondents; Q4 2017



Source: The American Institute of Architects Home Design Trends Survey, 2017 Q4

FIGURE 5 Larger walk-in showers reported as growing in popularity and take lead in consideration for bathroom design features

% of respondents reporting popularity “increasing” minus % reporting “decreasing”; Q4 2017

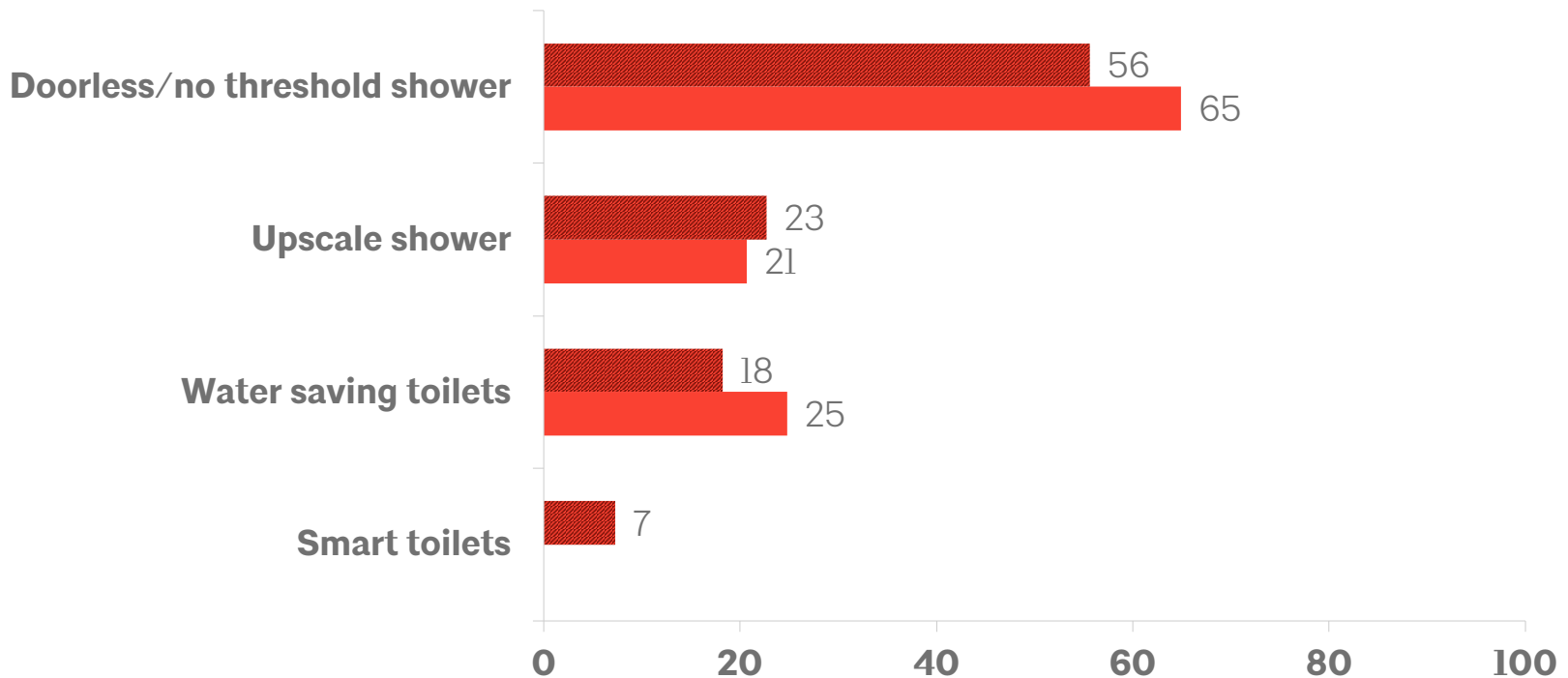


Source: The American Institute of Architects Home Design Trends Survey, 2017 Q4

FIGURE 6 Showers reported as leading consideration in bathroom design features

% of respondents reporting popularity “increasing” minus % reporting “decreasing”; Q4 2017

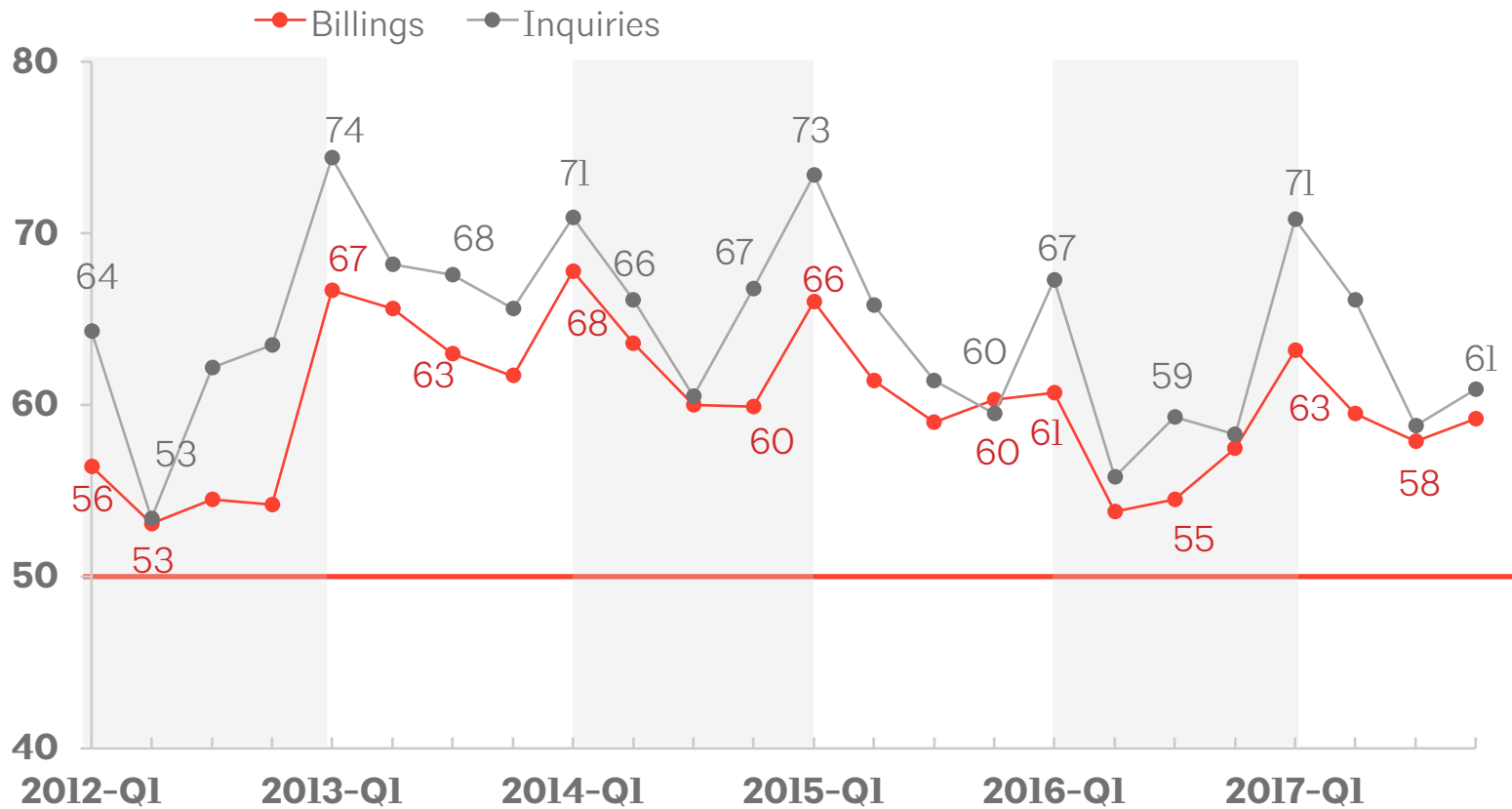
■ 2017 ■ 2016



Source: The American Institute of Architects Home Design Trends Survey, 2017 Q4

FIGURE 7 Project billings and inquiries continue to remain strong at residential firms.

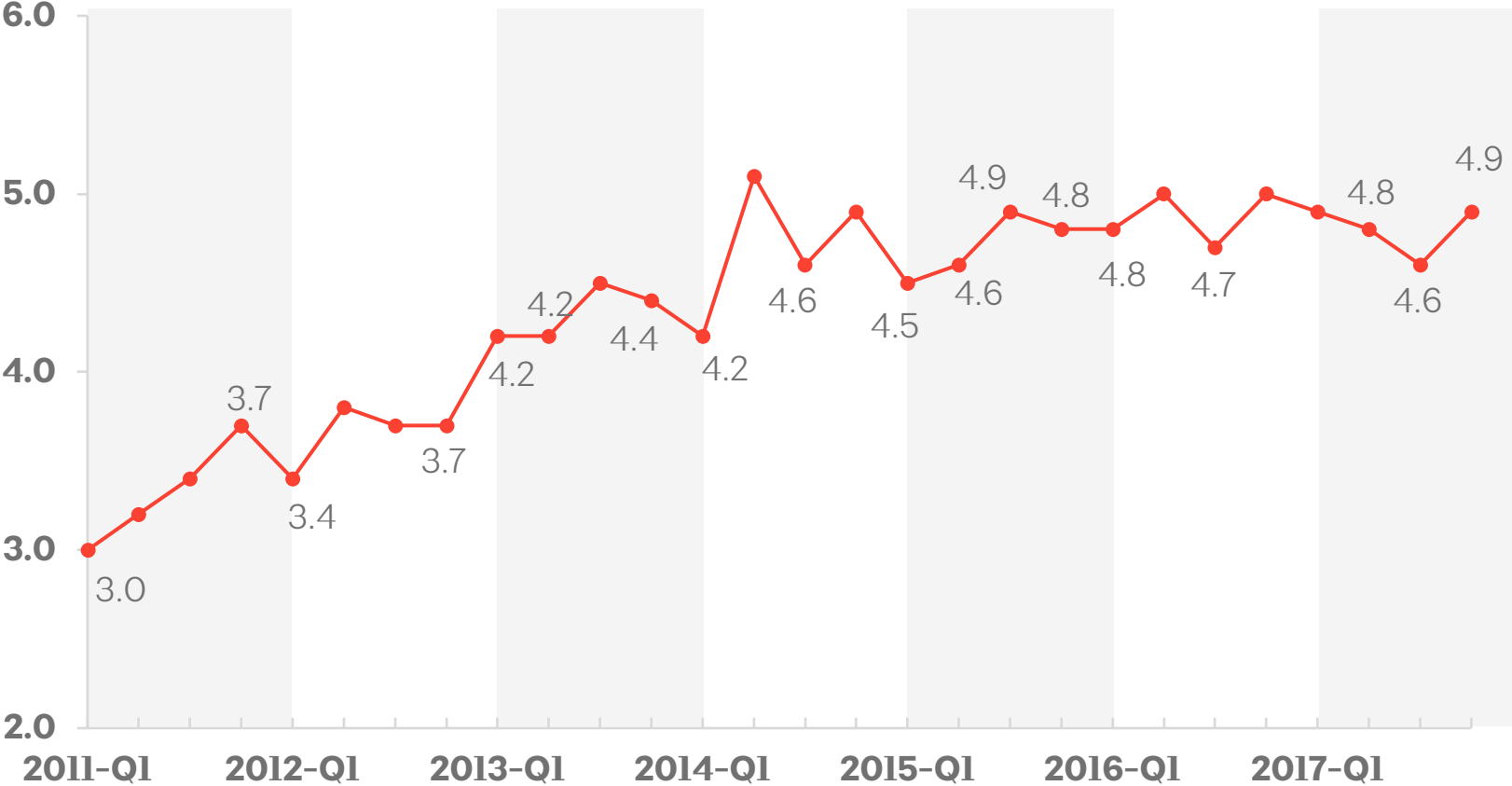
Diffusion index: 50 = no change from previous quarter;
data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2012 to Q4-2017

FIGURE 8 Project backlogs increase in the fourth quarter

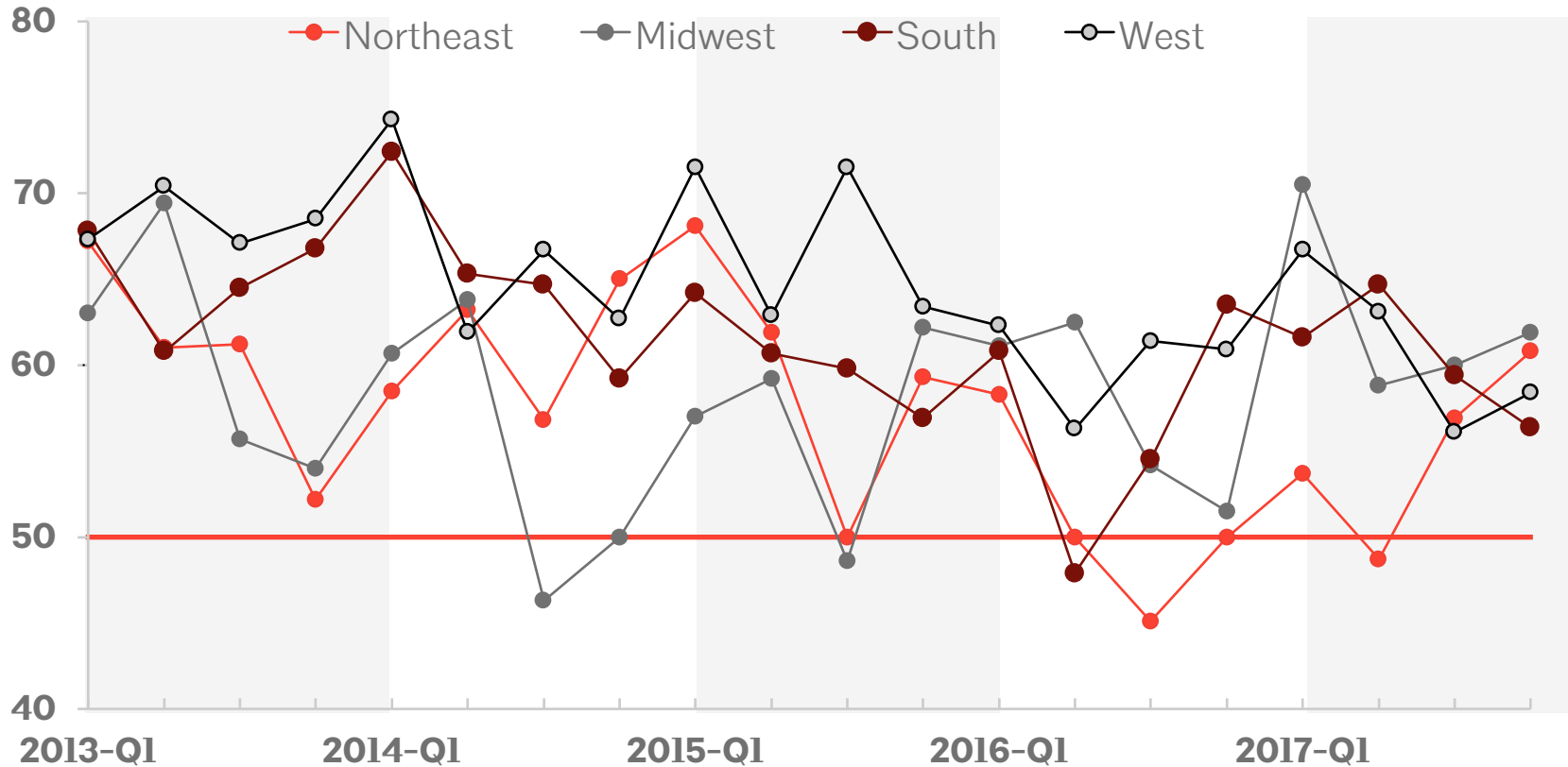
Number of months of project backlogs, averages across all firms; data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2011 to Q4-2017

FIGURE 9 Business conditions remain healthy in all regions in fourth quarter

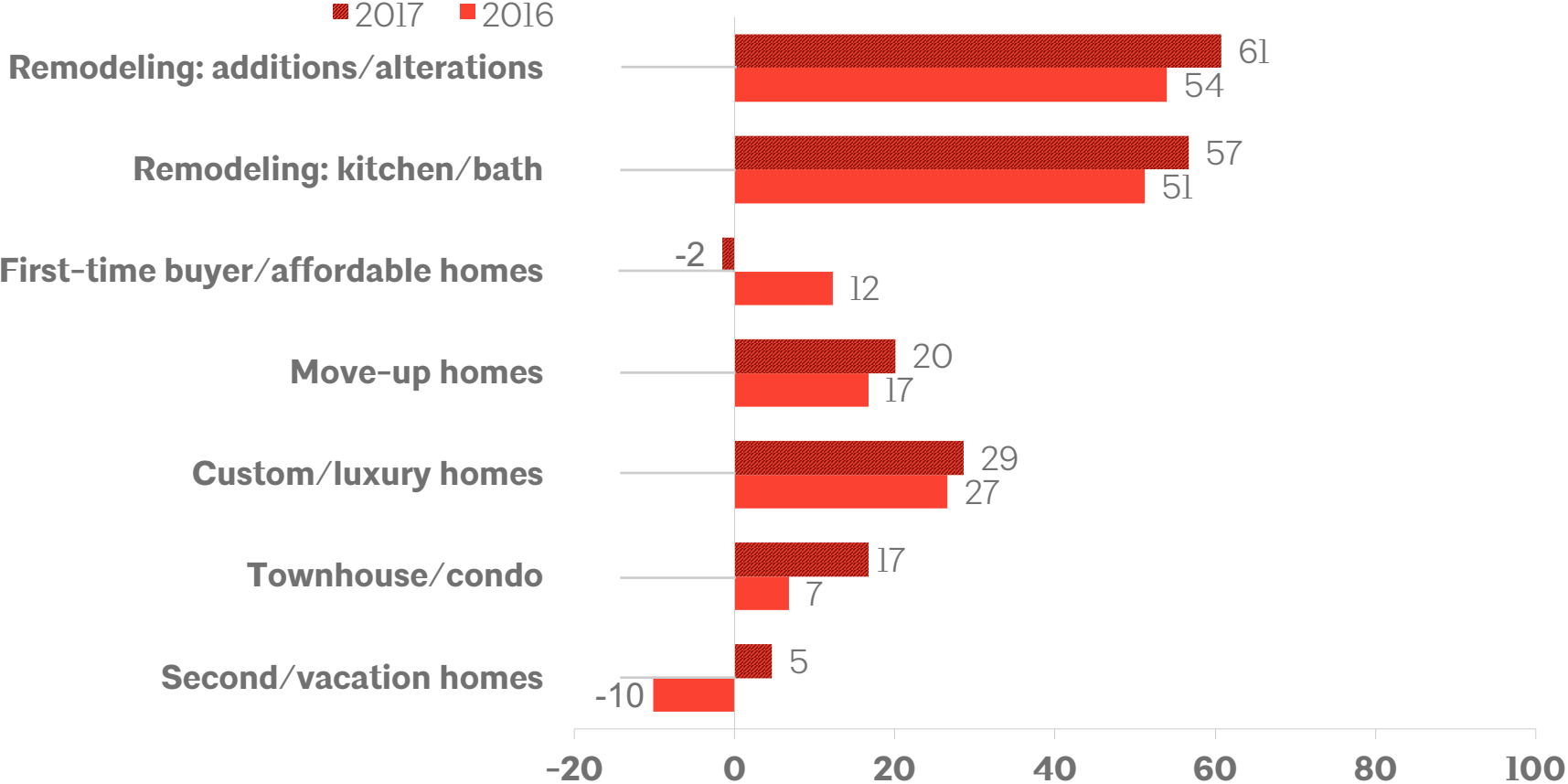
Diffusion index for billings: 50 = no change from previous quarter; data are not seasonally adjusted



Source: The American Institute of Architects Home Design Trends Survey, Q1-2013 to Q4-2017

FIGURE 10 Home improvement sectors continue to outpace new construction, while first-time buyers weakens

% of respondents reporting sector “improving” minus % reporting “weakening”; Q4 2017



Source: The American Institute of Architects Home Design Trends Survey, 2017 Q4